

North Central Pennsylvania Regional Planning and Development Commission

A Pennsylvania Local Development District "LDD"

651 Montmorenci Avenue Ridgway, PA 15853

Phone (814) 773-3162 Fax (814) 772-7045 e-mail - ncprpdc@ncentral.com www.ncentral.com/ncprpdc

163837

April 18, 2002

Read C. Van de Water
Assistant Secretary for Aviation and International Affairs
Docket Operations and Media Mgmt. Division, SVC-124
U.S. Department of Transportation
400 7th Street, SW, Room PL-401
Washington, D.C. 20590

Re: Small Community Air Service Development Pilot Program
Docket #OST-2002-11590- 4/
Application from a consortium of the cities and counties served by Bradford Regional, DuBois-Jefferson County, and Venango Regional Airports in the Commonwealth of Pennsylvania

Dear Ms. Van de Water:

This proposal is submitted to you on the behalf of a consortium of 13 counties and dozens of cities in northwestern Pennsylvania whose scheduled commercial airline service is available through Bradford Regional, DuBois-Jefferson County, or Venango Regional Airports.

Our situation is not unique. The commercial airline conditions that characterize our markets and airports are common among small communities throughout the U.S. The deterioration of commercial airline service to small communities in our country has been a direct and continuing byproduct of airline deregulation.

While our markets are not unique in the air service issues we face, we are unique in the approach that we have taken, in partnership with our commercial carrier, Mesa Air, to work together to address our air service needs. Together, we have taken steps to address many of our air service deficiencies with local funds and joint initiatives.

Among smaller markets in the nation's commercial service system, there are three keys to the survival of airline service. These include the following:

- Reasonable fares;

- Reliable service; and
- Frequency of service.

Working on the local level, combined, our communities have already expended an estimated \$87,300 in the past three years to address fare and reliability issues. In addition, we have forgone charges to the airline totaling \$597,675 over this same timeframe. These suspended charges have been a cooperative effort to help support the financial viability of our carrier in the wake of decreased passenger boardings. We are pleased to report that our efforts have made a difference. Flight cancellations have been markedly reduced, and on-time performance to our airports has risen exponentially as a direct result of our partnering efforts.

Our most important success, however, relates to airline fares. Through local community efforts and meetings with our carrier, we recently uncovered and resolved a discrepancy in the airline's computer-based fare calculation system that was causing fares in our respective markets to be significantly in excess of those at neighboring and competing airports.

Using local resources, we have taken the first steps to improve the commercial airline service environment for our communities, and we have been successful. We are now seeking one of the 40 Small Community Air Service grants so we can continue our efforts to address our remaining issue, service frequency.

Following the events of September 11, almost all communities experienced a reduction in their airline service. While service has been restored to many cities, ours has not. Flights to and from our market area were reduced and our remaining schedules were altered. Our current frequency of service to and from our communities to USAinvas' connecting hub in Pittsburgh, as well as our current arrival and departure schedules, is not sufficient. Our passengers are missing connecting opportunities; and ridership, despite our recent successes on reliability and fare issues, continues to slip.

We need your help. Our grant will be used in two ways. First and foremost, we will use our grant to partner with our carrier to restore our one daily roundtrip to Pittsburgh; flights we lost following September 11. At the same time, we will work with our carrier to adjust schedules for all three airports to improve connecting opportunities. Secondly, we will use the grant to advertise our success. **As** you know, inadequate and unreliable air service in any market, coupled with high fares, quickly becomes an "urban legend." Substantial and far-reaching efforts in our three communities are needed to spread the word on our successes related to improved service reliability, recent fare reductions, and the pending re-instatement of our fifth daily roundtrip. We plan to use our grant to launch a multi-media advertising campaign and to hire an air service coordinator who will be shared by the consortium of airports represented in this request.

We are not seeking a handout, just a hand. We are small communities and the resources that we have already expended and that we are pledging in support of this grant represent,

for us, a sizable investment. Commercial air service is vital to our communities and to our planned and pending economic initiatives.

We would not expect the USDOT to look favorably on requests that are not supported by prior local investment and commitment. We would expect you to give priority in your selection process to communities who have helped themselves. Our consortium can clearly demonstrate that we have made many prior investments to address our community-specific air service issues. We are requesting consideration for a grant because we are able to demonstrate that the financial resources you provide to us will be used to further the efforts of a consortium of communities that have indeed already helped themselves.

As you will quickly see from reviewing our proposal, it is, as you have requested, specific. Further, we believe that it will be evident to you that the funds we will expend as a result of our Small Community Air Service grant will result in air transportation benefits for our three communities that will continue long after our initial expenditures. A brief summary of our proposal follows:

Community Air Service Conditions

Communities throughout the Commonwealth of Pennsylvania are characterized by commercial airline fares that are substantially in excess of the national average. A recent study by the Pennsylvania Department of Transportation revealed that the average one-way airline fare in the US. (according to USDOT records) is approximately \$159.00, while the average one-way fare for all Pennsylvania markets is \$197.00. In September 2001, the average one-way fare for all reported tickets sold for departures for Bradford Regional Airport was \$230.00, and the average one-way fare from DuBois-Jefferson County Airport was \$223.00. Only one-way charges from Venango Regional Airport, whose fares are set by the EAS program, were reported as being near the national average (\$160.00).

Despite the fact that we have fares substantially in excess of the national average, we are not asking for a grant to address this issue. As you will see from reviewing our proposal, working with our commercial carrier, Mesa Air, we have recently expended local/community dollars and resources to address; and we believe, successfully resolve our fare issue. With lower average fares and walk up fares now available to travelers in our market areas, we believe that with your help to re-instate our pre-September 11th flight frequencies that we can stabilize our air service, increase our enplaning passengers, and insure the longer term health and viability of commercial airline service to smaller communities in northwestern Pennsylvania.

Our Strategic Plan

As you will see from materials that we have provided in our submittal, our markets were once stable/growing commercial service markets. During a period of successive carrier changes, however, our commercial airline service became unreliable. With Mesa Air's

takeover of service to our communities, service has improved; our communities have partnered with Mesa to address reliability issues.

Most recently, boarding in all of our markets have fallen. Our falling passenger loads, while hastened by the September 11 attacks, began well in advance of the events on that most tragic day. Working with Mesa Air, we discovered that it was in fact a computer pricing error that had caused fares in our markets to soar and enplanements to fall. Mesa Air has worked with our communities over the past few months to address our fare issues. Together, our communities and our carrier have addressed two of our three air service issues.

Our plan is to use our Small Community Air Service Grant to *first* educate our businesses, residents, visitors, and educational institutions about the changes that have been made. Service is reliable, cancellations are rare, and on-time performance is excellent. Our fares are competitive; round-trip airline fares from our communities are now only \$20 to \$30 dollars higher than the same fare available on USAirways at more distant, larger airports. In addition, we have walk-up fares that enable our customers to take advantage of special promotional fares that are only available from the large hub airports. We need your assistance to effectively communicate these recent successes.

The second part of our plan includes use of our grant to restore flights to pre-September 11 frequencies. Following September 11, roundtrips from our markets to the Pittsburgh hub were reduced. With fewer aircraft and fewer seats serving our markets, schedules were also negatively adjusted. The net result has been an overall deterioration of commercial airline service. Our passengers cannot make reasonable connections in Pittsburgh, and our boarding passengers have fallen accordingly. We will use our Small Community Air Service grant to assist Mesa Air to initially reinstate one daily round trip to Pittsburgh, thereby providing them with the flexibility that they need to make needed scheduling changes for the markets.

We are confident that these changes will have immediate and long-lasting results. Locally, working with our carrier, we have taken the first two steps to address our immediate commercial service issues. The Small Community Air Service Program comes to us at an opportune time. A grant from this Program will enable our three communities to educate our passengers concerning the improvements we have already made, and it will provide our carrier with the short-term support that it needs to reinstate service and to adjust our arrival and departure schedules.

We sincerely believe that, with a one-year grant, we will be able to market substantive and permanent strides to address the longer-term viability of commercial airline service in each of our markets.

Measures of Success

We think it is imperative to your evaluation process that we point out to you that the success of plan will not be based on diverting passengers from the market areas of other

commercial airports. Rather, the success of, and the very essence of, our program and its goals are simply to achieve a return of our passengers to our airports.

As demonstrated in the service histories included with our submittal, each of our airports has historically captured higher enplanement levels. A recent statewide air service study conducted by the Pennsylvania Department of Transportation shows that each of our airports is, as we have also documented this on the local level, experiencing notable diversion of its passengers to more distant, competing airports. We recognize that, in a deregulated environment, larger competing airports that have low-fare carriers are going to continue to attract a notable level of the demand from our respective market areas. Recognizing this fact, we have set what we believe to be reasonable goals for the initial phases of our strategic plan.

As reflected in information contained in our proposal, enplanements in each of the market areas have fallen precipitously as a result of unreliable, overpriced, infrequent, and poor timed service. Reliability and fare issues have been addressed and, with your assistance, we will educate our customers on these improvements and move forward to address service frequency and scheduling issues. Our measures for the success of the programs and the actions we plan to take using our Small Community Air Service grant are as follows:

ENPLANED PASSENGERS

	<u>Current (2001)</u>	<u>First Year</u>	<u>Second Year</u>
Bradford Regional	8,918	12,000	14,000
DuBois-Jefferson	11,759	17,000	21,000
Venango Regional	4,429	4,880	5,370

It is important to note that these “targets” are reasonable for each of the airports in light of their historic enplanement levels. Each airport’s success in obtaining these target objectives will be monitored by measuring and comparing monthly enplanement data to our target objectives.

Funding Requirements

The total cost to implement our strategic plan has been estimated at \$468,000. Of this total, the three communities represented in this consortium will be providing **an** estimated \$66,500 and will be requesting a grant from the Small Community Air Service Program in the amount of \$410,500.

Our total funding package, to fully implement all elements of our strategic plan, has been estimated as follows:

- Reinstatement of additional roundtrip to Pittsburgh from Bradford Regional Airport - \$132,300

- Reinstatement of additional roundtrip to Pittsburgh from DuBois-Jefferson County Airport - \$190,700
- Total advertising and educational campaign - \$100,000
- Shared air service coordinator - \$45,000 (salary and expenses)

Partnerships and Assurances

The North Central Pennsylvania Regional Planning and Development Commission (a Pennsylvania Local Development District) has partnered with the public owners of each of the three airports represented in this proposal; area businesses and economic groups; and various state agencies to spearhead the proposed strategic air service plan for northwestern Pennsylvania.

As you will see by reviewing the letters of support provided with our proposal (Appendix D), we have commitments from elected officials on the local, State, and federal levels. In addition, various industrial development commissions and authorities have pledged their support for our strategic air service plan. We also have support from regional agencies responsible for tourism and from State agencies from programs such as the Pennsylvania Community Revitalization Program and the Keystone Opportunity Zone Program.

As you will see from reviewing our proposal, our area has numerous economic development initiatives underway, including a newly commissioned Foreign Trade Zone at DuBois-Jefferson County Airport. The success of commercial air service is critical to each of these development plans.

A separate account will be established by the North Central Pennsylvania Regional Planning and Development Commission for this grant. This account will be used for funds pledged by each of the communities represented in this proposal, as well as for monies from the Small Community Air Service Program grant. We assure the USDOT that all federal, State, and local funds received by the North Central Pennsylvania Regional Planning and Development Commission on behalf of this program will be used specifically and only for the activities outlined in our proposal. Appendix C of our proposal contains financial data on each of the airports in our consortium. USDOT can use this information to monitor each airport to insure that funds obtained from a grant from the Small Community Air Service Program are used only for that purpose.

We sincerely hope that you will give our thoughtful and realistic proposal careful consideration in your evaluation process. Please contact us should you have any questions on our proposal. We look forward to your positive response.

On behalf of the counties and communities served by Bradford Regional, DuBois-Jefferson County, and Venango Regional Airports,

I am most sincerely,

A handwritten signature in black ink, appearing to read "Howard Glessner", written over the printed name.

Howard Glessner
Deputy Directory
North Central Pennsylvania Regional
Planning and Development Commission



COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF TRANSPORTATION
HARRISBURG, PENNSYLVANIA 17101-1900

OFFICE OF
SECRETARY OF TRANSPORTATION

April 12, 2002

Honorable Norman Y. Mineta
Secretary
U.S. Department of Transportation
400 Seventh Street, SW
Washington, DC 20590

Dear Secretary Mineta:

I am writing to urge my strong support of the joint application from the regional consortium of Bradford Regional, DuBois-Jefferson County, and Venago Regional airports to receive a grant from the Small Community Air Service Development Pilot Program. As you are aware, this program is part of a recent amendment to Title 49 of the United States Code, subpart II, Chapter 417, Subchapter II (49 USC 41717 et seq.) and is authorized by section 203 of Public Law 106-181.

The economies of these small Pennsylvania communities rise and fall in direct relationship to the commercial airline service that is available from the three applicant airports. These three Pennsylvania communities have taken exceptional and extraordinary steps on their own behalves, using the resources of their individual communities, to promote and protect their vital links to the nation's commercial aviation system.

Working together with their scheduled commercial carrier, Mesa Air, the three communities can point to recent and outstanding successes. In partnership, the airline and the communities have increased the reliability of their scheduled airline service. More recently, all parties partnered to dramatically reduce airline fares, thereby making these three markets more competitive with larger and more distant airports.

Following the tragic events of September 11, the already small number of daily flights to and from these Pennsylvania communities was reduced. This reduction was in direct response to the nationwide fall in passenger demand. For these three communities, the reduced flight frequency caused a noticeable decline in their boarding passengers. Unless service is restored to pre-September 11 levels, these communities are at substantial risk.

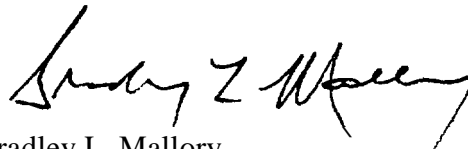
The three Pennsylvania communities represented in this application have used their collective resources to respond to and to address many of their local air service issues. But now they need

Honorable Norman Y. Mineta
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your help to resolve their one remaining issue, restoration of service to pre-September 11 levels. Grant money that USDOT would award these three communities would be used to restore flights to each community that were cut in the wake of last year's events.

I urge you to give careful consideration to this particular request. Local efforts on the part of these three communities show their commitment to using Federal and State resources effectively and prudently. Awarding one of the 40 grants from the Small Community Air Service program to this consortium of communities will result in the measurable and long lasting benefits that USDOT seeks from this pilot program.

Sincerely,

A handwritten signature in black ink, appearing to read "Bradley L. Mallory". The signature is fluid and cursive, with a large, stylized initial 'B' and 'M'.

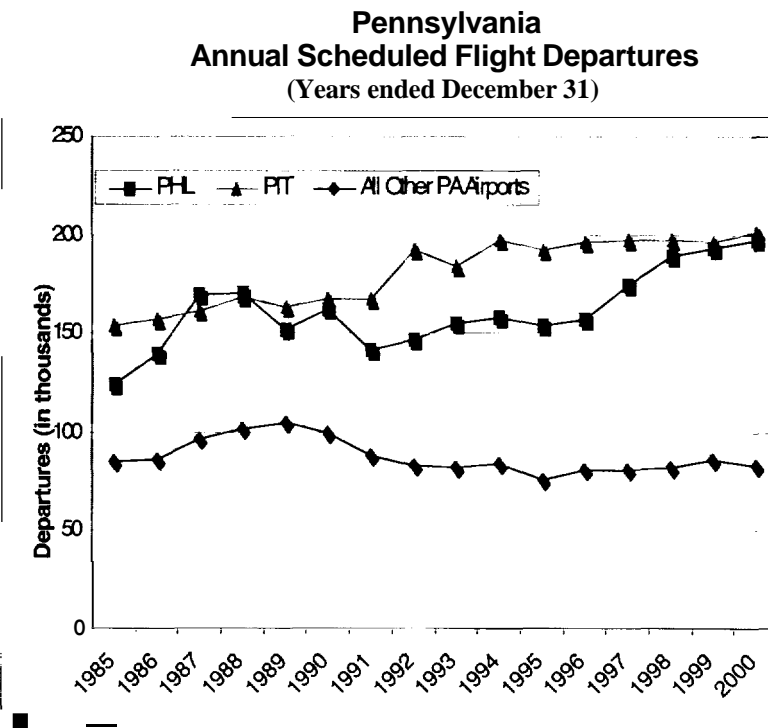
Bradley L. Mallory
Secretary of Transportation

HISTORICAL SERVICE

Current Situation

Throughout the U.S., and particularly in Pennsylvania, small airports have been left behind as larger airports have captured almost all service improvements. In most instances, small airports have done well to maintain their levels of service and enplanement levels. More often, however, smaller airports have experienced service declines, which have resulted in decreasing levels of enplaned passengers.

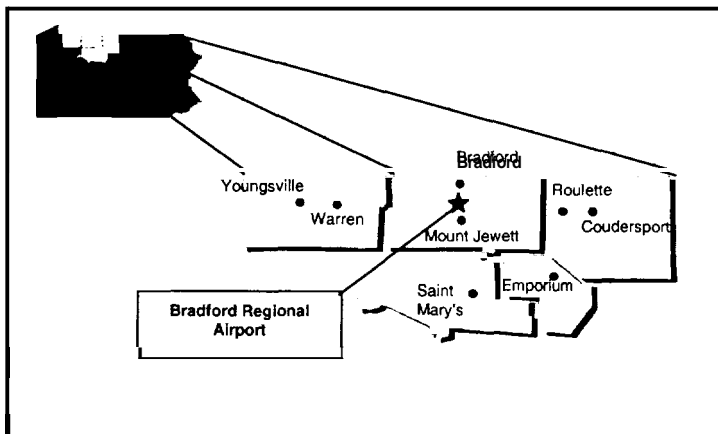
The following exhibit reflects these trends specifically for Pennsylvania. As shown, while both Philadelphia and Pittsburgh International have recorded increases in their departing commercial flights, the smaller airports in Pennsylvania have exhibited a trend of fewer departing commercial flights. This information helps to provide a background for commercial airline service trends at the three airports represented in this proposal.



Bradford Regional Airport

Bradford Regional Airport is located in the northernmost part of the market area served by the three airports in this consortium. The airport is located approximately 20 miles south of the New York border. Diagnostics for this market area show that Bradford Regional Airport loses passengers from its multi-county market area to larger airports such as Pittsburgh International, Cleveland International, and Buffalo International. Each of these larger, competing airports is two or more hours from this airport's primary market area.

As determined by the Pennsylvania Department of Transportation, Bradford Regional Airport attracts its passengers from a five-county market area. The airport's primary market area includes McKean and Potter Counties. A significant portion of the annual demand for commercial airline travel that is associated with this multi-county market area is served in other locations. A notable portion of the annual demand associated with the airport's market area is diverted to other more distant airports. Recently, passenger diversion to other more distant markets has increased as low-fare carrier service to both Cleveland and Buffalo has increased, and as Pittsburgh International has decreased its fares and increased its service to maintain its competitive market share.



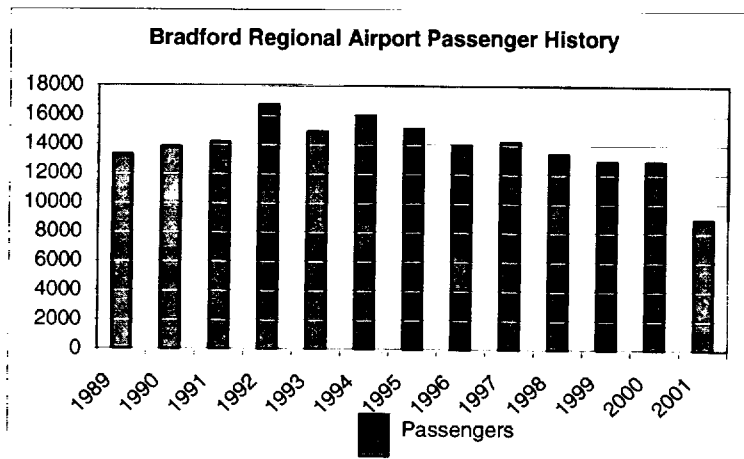
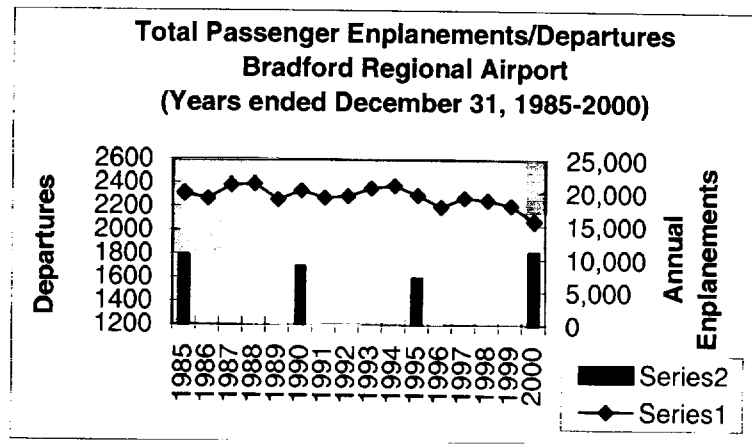
The average one-way commercial airline ticket price in this market is substantially above the national average. While the average one-way fare in the U.S. is \$159.00, the average one-way fare for all Pennsylvania markets is \$197.00. The average one-way fare from Bradford Regional Airport is \$230.00, far in excess of both the national and the State average. Higher fares have undoubtedly been the major contributor to declining enplanement levels at this, and all three, airports represented in this proposal. As noted, working with Mesa Air, the three communities have made recent strides to lower commercial airline fares and to make them more competitive with larger, more distant airports. It is anticipated that these lower fares, coupled with the strategic plan outlined in this proposal, will reverse the market's declining enplanement trends and enable the market to return to, and ultimately to exceed, its historic levels of enplanements.

Bradford Regional Airport is served by a single carrier (USAinveys Express) to a single hub (Pittsburgh International). The airport is, and has historically been, served by small turboprop commercial aircraft. The airport is currently served exclusively by the 19-seat Beechcraft aircraft. As shown in the table below, since 1985, the number of scheduled departures from the airport has fallen. The

PASSENGER AND SERVICE TRENDS SUMMARY BRADFORD REGIONAL AIRPORT (Years ended December 31, 1985-2000)				
	1985	1990	1995	2000
Enplanements	10,508	15,667	15,116	13,500
Scheduled Flight Departures	2,280	2,213	1,851	1,655
Scheduled Departing Seats	34,688	37,883	40,167	31,445
Avg. Seats per Flight	15	17	22	19
No. of Carriers Serving Airport	1	1	1	1
No. of Nonstop Airports Served	2	1	2	2
Sources: Airport Records, Official Airline Guide.				

accompanying exhibit also shows that, as the number of commercial departures has decreased, the airport's enplanements have also trended downward.

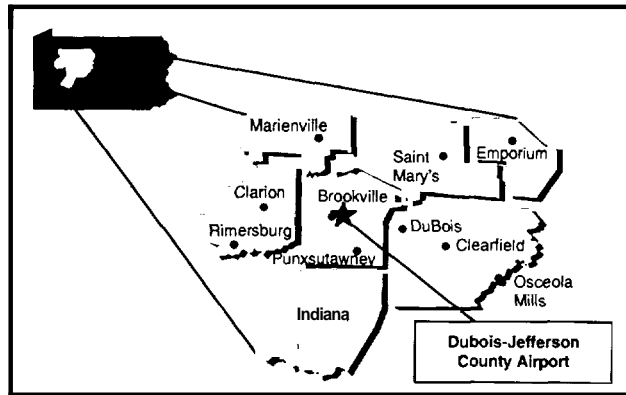
As shown in the corresponding table, between 1995 and 2000, Bradford Regional Airport experienced a decrease in its scheduled departures, departing seats, and the size of the aircraft serving the market. As this exhibit also shows, the airport's enplanements fell in response. This trend continued and was exacerbated in 2001 with flight reductions that occurred in 2001 as a result of September 11.



As noted, annual enplanements at Bradford Regional Airport peaked at 16,698 in 1992. Since 1994, enplaned passengers at the airport have fallen, reaching a 12-year low in 2001. The strategic plan outlined in this proposal will enable the airport to rebound to its historic levels of demand.

DuBois-Jefferson County Airport

DuBois-Jefferson County Airport is located in the southernmost part of the market area served by the three airports in this consortium. The airport is located approximately 132 miles northeast of the Pittsburgh metropolitan area. Diagnostics for this market area show that DuBois-Jefferson County Airport loses passengers from its multi-county market area to larger airports such as Pittsburgh International and Cleveland International. Passenger diversion to Cleveland International has recently intensified with increased low-fare service to this airport. According to information from the Pennsylvania Department of Transportation, this airport also experiences passenger diversion to smaller airports such as University Park Airport in Pennsylvania and Akron-Canton Regional Airport in Ohio. Each of these larger competing airports are located at varying distances from this airport's primary market area, but all are attracting some portion of the demand that is associated with the counties that comprise this airport's market area.



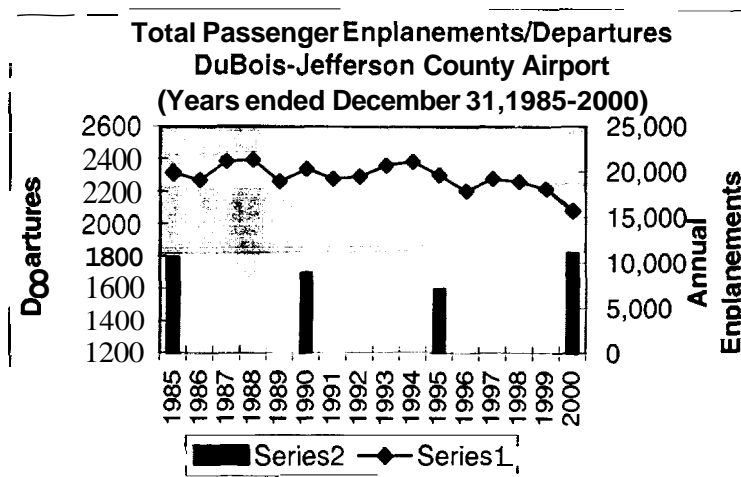
The average one-way commercial airline ticket price in this market is substantially above the national average. While the average one-way fare in the U.S. is \$159.00, the average one-way fare for all

PASSENGER AND SERVICE TRENDS SUMMARY DUBOIS-JEFFERSON COUNTY AIRPORT (Years ended December 31, 1985-2000)				
	1985	1990	1995	2000
Enplanements	19,938	20,370	19,702	15,946
Scheduled Flight Departures	2,157	2,077	1,958	2,059
Scheduled Departing Seats	45,977	55,423	44,869	39,121
Avg. Seats per Flight	21	27	23	19
No. of Carriers Serving Airport	1	1	1	1
No. of Nonstop Airports served	2	2	2	2
Sources: Airport Records, Official Airline Guide.				

Pennsylvania markets is \$197.00. The average one-way fare from DuBois-Jefferson County Airport is \$223.00, far in excess of both the national and the State average. Higher fares have undoubtedly been the major contributor to declining enplanement levels at this, and all three, airports represented in this proposal. As noted, working with Mesa Air, the three communities have made recent strides to lower commercial airline fares and to make them more competitive with larger, more distant airports. It is anticipated that these lower fares, coupled with the strategic plan outlined in this proposal, will reverse the market's declining enplanement trends and enable the market to return to, and ultimately to exceed, its historic levels of enplanements.

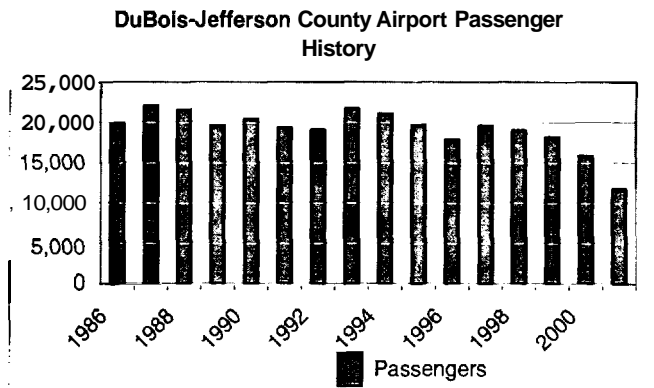
DuBois-Jefferson County Airport is served by a single carrier (USAirways Express) to a single hub (Pittsburgh International). The airport is, and has historically been, served by small turboprop commercial aircraft. The airport is currently served exclusively by the 19-seat Beechcraft aircraft As shown in the table above, since 1985, the number of scheduled departures from the airport has fluctuated. The accompanying exhibit also shows that, as the number of commercial departures has changed, the airport's enplanements have shown some level of consistency, until the most recent reporting periods.

As low-fare carrier service increased at competing airports and this airport's fares continued to escalate, enplaned passengers have fallen notably in recent years. Our strategic plan and recent achievements in fare parity between this airport and its competitors should help to reverse this trend.



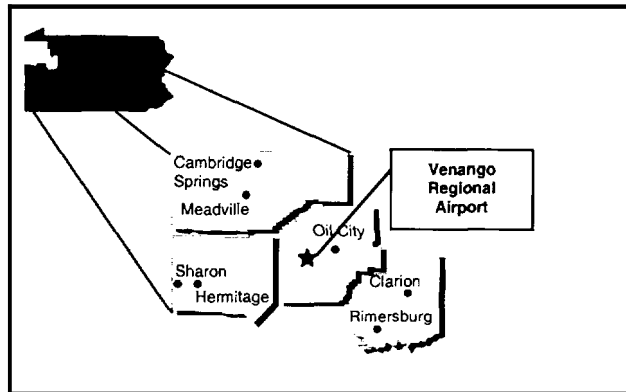
As shown in the corresponding table, between 1995 and 2000, DuBois-Jefferson County Airport experienced fluctuations in its scheduled commercial airline departures, its departing seats, and the size of the aircraft serving the market. As this exhibit shows, the airport's enplanements generally increased or decreased in response. In 2001, this trend continued and was exacerbated by flight reductions and schedule changes that occurred in 2001 as a result of September 11.

As noted, annual enplanements at DuBois-Jefferson County Airport peaked at 22,007 in 1987. Since 1994, enplaned passengers at the airport have fallen, reaching an all-time low in 2001. The strategic plan outlined in this proposal will enable the airport to rebound to its historic levels of demand.



Venango Regional Airport (Chess Lamberton Field)

Venango Regional Airport is located in the westernmost part of the market area served by the three airports in this consortium. The airport is located approximately 76 miles east of Erie and 83 miles northeast of Pittsburgh. Diagnostics for this market area show that Venango Regional Airport loses passengers from its multi-county market area to larger airports such as Pittsburgh International, Cleveland International, and Buffalo International. This airport also loses passengers to other airports such as Youngstown Regional in Ohio and Erie International in Pennsylvania. Each of these larger, competing airports varies in terms of its drive time and accessibility from this airport's primary market area.



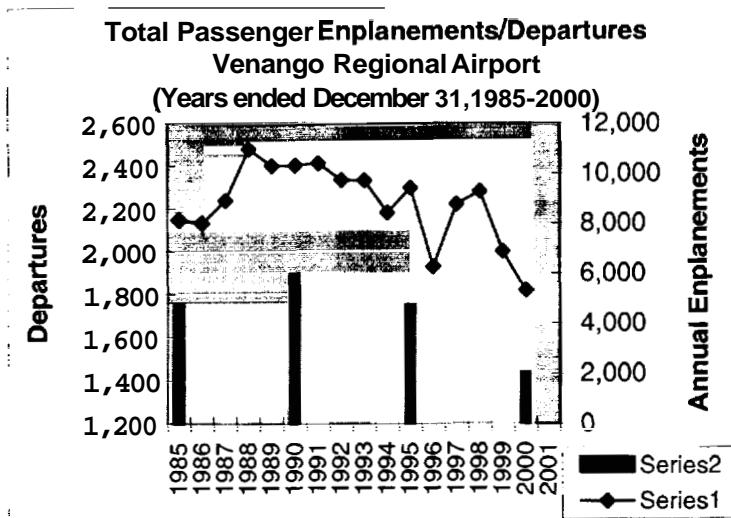
As determined by the Pennsylvania Department of Transportation, Venango Regional Airport attracts its passengers from a four-county market area. The airport's primary market area includes Venango County. A significant portion of the annual demand for commercial airline travel that is associated with this multi-county market area is served in other locations. A notable portion of the annual demand associated with the airport's market area is diverted to other more distant airports. Recently, passenger diversion to other more distant markets has increased as low-fare carrier service to both Cleveland and Buffalo has increased, and as Pittsburgh International and other regional airports have decreased fares and increased service to maintain their respective market shares.

The average one-way commercial airline ticket price in this market is consistent with the national average and is below the State average. While the average one-way fare in the U.S. is \$159.00, the average one-way fare for all Pennsylvania markets is \$197.00. The average one-way fare from Venango Regional Airport is \$160.00. The cost of service to this market is underwritten as part of the Federal EAS program. Despite its fares, enplanements in this market have trended downward since 1990. It is anticipated that schedule adjustments in this market will help enplanements in this market stabilize and to return to pre-1992 levels.

Venango Regional Airport is served by a single carrier (USAirways Express) to a single hub (Pittsburgh International). The airport is, and has historically been, served by small turboprop commercial aircraft. The airport is currently served exclusively by the 19-seat Beechcraft aircraft. As shown in the table below, since 1985, the number of scheduled departures from the airport has fallen. The accompanying exhibit also shows that, as the number of commercial departures has decreased, the airport's enplanements also trended downward.

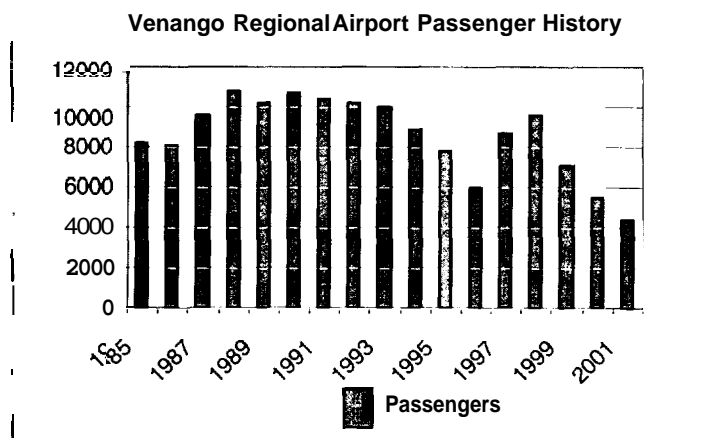
PASSENGER AND SERVICE TRENDS SUMMARY VENANGO REGIONAL AIRPORT (Years ended December 31, 1985-2000)				
	1985	1990	1995	2000
Enplanements	8,170	10,348	9,464	5,365
Scheduled Flight Departures	1,756	1,899	1,755	1,443
Scheduled Departing Seats	33,364	44,770	37,442	27,417
Avg. Seats per Flight	19	24	21	19
No. of Carriers Serving Airport	1	1	1	1
No. of Nonstop Airports Served	2	2	3	2

Sources: Airport Records, Official Airline Guide.



As shown in the corresponding table, between 1995 and 2000, Bradford Regional Airport experienced a decrease in its scheduled departures, its departing seats, and the size of the aircraft serving the market. As the corresponding exhibit also shows, the airport's enplanements fell in response. This trend continued and was exacerbated in 2001 with flight reductions that occurred as a result of September 11.

As noted, annual enplanements at Venango Regional Airport peaked at 10,748 in 1990. Since 1990, enplaned passengers at the airport have fallen, reaching an all-time low in 2001. The strategic plan outlined in this proposal will enable the airport to rebound to its historic levels of passenger demand.



Potential Demand

Through its Bureau of Aviation, the Pennsylvania Department of Transportation recently completed a statewide evaluation of commercial air service needs and conditions for all commercial air service markets in the Commonwealth. This study had several objectives, one of which was to measure the level of passenger diversion that each of Pennsylvania's smaller commercial air service airports currently experiences. Another objective was to estimate each market's unconstrained demand for commercial airline service. The remaining objective was to identify, for each market, nearer-term potential demand levels that each airport could anticipate with modest improvements in their commercial airline service.

When the counties that constitute the primary market area for the three airports represented in this proposal are considered, the current total annual unconstrained demand for commercial airline travel is estimated at approximately 121,000 annual enplanements. Combined, the three airports enplaned approximately 25,100 passengers in 2001. These enplanements represent roughly 20 percent of the unconstrained demand for commercial airline travel that is thought to be associated with the counties comprising the multi-county extended market area served by the three airports. This level of demand, when compared to estimated unconstrained demand levels, indicates that the three airports, collectively, now experience passenger diversion levels of approximately 80 percent.

The Department of Transportation study further estimated that, with improvements in airline service, enplanement levels in the three markets have the potential to rise to an estimated total of 55,100. This would cut total passenger diversion levels from their current 80 percent level to 55 percent. While this may be an aggressive goal and estimate, especially in light of the significant declines that have been recorded in each of the three markets in 2001, passenger and travel agent surveys indicated that these goals are achievable.

Strategic Plans

As will be described in our proposal, there are several components of our proposed strategic plan. Plan components are as follows:

- Continue to reinforce and build upon gains that have been made in service reliability and on-time performance.
- Sustain and expand upon recent cuts that have been made related to walk-up and through fares, as well as the increased inventory of low-fare seats.
- Reinstate flights to the Pittsburgh hub that were eliminated following September 11.
- Adjust schedules to and from the markets to better meet arriving and departing flights to top markets from the Pittsburgh connecting hub.
- Hire a joint air service coordinator to serve all three airports.
- Develop and implement a multimedia educational and outreach effort to communicate the improvements that have been made on service reliability and on-time performance, as well as on more recent improvements on fares and on service and schedule improvements that will result from the implementation of the strategic plan.

Travel Agent/Passenger Support

Survey information provided by both passengers and travel agents shows that, from the passenger's standpoint, reliable service and a convenient schedule are the two most important factors that they consider when they select their departure airport. Reasonable (low) fares also rank, from the passenger's perspective, in the top five factors they consider when selecting a departure airport. All of these factors have been, or will be, addressed and communicated as part of our proposed strategic plan.

Information from the travel agents indicates that low fares, reliable service, and convenient schedules are the top three factors (in order) considered when passengers choose a departure airport. Information from passengers and travel agents indicates that there is every reason to believe that our proposed strategic plan will be successful. That the plan will result in increasing passenger levels, that these increased demand levels will in turn support financially self-sustaining airline service, and that the requested grant from the Small Community Air Service Program will result in immediate, as well as long-lasting, air service improvements for the consortium of airports and communities represented in this proposal.

Economic Support

In addition to the fact that results from passenger and travel agent surveys support the likelihood for the success of our strategic plan, there are also planned and ongoing economic initiatives in each of the markets that speak to both continued and growing demand for commercial airline service in the coming 12- and 24-month timeframes. Economic initiatives that are underway in each market are summarized below.

Bradford Regional Airport

Major initiatives are underway in the Bradford market area to develop a 350-acre industrial park. The Bradford Economic Development Commission is heading this effort. Phase One of this project is set to begin this spring. Ultimately, this industrial park will house 20 different sites and bring an estimated 1,000 new jobs to the area. This industrial park is located 15 minutes from Bradford Regional Airport. The Bradford market area also lies in the Continental 1 corridor; a trade corridor that is being improved and enhanced. This Continental 1 corridor extends from Toronto to Miami.

DuBois-Jefferson County Airport

Within Jefferson County, there are several developments underway that will bring new jobs to the community. These include the following:

- Brookville Equipment Corporation
- Femco Machine (20 new jobs)
- Wal-Mart Super Center (200 new jobs)
- International Cartridge Corporation
- Flying J Travel Plaza (100 new jobs)
- Falls Creek Industrial Park (50 new jobs)

Also in this market area, the new Clearfield County Technology Park is being developed. This Park is designated a Keystone Opportunity Zone and has Select Site and Brownfield status with an Act 2 clearance. A 25,000-square-foot multi-tenant building will open in June in this Park. Other developments include a 30,000-square-foot business incubator being developed by the DuBois Area Economic Development Corporation in the Sandy Township-Developac Industrial Park. A Fortune 500 food manufacturing company is also considering a site in the Clearfield Firemen's Industrial Park; this development would bring an additional 455 new jobs to the area.

All three airports and northwestern Pennsylvania will benefit from the newly commissioned Foreign Trade Zone located at DuBois-Jefferson County Airport. Employers having expressed an interest in locating in the FTZ include the following:

- International Custom Products
- Triangle Auto Springs
- Brookville Equipment Corporation

- Production Abrasives, Tnc.
- Brookville Glove Manufacturing Company

Venango Regional Airport

In the Franklin/Oil City area, a \$65 million expansion to the UMPC hospital (scheduled to be completed in 2004) has resulted in 200 new construction jobs. A Keystone Opportunity Zone located at the Barkeyville exit on Interstate 80 could bring over 400 new jobs to the area. Other developments in Sugarcreek Borough, in the Keystone Industrial Park, and at the new federal prison could bring an additional 570 new jobs into the area.

These ongoing and proposed developments speak to the need for improved commercial airline service to all three airports in northwestern Pennsylvania and to the ability of each of the markets to support improved airline service.

STRATEGIC PLAN

The intent of our strategic plan for the consortium of the three cities in northwestern Pennsylvania represented in this proposal is to stimulate the local air service market by adding back one additional daily roundtrip flight to both Bradford Regional Airport and DuBois-Jefferson County Airport, lost after the September 11 attacks on America. We believe that it is imperative to regain as much capacity and flight frequency as possible in order to preserve local airline service. We will not be diverting passengers from airports as part of our plan. Rather, we will be “recapturing” demand that is actually associated with each of our market areas, demand that is now driving to more distant airports to begin commercial airline travel. Our request is for a Small Community Air Service grant to be used to enable Mesa Airlines/Air Midwest/USAirways Express to reinstate one additional daily round trip between Bradford and Pittsburgh, and between DuBois and Pittsburgh. Venango Regional Airport will benefit from schedule enhancements and adjustments, as will all three of the airports represented in this proposal, that will be possible with additional aircraft that will be placed in service to meet the needs of the three airports.

In support of, and in addition to, the funds that will be used to underpin the added flight, we are requesting funding for an air service coordinator, to be shared by all three communities, and an advertising campaign to get the word out to local businesses, industries, colleges, residents, visitors, and other users. The communities have already made great strides, working with our carrier, in improving service reliability and on-time performance. We have also recently made major inroads into making fares in our markets more competitive. **An** educational campaign is needed to alert those in our service areas of these changes, and to the fact that Bradford and DuBois have regained their lost flights and that all airports have improved schedules. Improvements made recently by USAirways Express that need to be made clear in the market areas served by these three airports include the following:

- Lower point-to-point prices system-wide
- Reduced local fares between Pennsylvania airports and Pittsburgh
- More reduced-fare seats available on each aircraft

Until very recently, only 10 to 15 percent of aircraft seats (two to three seats per flight) on the Beech 1900 aircraft serving these markets were released to use as “low-fare” inventory. This policy has recently been changed, thereby opening up a greater number of seats that can be sold at lower prices. This, combined with much longer security waits in Pittsburgh, Cleveland, and/or Buffalo, when coupled with increased flight frequency, should increase the demand for each of the local airports in our consortium.

The two major components of our proposed strategic plan to enhance our air service are described in the following sections.

GRANT FOR ADDITIONAL FLIGHT

Discussions with local business, government and economic development leaders, and elected officials on all levels indicate that the following program goals for airline service are both reasonable and achievable in the short term:

Bradford Regional: As of April 2002, USAirways Express served this airport with 19 weekly roundtrips to Pittsburgh using 19-seat Beech 1900 aircraft. Prior to September 11, 2001, there were 25 weekly airline roundtrips to Pittsburgh. After the events of September 11, the flight schedule was reduced to three flights per day during the week and two flights per day on the weekend. This reduction in flights effectively cut seating capacity by 25 percent. Even with a 60 percent load factor, the seating constraints limited the enplanement totals to fewer than 12,000 for the year. Restoring the flight that was removed after September 11 (a 25 percent increase in available seats), when combined with recent achievements in competitive pricing, is expected to recapture lost market share as follows:

Bradford

- First year: 12,000 enplanements
- Second year: 14,000 enplanements

Appendix A presents a summary of the Mesa/USAirways cost proposal to reinstate one daily roundtrip flight between Pittsburgh and Bradford. As shown, the annual cost from Mesa/USAirways Express has been estimated to total \$132,300. These costs are not fully allocated with overhead expenses and represent the variable costs to add another flight to the system. It is important to note that the airplane used in this flight may also be used to supply additional frequencies to Jamestown, New York.

DuBois-Jefferson County: As of April 2002, USAirways Express also served DuBois with 26 weekly roundtrips to Pittsburgh using 19-seat Beech 1900 aircraft. Prior to September 11, 2001, this airport had 32 weekly airline roundtrips to Pittsburgh. After the events of September 11, the flight schedule was reduced to four flights per day during the week and three flights per day on the weekend. This reduction in flights effectively cut seating capacity by 20 percent. Restoring the flight removed after September 11 (a 20 percent increase in available seats), combined with previously discussed competitive pricing, is expected to recapture lost market share as follows:

DuBois

- First year: 17,000 enplanements
- Second year: 21,000 enplanements

Appendix A presents a summary of the Mesa/USAirways cost proposal to reinstate the flight between Pittsburgh and Bradford. As shown, the overall costs from Mesa/USAirways Express have been estimated to total \$190,700. These costs are not fully allocated with overhead expenses and represent the variable costs to add another

flight to the system. It is important to note that the airplane used in this flight may also be used to supply additional frequencies in the Jamestown, New York, market.

Venango Regional (Chess Lamberton Field): Commercial airline service to Venango Regional Airport is currently subsidized through the EAS program. This is the only airport in the Commonwealth of Pennsylvania that presently receives an operating subsidy from the EAS program. While flights to this airport were not cut following September 11, commercial airline service to this market was also adversely impacted. Because USAirways Express has operated fewer flights since September 11, schedules have had to be adjusted accordingly, making some connections at the Pittsburgh hub far less convenient. For this airport, USAirways Express has agreed to examine the flight schedule and determine if there are better time slots to reach connecting banks in Pittsburgh. This will be accomplished by examining the market's top O&D points, and by determining if timing of arrivals and departures can be adjusted to better meet these flights. These adjustments, combined with better fares and more low-fare seats, should result in a 10 percent gain in enplanements. For the first year of the program, a 10 percent gain over the previous year was believed to be a reasonable goal.

Measures of Success

We will be able to measure the success of our strategic plan by the increase in passengers that each of our airports experiences. Our post-September 11 (fourth quarter, 2001) passenger counts will be annualized and compared to enplanement gains experienced in each market. Specific goals of the program will be to increase the passenger enplanements by 25 percent in the Bradford market, 20 percent in the DuBois market, and 10 percent in the Franklin/Oil City (Venango) market. The strategic plan that we have outlined and plan to implement using our Small Community Air Service Program grant will grow the number of enplanements at each of the consortium airports to reach targeted goals. Any passenger traffic above these goals will be considered a windfall to the program.

It should also be noted that local business and industry, along with our local colleges and universities, will benefit directly from the availability of more and better timed airline service in each of the three market areas. As shown earlier in our proposal, target enplanement levels that have been identified for each airport as part of our overall strategic plan are reasonable based on recent enplanement levels that have historically been captured by each airport. With new and expanded low-fare carrier service in neighboring states, enplanements actually tied to counties in the service areas for the three airports represented in this proposal have been "lost" to more distant, larger, and competing airports. The focus of our strategic plan is, through our planned educational and outreach efforts, to bring these diverted passengers back to their local markets. Through increased flight frequency and better scheduling, which are well within our reach with the help of a grant from the Small Community Air Service Program, we will be able to accomplish this objective.

EDUCATIONAL PROGRAM

In order to successfully inform local businesses, industries, colleges, institutions, residents, and visitors of the changes in pricing, gains in on-time performance and reliability, and the enhancements in service and scheduling at Bradford Regional, DuBois-Jefferson County, and Venango Regional Airports, a modest educational and outreach program is proposed. A full-time professional will be hired to coordinate this program, devoting part of their time to each market. Our plan is to employ one coordinator that will be shared among the three airports and the communities they serve.

The most effective means of communicating changes that have already been made, and those that we have yet to accomplish, will be through an educational program reaching all potential air travelers within the primary service areas for each of the three airports. This service area and target market can be defined to include the 13 Pennsylvania counties that these airports have historically drawn their enplanements from. These 13 counties include the following:

Crawford	Mercer	Venango
Clarion	Forest	Elk
Cameron	Jefferson	Clearfield
Indiana	Warren	McKean
Potter		

The educational and outreach program will employ a multimedia approach that will include radio, newspapers, and limited television spots. These paid activities will be supplemented with press releases, live interviews, and a speaker's bureau program conducted by the full-time air service coordinator. These programs will be in addition to, and complimentary to, existing and ongoing outreach and educational efforts on air service in each of the market areas.

The primary goal of our outreach and educational programs will be to raise awareness about local air service availability and to convey that more service and better prices are available. The full-time coordinator position will cost approximately \$35,000 for a 12-month period. In addition, a modest expense budget of \$10,000 will be provided for this professional.

These proposed staff costs will be coupled with the anticipated costs for our outreach and educational efforts. These efforts, for a 12-month period (based on local rates and charges for our anticipated program), will total approximately \$100,000 (details provided in Appendix B). Total costs for the outreach and educational effort that is the underpinning for the strategic plan will be \$145,000 over a one-year period.

Measures of Success

The success of our educational and outreach efforts will be measured by gathering and evaluating passenger usage statistics at regular intervals throughout the term of the effort.

These statistics will be evaluated on a bi-monthly basis. In addition, surveys will be conducted to determine customer satisfaction and air service awareness at predetermined intervals (three months and ~~six~~ months) throughout the term of the informational and outreach effort in order to measure and compare gains in awareness and satisfaction. There should be a direct relationship between the passenger ridership and the customer satisfaction and awareness recorded. The effectiveness of the marketing program will be measured through these means over time.

FUNDING REQUIREMENTS

Funding requirements for the various facets of our strategic plan have been estimated to total \$468,000. The table below presents a summary of the anticipated costs and the sources of funding. As shown, the total grant requested from the Small Community Air Service Program (AIP) is \$398,000. The remaining \$70,000 needed to fully implement all components of our plan is pledged from local sources from each of the three communities represented in this proposal. Our local match of funding amounts to 15 percent of the funding requested. It is important to note that the Local Contribution reflected in the table below will come from a variety of funding sources that have been pledged by the communities served by the three airports represented in this proposal.

It is important to note that our funding is in the form of cash contributions and not in-kind services. This amount of funding represents a high level of commitment from local government and businesses as it relates to the success of the air service program for northwestern Pennsylvania. Appendix C presents letters of support for our program.

We also believe it is worth restating that the three communities that have joined together to form a consortium for this proposal have previously addressed their commercial air service needs and issues. Over the past three years, the three communities have collectively spent \$87,300 on air service initiatives. In addition, we have waived airline fees totaling an estimated \$597,675 over this same timeframe. These fees have been waived in an effort to improve the financial picture for USAirways Express in a time of declining passenger enplanements.

Funding Requirements			
Item/Timeframe	AIP Grant	Local Contribution	Total Funding
Flight Subsidy			
Bradford	\$113,500	\$18,800	\$132,300
DuBois	\$163,600	\$27,100	\$190,700
Advertising Campaign			
0-3 Months	\$55,800	\$9,200	\$65,000
4-6 Months	\$30,000	\$5,000	\$35,000
Marketing Coordinator	\$30,000	\$5,000	\$35,000
Expenses	\$8,600	\$1,400	\$10,000
TOTALS	\$401,500	\$66,500	\$468,000

The qualified Sponsor that will receive the grant for this program is the North Central Pennsylvania Planning and Development Commission. This Commission is a Pennsylvania Local Development District (LDD). Along with their acceptance of the grant come assurances from the Sponsor that all monies received will be spent in accordance with Federal grant restrictions and covenants. No grant money will be diverted to other uses. This statement is attested to in the cover letter for our proposal.

Appendix A: Mesa/US Airways Express Costs

**Mesa Air Group/Air Midwest
Subsidy Calculation for: DuBois-Pittsburgh
Additional Round Trip**

Aircraft	Beech 1900D	
Completed Departures	612	
Block Hours per Flight	0.75	
Total Block Hours	563	
Average Seats per Departure	19	
Round Trip Mileage	168	
Average Mileage per Trip	125	
Passengers per Trip	7.7	
Total Passengers	4,700	
Available Seat Miles (ASMs)	1,453,500	
Revenue Passenger Miles (RPMs)	587,500	
Load Factor	40.4%	
Average Fare	\$74.00	
<u>Revenues</u>		
Passenger Revenue	\$347,800	
Other Revenue	<u>3,478</u>	1% of Passenger Revenue
Total Revenue	\$351,278	
<u>Direct Expenses</u>		
Crew & Training	\$76,005	Cost per BH=\$135.00
Fuel & Oil	60,016	Cost per BH=\$106.60
Hull Insurance	7,488	Cost per BH=\$13.30
Maintenance	140,653	Cost per BH=\$249.83
Aircraft Rent	<u>46,217</u>	Cost per BH=\$82.09
Total Direct Expenses	\$330,379	
<u>Indirect Expenses</u>		
Traffic (RPM)	\$42,300	Cost per RPM=\$0.072
Related		
US Airways Program Fees	\$56,964	
Marketing	0.0	EAS Alloc/city =\$5,000
Capacity (departure) Related	71,966	Cost per Dep=\$117.59
Capacity (ASM) Related	<u>14,535</u>	Cost per ASM=\$0.01
Total indirect Expenses	<u>\$185,765</u>	
Total Operating Expenses	\$516,144	
Return	<u>25,807</u>	5% of Total Operating Expenses excluding Marketing Expenses
Operating Profit (Loss)	(\$190,673)	
Compensation Required	\$190,673	
Subsidy per Departure	\$311.56	
Subsidy per Passenger	\$40.57	

Mesa Air Group**Dubois, PA - Pittsburgh, PA****Beech 1900D - 19-Seat Aircraft**

From Dubois, PA to Pittsburgh, PA

<u>Elt #</u>	<u>ORG-DEST</u>	<u>DEP</u>	<u>ARV</u>	<u>BLK TIME</u>	<u>FREQ</u>	<u>EQUIP</u>
5455	DUJ - PIT	1140	1225	0.75	12345-7	B19

From Pittsburgh, PA to Dubois, PA

<u>Elt #</u>	<u>ORG-DEST</u>	<u>DEP</u>	<u>ARV</u>	<u>BLK TIME</u>	<u>FREQ</u>	<u>EQUIP</u>
5456	PIT - DUJ	1240	1320	0.75	12345-7	B19

<u>Total Departures</u>	<u>Roundtrips</u>	<u>Total</u>
Departures per weekday	1	2
Number of weekdays	5	5
Total Weekday Departures	5	10
Roundtrip Departures per Saturday	0	0
Roundtrip Departures per Sunday	1	2
Total Departures Per Week	6	12
Number of Weeks	52	52
Scheduled Annual R/T Departures	312	624
Completion Factor	98%	98%
Total Completed Departures	306	612

Mesa Air Group

**Subsidy Calculation for: Bradford-Pittsburgh
Additional Round Trip**

Aircraft	Beech 1900D
Completed Departures	713
Block Hours per Flight	0.75
Total Block Hours	656
Average Seats per Departure	19
Round Trip Mileage	246
Average Mileage per Trip	123
Passengers per Trip	7.7
Total Passengers	5,500
ASM's	1,666,281
RPMs	676,500
Load Factor	40.6%
Average Fare	\$89.75

Revenues

Passenger Revenue	\$493,625	
Other Revenue	<u>4,936</u>	1% of Passenger Revenue
Total Revenue	\$498,561	

Direct Expenses

Crew & Training	\$88,560	Cost per BH=\$135.00
Fuel & Oil	69,930	Cost per BH=\$106.60
Hull Insurance	8,725	Cost per BH=\$13.30
Maintenance	163,887	Cost per BH=\$249.83
Aircraft Rent	<u>53,851</u>	Cost per BH=\$82.09
Total Direct Expenses	\$384,953	

Indirect Expenses

Traffic (RPM)	\$48,708	Cost per RPM=\$0.072
Related		
US Airways Program Fees	\$66,660	
Marketing	0.0	EAS Alloc/city =\$5,000
Capacity (departure) Related	83,842	Cost per Dep =\$117.59
Capacity (ASM) Related	<u>16,663</u>	Cost per ASM =\$0.01
Total Indirect Expenses	<u>\$215,873</u>	

Total Operating Expenses	\$600,826
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Return	<u>30,041</u>	5% of Total Operating Expenses excluding Marketing Expenses
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Operating Profit (Loss)	(\$132,306)
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Compensation Required	\$132,306
Subsidy per Departure	\$185.56
Subsidy per Passenger	\$24.06

Mesa Air Group

Bradford, PA to Pittsburgh, PA

Beech 1900D - 19-Seat Aircraft

From Bradford PA to Pittsburgh, PA

<u>Flt #</u>	<u>ORG-DEST</u>	<u>DEP</u>	<u>ARV</u>	<u>BLK TIME</u>	<u>FREQ</u>	<u>EQUIP</u>
5560	BFD - PIT	615	700	0.75	123456	B19

From Pittsburgh, PA to Bradford PA

<u>Flt #</u>	<u>ORG-DEST</u>	<u>DEP</u>	<u>ARV</u>	<u>BLK TIME</u>	<u>FREQ</u>	<u>EQUIP</u>
5565	PIT - BFD	2230	2315	0.75	12345-7	B19

<u>Total Departures</u>	<u>Roundtrips</u>	<u>Total</u>
Departures per weekday	1	2
Number of weekdays	5	5
Total Weekday Departures	5	10
Roundtrip Departures per Saturday	1	2
Roundtrip Departures per Sunday	1	2
Total Departures Per Week	7	14
Number of Weeks	52	52
Scheduled Annual R/T Departures	364	728
Completion Factor	98%	98%
Total Completed Departures	357	713

Appendix B: **Media Plan**

NORTHWESTERN PENNSYLVANIA AIRPORTS 2002 MEDIA PLAN

The following is a general media plan for DuBois-Jefferson County Airport, Venango Regional Airport, and Bradford Regional Airport in Pennsylvania. The stated objective is to increase usage of these airports.

Following the tragedy of September 11, local air service has experienced a drop in usage. Part of this reduction in ridership is a direct result of decreased flight frequencies and less than ideal timing of arrivals to, and departures from, the Pittsburgh hub. Our goal is to increase demand to pre-September 11 levels, and to ultimately increase enplanement levels to the point where the additional flights will be financially self-sustaining.



Key points to be communicated will include the following:

1. Information about changes in pricing and service at the three aforementioned airports.
2. Communicate that increased service is available at lower prices.
3. Lower point-to-point fares are available systemwide from these airports.
4. The local airport offers a convenience that cannot be obtained at more distant, larger airports; plus, free parking is provided.
5. Lower "walk-up" fares are available in all markets.

Many factors will be considered in the development of the media portion of this plan including the following:

The three airports and the primary counties in their respective market areas actually fall within three different television broadcast markets or DMAs (Designated Market Areas), as defined and metered by Nielsen Media Research.

Bradford Regional Airport, in McKean County, falls within the Buffalo DMA. This DMA is ranked 47th out of 210 television markets in the U.S., reaching a total of 616,610 households, with a total population of over 1.5 million.

DuBois-Jefferson County Airport in Jefferson County falls within the Johnstown-Altoona DMA. This DMA is ranked 96th out of 210 television markets in the U.S., reaching a total of 285,050 households, with a total population of over 700,000.

Venango Regional Airport (Chess Lambertson Field) falls within the Erie DMA. This DMA is ranked 143rd out of 210 television markets in the U.S. reaching a total of 155,720 households, with a total population of nearly 400,000.

Simply put, broadcast media originating in Buffalo, Erie, and Johnstown-Altoona are quite expensive in terms of the percentage of potential customers actually reached in the target areas. Additionally, the larger urban markets are well served by larger airports. There is no practical rationale for employing broadcast television in three different markets with the limited allocation requested.

On a more precise local scale, there are a variety of media options in the three market areas.

Adelphia Cable

Adelphia Cable hosts 13 community cable systems, serving over 57,900 households, within the immediate 13-county service area. Insertion rates for 30-second commercials vary by daypart and frequency.

Package deals providing R.O.S. spots on major cable network programming such as Discovery, TNT, CNN, Fox, etc. are available on multiple head-ins at approximately \$16.01 per spot. This number is typically negotiable, and it is entirely possible that we may obtain more commercials for the same budget amount allocated. The available service area cable markets include the following:

Bradford, Coudersport, Oleona	Limestone
Emporium	North Clarion, Tionesta
Brockway, Brockport, Falls Creek	Punxsutawney, DuBois
Brockville, Corsica, Sigel	Ridgeway
Clarion, Sligo	Smethport
Clearfield, Curwensville	St. Mary's, Dagus, Kersey
Johnsonburg	Treasure Lake
Kane, Mt. Jewett	

We recommend the targeting of three cable networks per week (i.e. ESPN, CNN, **TNT**, etc.), and concentrating our commercials within these programs to ensure adequate frequency. Based upon a budget of \$45,657, we will average 15 commercials per day, seven days per week. This translates into five spots per day on each of the three different networks. We will rotate among several different cable networks during the duration of the campaign to ensure adequate reach. We may choose to concentrate our commercials to four days per week (i.e. Thursday through Sunday), which would translate to 26 commercials per day or nearly nine commercials per day per network.

We may gain heightened awareness by purchasing spots within specialized programming such as NASCAR, NFL Football, and selected college football games.

The annual contract for one 30-second commercial within each NASCAR Winston Cup and Busch Series race broadcast in the aforementioned cable systems is \$2,794 for a total of 45 races. If this campaign begins in July, the schedule may be prorated to \$1,365 for the remaining 22 races. As these races typically take place over several hours, we suggest two spots per race for a six-month total of \$2,730.

Two 30-second commercials within each 2002 NFL football game to be broadcast by Adelphia Cable will cost \$6,204. This schedule includes four pre-season games and all Sunday and Thursday night regular season games for a total of 68 commercials.

College football schedules are not available at this time, but by negotiating a lower rate for the R.O.S. spots outlined above, we may direct these savings toward choice college match-ups.

Radio

Additional reach and frequency may be added via WDDH FM, a powerful Country radio format, broadcasting from St. Mary's. Volume package rates on WDDH FM are as low as \$8.33 per 30-second commercial. We recommend an allocation of \$8,663, which translates into 1,040 commercials. This is an average of eight commercials per day, five days a week, for the campaign period. As with cable television, we may choose to concentrate these commercials in a shorter three- or four-day timeframe. This schedule will ensure adequate frequency to reach airport customers.



We also suggest the addition of WGY FM, another powerful Country radio format, broadcasting from Franklin. This will ensure adequate attention for Venango Regional Airport on the western edge of the service area. Volume package rates on WGY FM vary similar to WDDH above, averaging \$8.74 per 30-second commercial. We recommend an allocation of \$9,090, which also translates into 1,040 commercials. The schedule should be managed as outlined above.

The demographics of both stations fit our target age range of 25 to 54.

Newspaper

To ensure public awareness, we have budgeted advertising in two local daily newspapers, the Courier-Express in DuBois and the Bradford Era in Bradford. We suggest placement of a three-column by eight-inch ad in both papers.

Rates for the Courier-Express Tri-County Sunday edition are \$8.87 per column-inch, with the option of a 40 percent discount for running the same ad the following Monday or Tuesday. We have budgeted for one ad Sunday at \$212.88, and a repeat on Tuesday at \$127.73, for a total of \$340.61 for two ads per week. We suggest an alternating pattern of one week on and one week off, for a total of 13 weeks during the campaign period; the 26 ads will cost \$4,428.

Rates for the Bradford Era are \$10.50 per column-inch, with the option of a 50 percent discount for running the same ad up to two more times within any seven-day period. The Bradford Era does not publish on Sunday. We have budgeted for one ad Thursday at \$252.00 and a repeat on Saturday at \$126.00, for a total of \$378.00 for two ads per week. As above, we suggest an alternating pattern of one week on and one week off, for a total of 13 weeks during the campaign period; these 26 ads will cost \$4,914.

Outdoor Boards

We have allocated \$6,320 for the inclusion of up to eight 6-inch by 12-inch billboards to be located along route **255** and route 219 within the Bradford and DuBois service areas.

Recommendations

The following approach will be used to build this campaign on the local level:

A minimum campaign period should be established.

A budget of \$100,000 has been allocated for the entire campaign

Cable Television will be the primary medium for communication, supported by local Radio, with a burst of Newspaper and Outdoor Boards to maximize awareness.

The program will include the production of three 30-second television commercials, to be rotated throughout the campaign period, accompanied by the production of an equal number of 30-second radio commercials and ¼-page newspaper ads.

Production is estimated at \$11,992, leaving a balance of \$88,008 to be directed toward media buys. The proposed budget for the educational outreach effort that is part of our strategic plan is as follows:

Total cost for Creative and Production	\$11,992
Total cost for Network Cable Schedule	\$54,591
Total cost for Local Radio	\$17,753
Total cost for Local Newspaper	\$ 9,342
Total cost for Outdoor Boards	\$ 6,320
Total Campaign	\$99,998

Appendix C: Letters of Support

DALLOZ FALL PROTECTION
1355 15th Street
Franklin, PA 16323-0271
U.S.A.
Tel. 814/432-2118
Fax 814/432-2415

March 19, 2002

Dear USDOT Representatives:

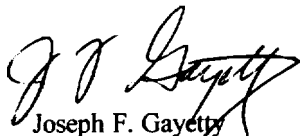
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that **serves** our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive **steps** toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Nevertheless, we need your help **to** continue our local initiatives and to take them to the next level. Our business employs approximately 300 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois, has **been** diminished; and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our **local** airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Joseph F. Gayetty

Vice President, Operations

JFG:slr

h:\SReed\Winword\Docs\Gayetty\VenangoRegionalAirport_SmallCommunityAirServiceGrant



ELECTRALLOY

ISO 9002 Certified

175 Main Street
Oil City, PA 16301
Office FAX
Plant FAX
E-mail

• 814-678-4100
• 814-676-5876
• 814-676-4776
sales@electralloy.com

March 20,2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of Northwestern Pennsylvania. Recognizing that commercial air service is essential to the continued economic viability and growth of our region, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive progress toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 179 in northwestern Pennsylvania. Our customer base extends throughout the United States, Canada and Mexico, our sales people call on these customers regularly and a large number of these customers visit our facility each year. This is in addition to the many suppliers who travel to oil City to do business with our firm.

Since September 11", the frequency of commercial air service from Franklin, Bradford and DuBois has been diminished and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Regards,

Tracy Rudolph
President & COO



April 5, 2002

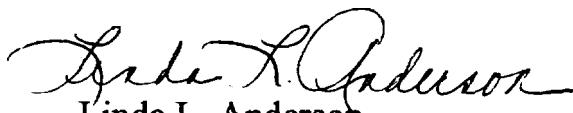
Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities are working with the commercial carrier that serves our communities and have taken many independent steps to **address** our local air service needs. These efforts have resulted in recent and positive steps toward addressing **high** fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But, we need your help to continue our local initiatives and to take them to the next level. Electralloy currently employs **175** people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to this area on a regular basis to do business with our company.

Since September **11, 2001**, the frequency **of** commercial airline service **from** Franklin, Bradford and DuBois has been diminished, and **we** desperately need one of the USDOT grants from the Air **21** Small Community **Air** Service **Program** to restore this service. Therefore, **we** urge USDOT to select **the** consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small **Community** Air Service grant.

Sincerely,


Linda L. Anderson
Manager, Human Resources



DANIEL E. HILL
Chief Executive Officer

March 20, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 240 people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and Dubois, has been diminished, and we desperately need one of the **USDOT** grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and Dubois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

A handwritten signature in black ink, appearing to read 'Daniel E. Hill', written over a circular stamp or seal.

Daniel E. Hill

DEH:sm

Liberty Electronics

an ISO 9001 Company

Liberty Electronics, Inc.
191 Howard Street
Franklin, PA 16323
www.libertyelectronics.com

814-432-7505
Fax 814-432-7050

March 19, 2002

US Department Of Transportation

Dear USDOT rep.:

I am writing in support of the Bradford - Dubois - Franklin Air 21 Small Community Air Service Grant proposal.

Our company - Liberty Electronics Inc. employs approximately 200 people at our facility in the city of Franklin, and our business depends on reliable air service to this area. Liberty supplies the high reliability electronic assembly needs of the US Military electronics market as well as other high reliability market segments including Rail Transportation and Medical Electronics,

Our customers and suppliers are scattered throughout the USA and Europe, and we need to be able to both travel easily to, and provide easy access from, those business partners.

We strongly urge the approval Bradford - Dubois - Franklin Air 21 Small Community Air Service Grant proposal.

Sincerely,



Robert C. Hoffman
V. P. Business Development



Hamot Health Foundation
201 State Street
Erie, PA 16550
(814) 877-6000
www.hamot.org

April 1, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and communities have been working with the commercial carrier that serves our communities to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Now we need your help to continue our local initiatives and to take them to the next level. Our business employs **2200** in northwestern Pennsylvania. We also have large numbers of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished. We desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Marti Canfield
H.R. Specialist

Allan J. Penksa
Venango Regional Airport
1560 Airport Road
Franklin, PA 16323
(fax) 814-432-5333

Dear USDOT Representatives:

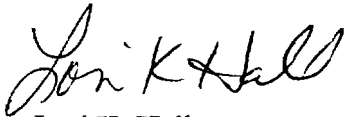
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and communities have been working with the commercial carrier that serves our communities to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Now we need your help to continue our local initiatives and to take them to the next level. Our business employs **500** in northwestern Pennsylvania. We also have large numbers of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished. We desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Lori K. Hall
OSRAM SYLVAMA
Vice-Chair Northwest Pennsylvania Workforce Investment Board



S E N E C A

PRINTING & LABEL, INC.

AN ISO 9002 COMPANY

DeBence Drive • P.O. Box 1211 • Franklin, PA 16323
800/372-1313 • 814/432-7890 • Fax 814/432-8050
www.senecaprinting.com

April 1, 2002

Dear USDOT Representative:

This letter is in regard to the continued availability of commercial air service in northwest Pennsylvania. In the past several months the frequency of commercial airline service from Franklin has been cut back, thereby directly threatening this vital connection.

We are a printing firm with a client base located for the most part outside the immediate area. Our clients rely on the local airports for connecting flights to larger airports.

The close proximity of these local airports is immeasurable. We mention the convenience on our on hold message. These smaller airports are the lifelines to clients that are beyond a 50-mile radius of the smaller towns.

The importance of commercial airline service to our small community cannot be overstated. Our business and others like us in the local area depend heavily on this service to connect to our customers and suppliers.

Therefore, we urge USDOT to strongly consider the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Dennis Pascarella, CEO
Seneca Printing and Label, Inc

Randy Hicks, President
Seneca Printing and Label, Inc



www.ficda.org

Franklin Industrial and Commercial Development Authority

191 Howard **Street** • Franklin, PA 16323 • 814.432.4476 • 814.432.4777 Fax • 877.ToHatch • TTY/TDD Only 1.800.654.5984

March 22, 2002

U.S. Department of Transportation
400 Seventh St., S.W.
Washington, D.C. 20590

RE: Small Community Air Service grant

Dear Sir or Madam:

The Franklin Industrial and Commercial Development Authority (FICDA) strongly urges a favorable response to the request for funding under the Small Community Air Service application.

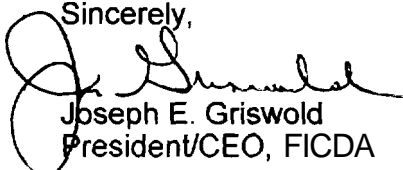
FICDA is in the business, of incubating new companies, nurturing existing industry, and promoting hi-tech start up operations in the rural Northwest. We are up to the task, but we need to have some of the tools that are essential to attract, retain, and grow these businesses. Reliable airport service is an absolute necessity and one of the most valuable tools in accomplishing our mission.

We do many things on our own, but at times we have enlisted the aid of our State and Federal governments. To accomplish having reliable air service is a matter for which we need your help to continue our course and upgrade our local initiatives. Our Complex collectively employs 650 people in Franklin, Pennsylvania. Most of the eighteen companies in this Complex and most of the other industrial clients we enjoy, in the greater Franklin area, depend on the airport commuter service. There are also a large number of customers and suppliers who travel to the greater Franklin area each year to do business with our firms.

Since September 11, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished. Due to the uncertainty of the service and the price discrepancies we have lost local customers more and more. This in turn leads to fewer flights. It is a vicious cycle which must be broken and one, which can be rectified with your help. We need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service and to restore its client base. Our businesses are prepared to stand behind and too once again support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Joseph E. Griswold
President/CEO, FICDA

Mayor's Office
814-437-1670

City Manager's Office
814-437-1485

Finance Department
814-437-1922

Community Services Department
814-437-1430



City of Franklin
430 Thirteenth Street
Franklin, Pennsylvania 16323

Community Development Dept
814-437-7841

Fire Department
Business 814-432-3780
Emergency 814-437-2911

Police Department
Business 814-437-1644
Emergency 814-437-2911

April 4, 2002

Dear USDOT Representatives:

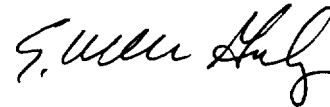
On behalf of the Council of the City of Franklin I forward this letter.

Commercial airline service is absolutely vital to the communities of Northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports. But we need your help to continue our local initiatives and to take them to the next level.

Since September 11, 2001, the frequency of commercial airline service from Franklin, Bradford, and DuBois, has been diminished; and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania, to be a recipient of a Small Community Air Service Grant.

Respectfully Submitted,



E. William Gabrys
City Clerk

EWG/mab

c: Allan J. Penksa, Manager, Venango Regional Airport
File

Congressman John E. Peterson

April 3, 2002

Mr. Allan J. Penksa
Venango Regional Airport
1560 Airport Road
Franklin, PA **16323**


Dear Allan:

Please find attached a copy of the letter of support from the Congressman for the U.S. Department of Transportation's Small Community Air Service Development Pilot Program. The letter was mailed to Ms. Betty Cochran with the Office of Economic and Community Development in Bradford on April 1, 2002.

Please be assured that we will do everything possible to promote commercial airline service in rural Pennsylvania.

If we may be of further assistance with this important project, please do not hesitate to contact our office.

Sincerely,



Patricia C. Alberth
Titusville Office Manager

Enclosure

JOHN E. PETERSON
5TH DISTRICT, PENNSYLVANIA
(202) 225-5121
(202) 225-5796-FAX

COPY
Congress of the United States
House of Representatives
Washington, DC 20515-3805

COMMITTEES:
APPROPRIATIONS
RESOURCES

April 1, 2002

Administrator Jane F. Garvey
United States Department of Transportation
Federal Aviation Administration
800 Independence Avenue SW
Washington, DC 20591

Dear Administrator:

It has been brought to my attention that North Central Pennsylvania Regional Planning and Development Commission (NCPRPDC) has been selected by the Bradford Regional Airport in McKean County, Venango Regional Airport in Venango County, and DuBois-Jefferson County Regional Airport in Jefferson County, all in my rural district, to serve as the public sponsor for submitting a grant application for funding through the Department's Small Community Air Service Development Pilot Program in the amount of \$500,000.

As you know, commercial airline service is vital to rural communities. Recognizing that commercial service is an essential part of our travel and economic infrastructure, these local airports and communities have worked with U.S. Air Express, operated by Mesa Airlines, to address their air service needs.

In addition, I recently met with Jonathon Omstein, President of Mesa Airlines, about the difficulties rural Pennsylvanians face with high fares and few flight options from outlying areas to their hub, Pittsburgh International Airport. All too often, residents and visitors abandon our local airports for more distant, competing airports.

The number of passengers utilizing these airports has been declining over the years and this rate has accelerated since September 11, 2001. With the recent announcement from U.S. Air Express on the increase in the availability of discount fares, coupled with the projected impact the Small Community Air Service Development Pilot Program would have on these local airports, we should see a great increase the number of passengers utilizing air services and gain needed economic stimulus.

STATE COLLEGE
1524 WEST COLLEGE AVENUE
STATE COLLEGE, PA 16801
(814) 238-1776
(814) 238-1918 (FAX)

TITUSVILLE
115 WEST SPRING STREET
TITUSVILLE, PA 16354
(814) 827-3985
(814) 827-7307 (FAX)

WARREN
224 LIBERTY STREET #3
WARREN, PA 16365
(814) 726-3910
(814) 726-0269 (FAX)

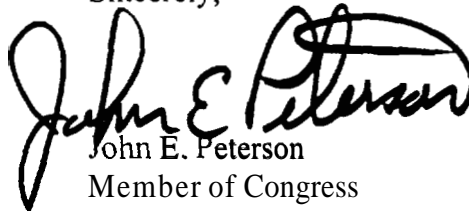
Administrator Jane F. Garvey

April 1, 2002

Page 2

In order to revitalize the communities in rural northwestern Pennsylvania, I respectfully request that you give the application for a Small Community Air Service Grant submitted by NCPRPDC on behalf of the consortium of cities represented by Bradford, DuBois and Franklin your very serious and thoughtful consideration. **As** always, if I may be of assistance to you with this important matter, please do not hesitate to contact my office.

Sincerely,

A handwritten signature in black ink, appearing to read "John E. Peterson". The signature is fluid and cursive, with the first name "John" being the most prominent.

John E. Peterson
Member of Congress

JEP/pca

VENANGO ECONOMIC DEVELOPMENT CORPORATION

National Transit Building
206 Seneca Street - Fourth Floor
P O Box 128
Oil City, PA 16301

Phone: 814 677-3152
Or 1-800-4VENANGO
(1-800-483-6264)
Fax: 814 677-5206

2 April 2002

Allan J. Penksa
Venango Regional Airport
1560 Airport Road
Franklin, PA 16323

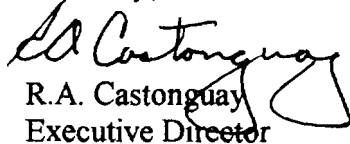
Dear Mr. Penksa:

Over the past six years I have had the pleasure to participate in site selection searches for companies considering locating a new operation in Venango County or the surrounding area. In every search, the fact that an all-weather airport with commercial airline service being located within the county was a key factor in our area being considered. The availability of commercial airline service is always within the top five questions asked by site selection consultants. This service is vital to the region's short- and long-term survivability.

The Venango Economic Development Corporation is pleased to support your efforts of fare reductions as well as the restoration of flights. Our diverse business and industrial base relies on the Venango Regional Airport as a gateway to the global marketplace, and these efforts will help to keep them competitive,

I would also commend you on the regional nature of your application. The airports at Bradford, DuBois, and Franklin working together to address the transportation needs of rural Pennsylvania are more important than ever. I would hope that the USDOT would recognize your collaborative efforts and promptly approve your request.

Sincerely,


R.A. Castonguay
Executive Director

BOROUGH OF SUGARCREEK



Office of the Administrator

April 3, 2002

Allan J. Penska
Venango Regional Airport
1560 Airport Road
Franklin, PA 16323


Dear Mr. Penska:

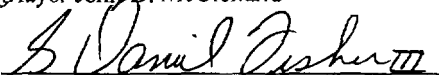
We are writing in support of your efforts to secure grant funding to aid in scheduled airline service improvements. The improvements you have been able to make by working together with USAir Express and the neighboring communities to lower airline fares has been a plus to the businesses and individuals here in Venango County and surrounding areas. We like to see this type of progress at our local airport because we know the positive effect it has on our taxpayers.

Commercial airline service is vital to Venango County and our neighboring communities of northwestern Pennsylvania. We have a population of 5,331 in our community and over 200 businesses, many of which utilize the services of Venango Regional Airport on a regular basis. Scheduled airline service improvements would aid them in conducting their business and competing in this fast paced world we live in.

In closing we urge USDOT to select the consortium cities of Franklin, Bradford, and DuBois here in the Commonwealth of Pennsylvania to be a recipient of a Small Community Air Service grant.

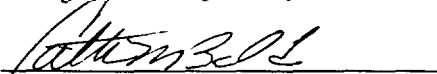
Sincerely,



Mayor John D. McClelland


President G. Daniel Fisher III


Vice President Susan K. Titus


Chairman Pro Tempore Twyla Kernic


Councilwoman Catherine Baldwin


Councilman Tom E. Sloss

bjb

212 Fox Street, Franklin, PA 16323

Phone: (814) 432-4717

Email: sugarboro@galacticis.com

Facsimile: (814) 437-1014



OFFICE OF THE
Commissioners

CLARION COUNTY, PENNSYLVANIA

Donna R. Hartle
Chairperson

David G. Cyphert
Commissioner

George B. Campbell
Commissioner

Sharon D. Roxbury
Chief Clerk
County Administrator

April 2, 2002

Dear USDOT Representative:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and communities have been working with the commercial carrier that serves our communities to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Now we need your help to continue our local initiatives and to take them to the next level. Our business employs 325 in northwestern Pennsylvania. There are also large numbers of customers and suppliers who travel to northwestern Pennsylvania each year to do business within our county.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished. We desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Donna R. Hartle
Donna R. Hartle

David G. Cyphert
David G. Cyphert

George B. Campbell
George B. Campbell

Courthouse
421 Main Street
Clarion, PA 16214

(814) 226-4000 Ext.2000
Fax (814) 226-8069

Web Site:
www.co.clarion.pa.us

April 2, 2002

U. S. Department of Transportation
400 Seventh Street, S.W.
Washington, D.C. 20590

Dear U.S. Department of Transportation Representative:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and communities have been working with the commercial carrier that serves our communities to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Now we need your help to continue our local initiatives and to take them to the next level. Clarion University employs 850 people, the majority of whom work at our campuses in Clarion and Oil City, Pennsylvania. We also have large numbers of visitors who travel to northwestern Pennsylvania each year to make presentations and conduct business at our Clarion and Venango campuses.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished. We desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Clarion University is prepared to stand behind and support air service at our local airports.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Diane L. Reinhard
President



www.ficda.org

Franklin Industrial and Commercial Development Authority

191 Howard Street • Franklin, PA 16323 • 814.432.4476 • 814.432.4777 Fax • 877.ToHatch • TTY/TDD Only 1.800.654.5984

March 22, 2002

U.S. Department of Transportation
400 Seventh St., S.W.
Washington, D.C. 20590

RE: Small Community Air Service grant

Dear Sir or Madam:

The Franklin Industrial and Commercial Development Authority (FICDA) strongly urges a favorable response to the request for funding under the Small Community Air Service application.

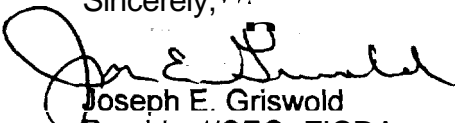
FICDA is in the business, of incubating new companies, nurturing existing industry, and promoting hi-tech start up operations in the rural Northwest. We are up to the task, but we need to have some of the tools that are essential to attract, retain, and grow these businesses. Reliable airport service is an absolute necessity and one of the most valuable tools in accomplishing our mission.

We do many things on our own, but at times we have enlisted the aid of our State and Federal governments. To accomplish having reliable air service is a matter for which we need your help to continue our course and upgrade our local initiatives. Our Complex collectively employs 650 people in Franklin, Pennsylvania. Most of the eighteen companies in this Complex and most of the other industrial clients we enjoy, in the greater Franklin area, depend on the airport commuter service. There are also a large number of customers and suppliers who travel to the greater Franklin area each year to do business with our firms.

Since September 11, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished. Due to the uncertainty of the service and the price discrepancies we have lost local customers more and more. This in turn leads to fewer flights. It is a vicious cycle which must be broken and one, which can be rectified with your help. We need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service and to restore its client base. Our businesses are prepared to stand behind and too once again support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,


Joseph E. Griswold
President/CEO, FICDA

JUDGE'S CHAMBERS
TWENTY - EIGHTH JUDICIAL DISTRICT OF PENNSYLVANIA
COUNTY OF VENANGO
FRANKLIN, PENNSYLVANIA 16323

H. WILLIAM WHITE, JR.
PRESIDENT JUDGE

(814)432-9610
FAX (814)432-3149

April 2, 2002

U.S. Department of Transportation

RE: GRANT APPLICATION

Gentlemen :

I am writing to you in support of the application for a grant of \$500,000.00 to support scheduled airline service improvements for the communities of Franklin, DuBois and Bradford in northwestern Pennsylvania. This geographic area has suffered over the past ten (10) years from significant economic decline and badly needs better state and federal support for its infrastructure. The airport in Franklin, where I reside, is one of the significant amenities of the community which does help maintain local industry. The prospect of losing the airport service as it now exists in Franklin would be devastating. The prospect of increasing the service, I believe, could only enhance Franklin's position in competing to lure or maintain industry. These communities need this resource more than others. I, therefore, encourage the USDOT to provide a grant for the Franklin, Bradford and DuBois Airports from the Air 21 Small Community Air Service Program to help restore airport services to these communities.

Sincerely yours,



H. WILLIAM WHITE, President Judge

HWW:rlw



P.O. Box 1190
1429 Elk Street
Franklin, PA 16323
USA
866.776.4369 (866-PROGENY)
www.progenycorporation.com
info@progenycorporation.com

Wednesday, February 20, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and communities have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs over 21 people in northwestern Pennsylvania and locations worldwide. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford, and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Support Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania *to* be a recipient of a Small Community Air Service grant.

Sincerely,

Barbara Wohlstein
CEO
Progeny Corporation



Franklin Physical Therapy, L.L.C.

"Where Healing Begins"

631 Twelfth Street
Franklin, PA 16323-1616

814-437-5600
Fax 814-432-7400

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused ~~our~~ residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs ~~xxxxx~~ in northwestern Pennsylvania. We also have a large numbers ~~of~~ customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency ~~of~~ commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants ~~from the~~ Air 21 **Small** Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select ~~the~~ **consortium** of cities represented by **Franklin, Bradford** and DuBois, Pennsylvania to ~~be~~ a recipient of a Small Community Air Service grant.

Sincerely,

Timothy J. Berry, PT

FOREUER

BROADCASTING

April 3, 2002

U.S. Department of Transportation

Dear USDOT Representatives:

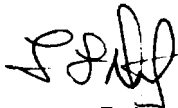
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 95 people in northwest Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin] Bradford and DuBois, has been diminished] and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin] Bradford] and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Respectfully,



Terry Deitz
General Manager

T4 Rentals, Ltd.
953 Elk Street
Franklin, Pennsylvania 16323
(814) 432-4707
(814) 673-0867
FAX (814) 437-9778

April 08, 2002

Dear USDOT Representatives:

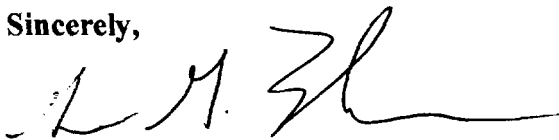
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These **efforts** have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs people in northwestern Pennsylvania. Our business relies on a healthy economy to be successful. That healthy economy is not possible without increased commercial air service.

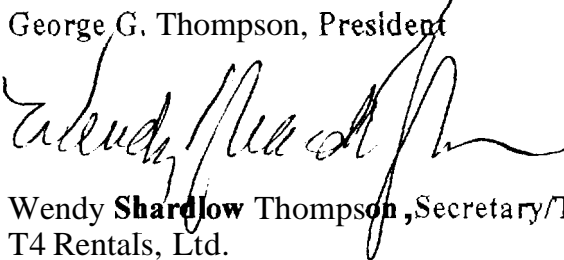
Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



George G. Thompson, President



Wendy **Shallow** Thompson, Secretary/Treasurer
T4 Rentals, Ltd.



Edwin A. Evans, President.
VENANGO HOUSING CORPORATION

P.O. Box 1518

Oil City, PA 16301

Ph: (814) 677-5926

U.S. Department of Transportation
Washington, D.C. 20000

Date: April 1, 2002

Subject: Small Community Air Service Grant

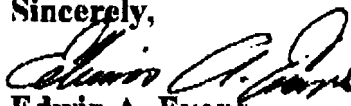
Dear USDOT Representatives:

Commercial airline service is essential for the Housing Industry in Venango County, Pennsylvania. Because commercial airline service is an essential part of our economic infrastructure, to recruit Housing Officials our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service need.

As you are aware, Housing Starts are vital to the United States Economy and to continue our local initiatives and to take them to the next level, we have a large number of business people, customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

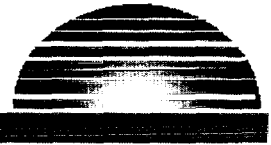
Our business is prepared to stand behind and to support air service at our local airport. We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,


Edwin A. Evans
President

EAE/tlr

cc: File



April 5, 2002

Dear USDOT Representatives:

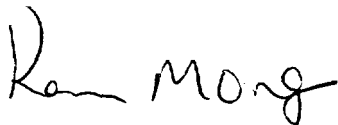
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. World Class Information System's corporate office is in Cincinnati Ohio, and we have a small office here in Franklin Pennsylvania. Our company has clients all across the United States, Canada, and some over seas. Due to the high fares, and inconvenient schedules, we have been driving to Cleveland, Erie, and Pittsburgh to initiate our travel. Our first choice would be to fly out of Franklin, because of it close proximity, free parking, security lines, etc, etc. But the current schedules and fares do not permit us to do this.

Since September 11'th, the frequency of commercial airline service from Franklin, Bradford, and DuBois, has been diminished and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Thank You,

A handwritten signature in black ink that reads 'Ken Mong'.

Ken Mong
World Class Information Systems
484 Allegheny Blvd
Pennwood Office Building
Suite C
Franklin, PA 16323
(814)437-2822



GARY L. SWITZER, M.D.
WALTER G. MORRIS, D.O.
JOSEPH A. NOVAK, D.O.

April 5, 2002

U.S. Department of Transportation
c/o Venango Regional Airport
1560 Airport Road
Franklin, PA 16323

Dear USDOT Representatives:

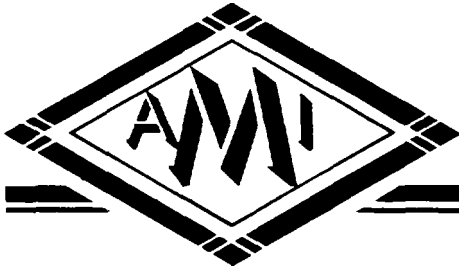
I am writing to you today to urge USDOT to select the communities of Franklin, Bradford and Dubois, Pennsylvania to receive one of the \$500,000.00 grants to support the scheduled airline service improvements necessary to keep commercial airline service in Venango County. While our group is small with only 11 employees, our financial future depends on the economic future of the entire community and the communities' future depends, in a large part, on the future of airline service to Venango County. There are large numbers of suppliers and customers who travel each year to our local airport to do business with local companies, as well as local businessmen who travel out to promote Venango County and our products.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

Recently, the three communities of Franklin, Bradford and DuBois have taken steps to reduce fares in order to lure more customers. Now, the airport needs outside help in order to introduce additional and more timely flights. Therefore, we are urging USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Gary L. Switzer, M.D.
President, Northwest Anesthesia, Inc.



Anderson Metal Industries, Inc.

1385 Pittsburgh Road P.O. Box 631
Franklin, Pennsylvania 16323 U.S.A.
814/437-7814

April 2, 2002

~~Dear~~ **USDOT** Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives **and** to take them to the next level. Our business employs 25 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Respectfully,

James G Anderson
President

The Art of Human Medicine
SENECA MEDICAL CENTER

Norman K. Beals III, M.D.
Bradley A. Fell, M.D.

The Seneca Commons
1 Park Way
P.O. Box 802
Seneca, PA 16346
814•676•5444

April 2, 2002

Seneca Medical Center
One Park Way
P.O. Box 802
Seneca, PA 16346

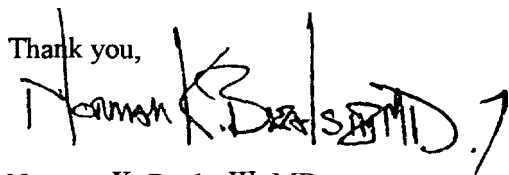
Dear USDOT Representatives:

We feel that convenient, accessible commercial airline service is vital to the communities of northwestern Pennsylvania, **and** we recognize that commercial airline service **is an** essential part of the travel and economic infrastructure of **our** area. This service enhances the quality of life for the residents and allows us to attract highly qualified doctors to this area of Pennsylvania.

Some independent efforts have resulted in recent and positive steps toward addressing the high fare issues ~~that~~ have caused **our** residents and visitors to abandon **our** local airports for more distant airports. We need your help to continue our local initiatives and to take them to the next level.

Since September 11, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thank you,



Norman K. Beals, III, MD

April 3, 2002

Dear USDOT Representatives:

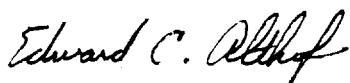
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and communities have been working with the commercial carrier that serves our communities to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Now we need to help to continue our local initiatives and to take them to the next level. Our business employees 39 people in northwestern Pennsylvania. We also have large numbers of customers and carriers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11, the frequency of commercial airline service to Franklin, Bradford and DuBois has been diminished. We desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Edward C. Althof, CLU, CEBS

ECA/hh



KATHLEEN D. ARANYOS
ANN P. FILIPOWSKI, CISR

DONALD J. BUZZARD
TERRY L. LONDON, LUTCF

MICHAEL A. ELIA, CEBS
JOHN M. RAHNER

FRANK D. RILEY, JR., RHU, REBC



LAW OFFICES
OF
McFATE, McFATE & McFATE

229 ELM STREET

P. O. BOX 316

OIL CITY, PENNSYLVANIA 16301

TELEPHONE (814) 676-2736
FAX (814) 677-5701

BENJAMIN G. MCFATE (1911-1983)
WILLIAM J. MCFATE
JOHN E. MCFATE
ROBERT W. MCFATE
JOSEPH H. KEEBLER, JR.

April 2, 2002

Dear USDOT Representatives:

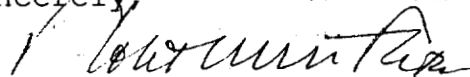
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs ten persons in northwestern Pennsylvania. We also have a large number of clients and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and Dubois has diminished and we must have a USDOT grant from the Air 21 Small Community Air Service Program to restore this service. Our business will stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and Dubois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Robert W. McFate

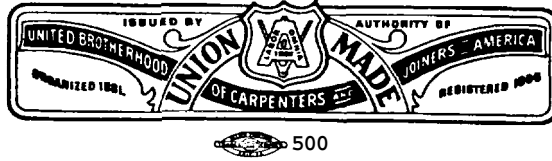
RWM:jed

LOCAL UNION No. 81

United Brotherhood of Carpenters and Joiners of America

INSTITUTED AUG. 12, 1881

ALWAYS DEMAND THIS LABEL



1701 State Street
455-1836

Mr. Alan J Penksa
Venango Regional Airport
1560 Airport Rd
Franklin, Pa 16323
Fax 8147-432-5333

Erie, Pennsylvania
16501

Dear Mr. Penksa,

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, **our** airports and communities have been working with the commercial carrier that serves **our** communities to address **our** local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon **our** local airports for more distant, competing airports.

Now we need your help to continue **our** local initiatives and to take them to the next level. Our business employs 400 in northwestern Pennsylvania. We also have large numbers of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**

Since September 11th, the frequency of commercial airline service from Franklin, Bradford, and DuBois has been diminished. We desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at **our** local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

David C Bertges
Business Representative
Carpenters Local # 81



March 30,2002

To Whom it May Concern:

This letter is written in support of the Venango Regional Airport located in Franklin, Pennsylvania.

As director of a local art center, I am well aware of our distance from any major city. Expanding the discounted fares to and from Franklin would help enable us to promote our programs and workshops to markets outside of this area and increase our links with the rest of the world.

Sincerely,

A handwritten signature in black ink, appearing to read 'Lois McLane'. The signature is fluid and cursive, with a long, sweeping underline that extends to the right.

Lois McLane
Director

DALE, WOODARD, MONTGOMERY, GREENFIELD & PEMRICK

ATTORNEYS AT LAW
1030 LIBERTY STREET
FRANKLIN, PA 16323-1298
PHONE: (814) 432-2181
FAX: (814) 437-3212
E-MAIL: dwlaw@csonline.net
WEB SITE: www.dalewoodard.com

RAYMOND S. WOODARD
RALPH L. MONTGOMERY, JR.
JAMES M. GREENFIELD
KEITH M. PEMRICK
BRIAN M. SPAID

ROBERT M. DALE
(1905-1983)

April 3, 2002

U.S. Department of Transportation
400 7th Street, S.W.
Washington D.C. 20590

Gentlemen:

We in Northwest Pennsylvania recognize that modern commercial air service is vital to the vitality of our region. As a result our communities have been active in efforts to preserve the travel and economic infrastructure that exists in our airports and in our communities.

Recently these efforts have produced tangible incentive to our traveling citizens. Our communities are currently addressing high fair issues that have caused some of our citizens and visitors to abandon our local airports in favor of more distant competing airports.

I am informed that the Department is accepting applications from small airport communities so they can secure grants that will enable them to support scheduled air service improvements. Many of our clients are employers in Northwest Pennsylvania. They and their customers and suppliers travel throughout Northwest Pennsylvania each year. Their business needs reliable air services and therefore we need it too in order to conduct business with which we are involved.

The frequency of commercial air service from the Franklin, Bradford and DuBois area has been negatively impacted by the events of September 11 which has made it imperative for these communities to receive one of the grants from the Air 21 Small Community Air Service Program. We are prepared to stand behind and support the service at our local airport but need your help in the form of this grant to enable us to restore service to the pre-September 11 level.

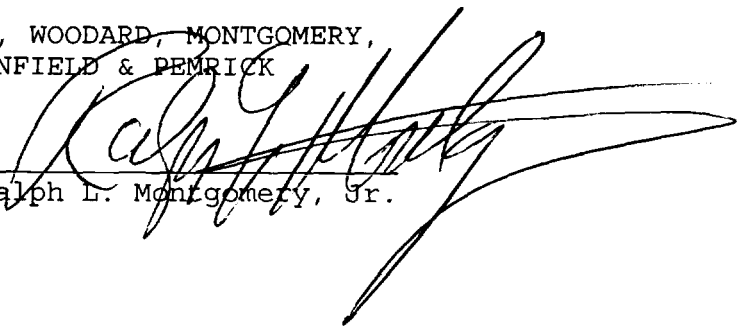
We urge the Department to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania. As a recipient of this grant, these communities and all of Northwestern

Pennsylvania and its citizens will be benefitted as the ripple effect of the grant itself is realized throughout the region.

Very truly yours,

DALE, WOODARD, MONTGOMERY,
GREENFIELD & PEMRICK

By


Ralph L. Montgomery, Jr.

RLM/deg

cc: Alan Penska



Overhead Door Company of Franklin

R.D. 1, Box 451
Franklin, PA 16323
Telephone: (814)437-6805
Fax: (814)437-6804
(800)643-6677
800 OH DOORS

4-5-02

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that **serves** our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs approximately twenty in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency **of** commercial airline service from Franklin, Bradford and DuBois, has diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore **this** service. Our business **is** prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community **Air** Service grant.

Sincerely,

John C. Armant, vice president
Overhead Door Company of Franklin
Overhead Door Company of Greater Erie



Partners in Opportunity

DEPARTMENT OF
LABOR & INDUSTRY
COMMONWEALTH OF PENNSYLVANIA

www.dli.state.pa.us

Western Region
Bureau of Employer & Career Services
1307 State Office Building
300 Liberty Avenue
Pittsburgh, PA 15222-1210
(412) 565-5326

April 5, 2002

Allan J. Penksa
Venango Regional Airport
1560 Airport Road
Franklin, PA 16323

Dear Mr. Penksa:

The Bureau of Employer and Career Services, Pennsylvania Department of Labor and Industry, has been partnering with local workforce development providers in northwestern Pennsylvania to develop an effective, responsive delivery system of state of the art services to job seekers and employers. An integral component of economic development is the transportation infrastructure.

Thus, I urge **USDOT** to recommend the consortium of the cities of Franklin, Bradford and DuBois to receive a Small Community Air Service grant.

Sincerely,

Margaret A. Fallica
Regional Director

MAF:cf



FRANKLIN PRESS**CHARLOTTE'S GIFT GALLERY
CHRISTMAS SHOWROOM**

April 5, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and communities have been working with the commercial carrier that serves our communities to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Now we need your help to continue our local initiatives and to take them to the next level. Our business employs ten in northwestern Pennsylvania. We also have large numbers of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished. We desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Chris J. Baxter, Owner
Franklin Press, Inc.

1246 LIBERTY STREET - FRANKLIN, PA 16323 - 814/437-7617 - FAX 8141437-1901

www.franklinpress.net


fpordersOcsonline.net
(orders only)

fpressQcsonline.net

R. Benjamin Wiley
Chief Executive Officer

18 WEST 9th STREET
ERIE, PENNSYLVANIA 16501
814/459-4581

Ronald A. Steele
Board Chairman


R. Benjamin Wiley
Chief Executive Officer



Franklin Area Chamber of Commerce

1259 Liberty Street
Franklin, Pennsylvania 16323
814/432-5823
FAX 814/437-2453
<http://www.franklin-pa.org>
E-mail: chamber@franklin-pa.org

March 29, 2002

TO: USDOT Representatives

On behalf of the more than 525 members of the Franklin Area Chamber of Commerce, I am writing to urge you to support scheduled airline service improvements at the consortium of cities represented by Franklin, Bradford and DuBois.

Commercial airline service is vital to the economic viability of northwestern Pennsylvania. Our airports, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

The Chamber recognizes the crucial role Venango Regional Airport plays in the success of our members. Without timely flights to connections in Pittsburgh, our region will be severely hampered in efforts to recruit companies and our existing businesses will be jeopardized.

Please support the very positive steps our region has made in substantially lowering prices to encourage ridership.

Very truly yours,



Jerry Gent
Executive Director

Gardner Optical

306 13TH STREET
FRANKLIN, PENNSYLVANIA 16323
PHONE (814) 437-1315

April 2, 2002

Dear USDOT Representatives,

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 4 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and Dubois, has been diminished, and we desperately need one of the USDOT grants from the *AIR* 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and Dubois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

&&& —

David L. Gardner
ABOC, NCLC-AC, COA
HFOAA, FCLSA, FNAO

PETER C. STUBLER, INC.

"A Tradition of Quality Service Since 1878"

800 Atlantic Avenue - Franklin, Pa 16323

814-432-8816 or 800-641-7526

4/2/02

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

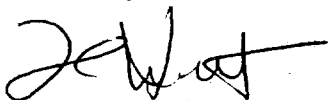
But we need your help to continue our local initiatives and to take them to the next level. Our business employs 28 individuals in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and Dubois, has been diminished and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and Dubois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thank you, for your consideration of our grant request.

Sincerely,



Frank J. Serbati
General Manager
Peter C. Stubler, Inc.



WILSON REAL ESTATE



SALES
AND
APPRAISALS

Dale H. Wilson
SRA, CRA
Broker/Owner
Senior Residential
Appraiser

April 1, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of **our** travel and economic infrastructure, our airports and **our** communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. **Our** business employs ten people in northwestern Pennsylvania. I, personally make several trips **out of** the area each year using the air service, as do many of my employees and their spouses. We also have customers **who** travel to northwestern Pennsylvania each year looking for homes to purchase in a small community.

Since September 11, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. **Our** business is prepared to stand behind and to **support** air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Dale H. Wilson
Broker/Owner

DHW/db



JOY MINING MACHINERY
A Joy Global Inc. Company

120 Liberty Street
PO Box 791
Franklin, PA 16323-0791
Phone: (814) 437-5731

April 2, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 1,000 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Trevor Curtis
Manager, Franklin Manufacturing Operations

JOY MINING MACHINERY, A JOY GLOBAL INC. COMPANY, IS AN EQUAL OPPORTUNITY EMPLOYER. ALL RIGHTS RESERVED. © 2002

SYST-A-MATIC TOOL & DESIGN

P.O. Box 423
11320 Baco Road
Meadville, PA 16335
(814) 336-1026
FAX (814) 337-2602

April 1, 2002

Dear USDOT Representatives:

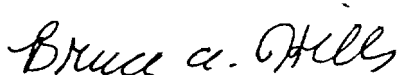
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and communities have been working with the commercial carrier that serves our communities to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Now we need your help to continue our local initiatives and to take them to the next level. Our business employs 20 in northwestern Pennsylvania. We also have large numbers of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished. We desperately need one of the USDOT **grants** from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Bruce A. Hills
President



March 29, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs **48** in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thank you for your consideration of this matter.

Sincerely,

Lee M. Richey
President



March 29, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. My business is a non-profit organization that has cause, usually several times a year, to utilize our local airport to bring in special artists and speakers as well as utilize it for trips I need to take to keep in touch with our home organization, American Family Radio, in Mississippi.

Since September 11, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thank you for your consideration of this matter.

Sincerely,

A handwritten signature in cursive script that reads 'M. Jane Richey'.

M. Jane Richey
Station Manager

AMERICAN FAMILY RADIO

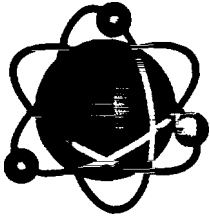
149 Summit Drive

Franklin, PA 16323

(814) 437-5355

www.wawn.org

stationmanager@wawn.org



Northwest Pennsylvania Workforce Investment Area

"Creating the workforce of tomorrow..."

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- Erie
- Forest
- Venango
- Warren

764 Bessemer Street, Suite 102, Meadville, PA 16335 Phone 1-814-333-1286 Fax 1-814-333-1754 www.nwpawib.org

April 1, 2002

U.S. Department of Transportation
c/o Mr. Allan J. Penksa
Venango Regional Airport
1560 Airport Road
Franklin, PA 16323

Re: USDOT Grant Application

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of travel and economic infrastructure, airports and communities—working with the commercial carrier that serves our communities—have taken many independent steps to address local air service needs. One of the results has been positive steps toward addressing high fare issues; however they now need your help to continue local initiatives and to take them to the next level.

Our office represents the private sector businesses and workforce within the six counties in the Northwest Pennsylvania Workforce Investment Area. Many local businesses have large numbers of customers and suppliers who travel to northwestern Pennsylvania each year to do business with their firms.

Since September 1st, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished. They desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. We stand behind and support their efforts in obtaining this grant in order to preserve and enhance air service at local airports.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Philip M. Simon
Chief Executive Officer
PS/sh





Edwin A. Evans, President.
VENANGO HOUSING CORPORATION

P.O. Box 1518
Oil City, PA 16301
Ph: (814) 677-5926

U.S. Department of Transportation
Washington, D.C. **20000**

Date: April **1,2002**

Subject: Small Community Air Service Grant

Dear USDOT Representatives:

Commercial airline service is essential for the Housing Industry in Venango County, Pennsylvania. Because commercial airline service is an essential part of our economic infrastructure, to recruit Housing Officials our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service need.

As you are aware, Housing Starts are vital to the United States Economy and to continue our local initiatives and to take them to the next level, we have a large number of business people, customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Our business is prepared to stand behind and to support air service at our local airport. We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Edwin A. Evans

President

EAE/tlr

cc: File



March 29, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address *our* local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused *our* residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of 2 Small Community Air Service grant.

Sincerely,

A handwritten signature in dark ink, appearing to read "Bert Kiskadden", written in a cursive style.

Bert Kiskadden.

Butler Wick & CO., INC.

INVESTMENTS SINCE 1926
MEMBER S.I.P.C.

1284 LIBERTY STREET
P.O. BOX 1060
FRANKLIN, PA 16323-1109

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CANFIELD, OHIO

www.butlerwick.com
TELEPHONE 814-432-3169
1-800-344-0256
FAX 814-432-4579

SUBSIDIARY OF BUTLER WICK CORP.

March 27, 2002

Dear USDOT Representatives:

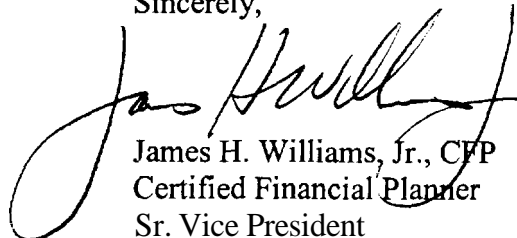
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business's growth and vitality depends on the health of our local economy. Without viable, locally available air services our business community simply won't grow.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



James H. Williams, Jr., CFP
Certified Financial Planner
Sr. Vice President

JHW/jo

Gent, Gent and Snyder

Attorneys at Law

314 West Park Street, Franklin, Pa. 16323-1390

(814) 437-3754

FAX (814) 437-6800

E-MAIL gentlaw@mail.usachoice.net

HENRY W GENT III
MICHAEL D SNYDER
SEAN C. WILLIAMS

OF COUNSEL
HARRY W GENT JR.

March 27, 2002

U.S. Department of Transportation

Re: Small Community Air Service Grant

Dear USDOT Representatives:

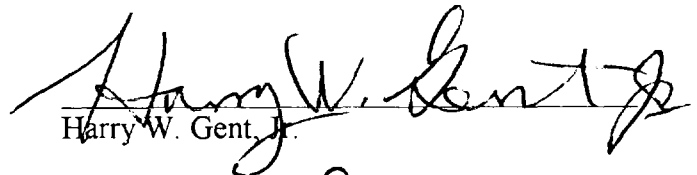
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania and is an essential part of our travel and economic infrastructure. Our airports and communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs.


Our firm is prepared to stand behind and to support air service at our local airport. We feel Venango Regional Airport is vital to enhancing economic development in Venango County

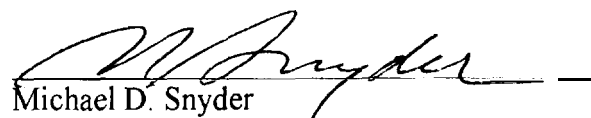
We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Very truly yours,

GENT, GENT & SNYDER


Harry W. Gent, Jr.


Henry W. Gent III


Michael D. Snyder

HWGIII:clp
Ltrs.USDOT.Small Community Air Svc.020327

OIL HERITAGE REGION, INC.

National Transit Building
206 Seneca Street; Fourth Floor
P.O.Box 128
Oil City, PA 16301-0128

PHONE: 814-677-3152, EXT. 17
or 1-800-4VENANGO, EXT. 17
(1-800-483-6264)
FAX: 814.677.5206
E-MAIL: oilheritage@usachoice.net

March 29, 2002

U. S. Department of Transportation

RE: Air 21 Small Community Air Service Program Grant Application by Venango Regional Airport

Dear USDOT Representatives:

As the official Pennsylvania Heritage Park focusing on infrastructure and programmatic improvements and services for travelers and residents in rural northwestern Pennsylvania, the Oil Heritage Region, Inc. is deeply interested in the continuing and expanding commercial airline service including the Venango Regional Airport.

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, these airports and communities, along with the commercial carrier serving them, have taken many independent positive steps to address local air service needs.

Financial assistance via USDOT is needed to continue these local initiatives. While OHR, Inc. has only two employees, I as manager frequently need to travel to other parts of the USA for specialized training. We also have a large pool of non-local consultants who travel here to northwestern Pennsylvania each year to do business with our firm and various project partners.

The frequency of commercial airline flights from Franklin, Bradford and DuBois has been diminished since September 11, 2001. Therefore, a grant from USDOT via the Air 21 Small Community Air Service Program is needed to restore the prior level of service. Just when people are more eager to arrange itineraries starting and ending at smaller airports like these, the number of flights limits those choices. Our business is prepared to stand behind and utilize air service at the Venango Regional Airport.

This letter of support therefore encourages approval by USDOT of the Small Community Air Service grant sought by the consortium of cities represented by the Venango Region, Bradford, and DuBois Airports. This letter can become part of the overall grant application.

Sincerely,



Marilyn Black
Manager



308 Seneca Street
Oil City, Pennsylvania 16301
Phone (814) 678-1111
Fax (814) 678-3333

March 29, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airport and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But, we need your help to continue our local initiatives and to take them to the next level. Our business employs 80 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since last September 11, the frequency of commercial airline service from Franklin, Bradford, and DuBois has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Ruthanne Nerlich

rkr

Ruthanne Nerlich, R.N., BSN, CNA
Chief Executive Officer

Compassionate, professional home health services since 1917





UPMC Northwest

*A hospital of
UPMC Health System*

One Spruce Street
Franklin, PA 16323
814-437-7000

174 East Bissell Avenue
PO Box 1068
Oil City, PA 16301
814-677-1711

March 29, 2002

To Whom It May Concern:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But, we need your help to continue our local initiatives and to take them to the next level. Our business employs over 1,000 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with us.

Since September 11, 2001 the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. We are prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant. Please help to preserve frequent and efficient air service from our local airports.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "Neil Todhunter".

Neil E. Todhunter, C.H.E.
President & Chief Executive Officer

/dms



Check-Six Technologies, Inc.

150 Snowshoe Drive
Oil City, PA 16301
Phone: (814) 6776177
Fax: (814) 6778623
checksixtech@alacticis.com

29 March 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of Northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial air carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

However, we need your help to continue our local initiatives and to take them to the next level. We are an employer in northwestern Pennsylvania, and have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Respectfully,

Benjamin J. Sokolow
President

Keeley & Frank Mechanical Contractors, Inc.

1461 Rocky Grove Ave Franklin, PA 16323
Mailing Address: P.O Box 688 Franklin PA 16323
(814) 677-6500
1-888-291-7975
Fax No. (814) 432-4505

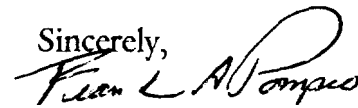
March 27, 2002

Allan J. Penska
Venango Regional **Airport**
1560 Airport Road
Franklin, PA **16323**

re: Grant At Stake

Dear Allan,

Keeley & Frank has great use for this airport, we have business interests in several parts of the United **States** such as Boston, San Diego as well as other parts of Pennsylvania. Therefore; **Keeley & Frank** does support the enhanced air service request and **we** do urge USDOT to select the consortium of cities represented by **Franklin**, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Frank A. Pompeo
Owner

WIEGEL BROTHERS MARINE, INC.

March 28, 2002

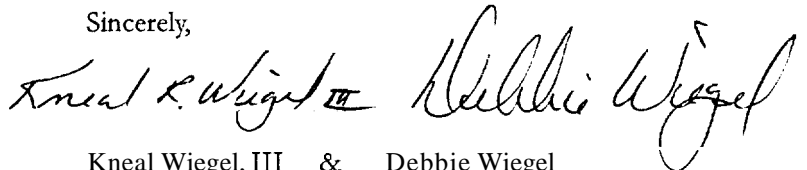
Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of your travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local **air** service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need you help to continue our local initiatives and to take them to the next level. Our business employs 6 people in northwestern Pennsylvania. We also have a large number of customer and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford, and DuBois has been diminished, and we desperately need one of the USDOT grants from the Air **21** Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport. We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and Dubois, Pennsylvania to be a recipient of a Small Community Air Service grant. Thank you.

Sincerely,



Kneal Wiegel, III & Debbie Wiegel
President Sec./Treasurer



EXECUTIVE DIRECTOR
Rina M Nerlich

BOARD PRESIDENT
Pamela J Simms

Administration Office 614 11th Street, Franklin, PA 16323. Telephone: (814) 437-7288. Fax: (814) 437-5926

March 28, 2002

USDOT
Air 21 Small Community Air Service Program

To Whom It May Concern:

Commercial airline service is absolutely vital to the communities of Northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with commercial carrier that serves our communities, have taken many independent steps to address our local air service needs.

Child Development Centers, Inc. is an auxiliary service for local employers. Our customers, who have customers and supplies that travel to northwestern Pennsylvania will suffer if they are unable to conduct business through the benefits of a local airline service. Child Development Centers Inc. livelihood, as an employer of 60 employees, is dependent on the success of local businesses.

Since September 11th, the frequency of commercial airline serve from Franklin, Bradford and DuBois, has been diminished, and we desperately need on of the USDOT grants from the Air 21 Small Community Air Service Program to restore our service.

Child Development Centers, Inc. stands behind air service at our local airport. We're hopeful that the USDOT will select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant. Thank you.

Sincerely,

A handwritten signature in cursive script, reading "Rina M. Nerlich".

Rina M. Nerlich
Executive Director

Law Offices of
JOSEPH J. LIOTTA, III

1328 Liberty Street
Franklin, Pennsylvania 16323
(814) 437-3857
Fax (814) 434-3165

March 28, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level.

Since September 11th, the frequency of commercial airline service from Franklin, Bradford and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant

Sincerely yours,

Joseph J. Liotta, III

/clp



Galaxy Federal Credit Union

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Franklin, PA 16323

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After Hours Loan Center:
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888-615-9591

March 26, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs eleven in northwestern Pennsylvania.

Since September 1st, the frequency of commercial airline service from Franklin, Bradford and Dubois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford and Dubois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,


Linda A Greenfield
President/CEO

LAG/arf

Commonwealth of Pennsylvania
Pennsylvania Historical and Museum Commission
Drake Well Museum
202 Museum Lane, Titusville, Pennsylvania 16354-8902
814 827 2797 Fax **814 827 4888**
Website: www.drakewell.org Email: bzolli@state.pa.us

April 5, 2002

Dear USDOT Representative:

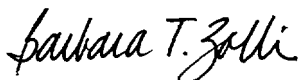
Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. It is ~~an~~ essential part of our travel and economic infrastructure. Our airports and our communities are working with the commercial carrier that serves our area and have taken many independent steps to address ~~our~~ local air service needs. These efforts have resulted in positive action regarding high fare issues, which have ~~caused~~ local residents and visitors to abandon our airports for more distant, competitive airports.

We need your help to continue our local initiatives and to take ~~them~~ to the next level. While Drake Well Museum employs less than 10 people, we provide educational and recreational opportunities for more ~~than~~ 50,000 area residents ~~and~~ visitors each year. As part of the Oil Heritage Region, we are working diligently to increase economic development from tourism, which is the Commonwealth of Pennsylvania's second largest industry. We are dependent upon regional access via air to serve the visiting public, historical researchers, foreign visitors (approximately 10% annually), scholars, and professional consultants who interact with the Drake Well site.

Since September 11, commercial airline ~~service~~ to Franklin, Bradford, and DuBois has diminished in frequency. We desperately need a USDOT grant from the ~~Air~~ 21 Small Community ~~Air Service Program~~ to restore this service. We are prepared to stand behind and support air service to our local airports.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania, ~~as~~ a recipient of a Small Community ~~Air Service~~ Grant.

Sincerely,



Barbara T. Zolli, Director



Oil City Area School District

825 Grandview Road, Box 929, Oil City, PA 16301

Phone 814-676-1867 Fax 814-676-2211

Dr. Thomas D. Fortin
Superintendent

John A. Downing
Supervisor of Curriculum
and Instruction

Susan L. Fisher, CPA
Business Manager

Judy A. Copley
Board Secretary

March 18, 2002

Dear USDOT Representatives:

Northwestern Pennsylvania vitally needs commercial airline service to maintain our communities. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. The Oil City Area School District employs almost 300 people in the northwest Pennsylvania area. We have a large number of those people and their families that count on the operation of the Franklin air service.

Since September 11, the frequency of commercial airline service **from** Franklin, Bradford, and DuBois, has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our district is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Franklin, Bradford, and DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Dr. Thomas D. Fortin
Superintendent of Schools

jc

COPY
Congress of the United States
House of Representatives
Washington, DC 20515-3805

April 1, 2002

Administrator Jane F. Garvey
United States Department of Transportation
Federal Aviation Administration
800 Independence Avenue SW
Washington, DC 20591

Dear Administrator:

It has been brought to my attention that North Central Pennsylvania Regional Planning and Development Commission (NCPRPDC) has been selected by the Bradford Regional Airport in McKean County, Venango Regional Airport in Venango County, and DuBois-Jefferson County Regional Airport in Jefferson County, all in my rural district, to serve as the public sponsor for submitting a grant application for funding through the Department's Small Community Air Service Development Pilot Program in the amount of \$500,000.

As you know, commercial airline service is vital to rural communities. Recognizing that commercial service is an essential part of our travel and economic infrastructure, these local airports and communities have worked with U.S. Air Express, operated by Mesa Airlines, to address their air service needs.

In addition, I recently met with Jonathon Omstein, President of Mesa Airlines, about the difficulties rural Pennsylvanians face with high airfares and few flight options from outlying areas to their hub, Pittsburgh International Airport. All too often, residents and visitors abandon our local airports for more distant, competing airports.

The number of passengers utilizing these airports has been declining over the years and this rate has accelerated since September 11, 2001. With the recent announcement from U.S. Air Express on the increase in the availability of discount airfares, coupled with the projected impact the Small Community Air Service Development Pilot Program would have on these local airports, we should see a great increase the number of passengers utilizing air services and gain needed economic stimulus.

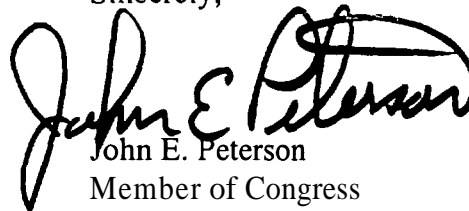
Administrator Jane F. Garvey

April 1, 2002

Page 2

In order to revitalize the communities in rural northwestern Pennsylvania, I respectfully request that you give the application for a Small Community Air Service Grant submitted by NCPRPDC on behalf of the consortium of cities represented by Bradford, DuBois and Franklin your very serious and thoughtful consideration. **As** always, if I may be of assistance to you with this important matter, please do not hesitate to contact my office.

Sincerely,

A handwritten signature in black ink, appearing to read "John E. Peterson". The signature is fluid and cursive, with a large initial "J" and a stylized "P".

John E. Peterson
Member of Congress

JEP/pca

SAMUEL H. SMITH
MAJORITY WHIP



HOUSE OF REPRESENTATIVES
COMMONWEALTH OF PENNSYLVANIA
HARRISBURG

ROOM 121, MAIN CAPITOL BUILDING
HARRISBURG, PA 17120-2020
PHONE: (717) 787-3845
FAX: (717) 787-6564

March 25, 2002

Dear USDOT Representative:

Please accept this letter as an indication of my support for the Small Community Air Service Grant request which was submitted by the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania.

One of the Airports this grant will benefit is the DuBois Jefferson County Airport, where commercial airline service is vital to this area in Northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in positive steps toward addressing high fare issues, that have caused residents and visitors to seek lower fares at competing airports.

However to continue to be able to compete with these larger airports, we need to move forward. Since September 11th, the frequency of commercial airline service from Bradford, Dubois, and Franklin has been diminished and this grant through the Air 21 Small Community Air Service Program would enable these airports to restore this service.

Any favorable consideration you can render to this consortium's application will be appreciated.

Sincerely,

A handwritten signature in black ink, appearing to read 'Sam Smith'.

Sam Smith
STATE REPRESENTATIVE
66th Legislative District

SHS:djp

CAMILLE "BUD" GEORGE, MEMBER
ROOM 38B MAIN CAPITOL BUILDING (EAST WING)
HOUSE BOX 202020
HARRISBURG, PENNSYLVANIA 17120-2020
PHONE: (717) 787-7316

430 SPRING STREET
HOUTZDALE, PENNSYLVANIA 16651
PHONE: (814) 378-6279

HOME PAGE ADDRESS:
www.pahouse.net/george

E-MAIL ADDRESS:
cgeorge@pahouse.net



House of Representatives
COMMONWEALTH OF PENNSYLVANIA
HARRISBURG

COMMITTEES

ENVIRONMENTAL RESOURCES AND ENERGY
COMMITTEE, DEMOCRATIC CHAIRMAN
ENVIRONMENTAL QUALITY BOARD
PENNSYLVANIA INFRASTRUCTURE
INVESTMENT BOARD
JOINT LEGISLATIVE AIR AND WATER
POLLUTION CONTROL AND
CONSERVATION COMMITTEE
WILD RESOURCE CONSERVATION BOARD
RULES COMMITTEE

March 25, 2002

U.S. Department of Transportation

To Whom It May Concern:

I write to add my support, and solicit yours, for a Small Community Service grant for the DuBois-Jefferson County Airport in northwestern Pennsylvania.

As a state representative, I represent an area just south of DuBois. However, the facility is an important facet of efforts to build and bolster the entire region. We fight very hard to attract, retain and bolster our travel and economic infrastructure, and the viability of the DuBois-Jefferson County Airport is vital to the effort.

The frequency of commercial airline service from the three small cities seeking the grant – DuBois, Bradford and Franklin – has diminished since Sept. 11th, despite efforts to substantially lower fares from each city. Funds from the Air 21 Small Community Air Program would support additional and timelier flights from each of these airports to Pittsburgh.

I urge the Department of Transportation to select the consortium of cities for a grant. Funding would enhance not only the three airports, but also the entire northwestern region of Pennsylvania. The whole is indeed greater than the sum of the parts.

Thank you for your attention to this matter.

Sincerely,

A handwritten signature in cursive script that reads "Camille George".

Camille "Bud" George
STATE REPRESENTATIVE

CAMILLE 'BUD' GEORGE, MEMBER
ROOM 38B MAIN CAPITOL BUILDING (EAST WING)
HOUSE BOX 202020
HARRISBURG, PENNSYLVANIA 17120-2020
PHONE: (717) 787-7316

430 SPRING STREET
HOUTZDALE, PENNSYLVANIA 16651
PHONE (814) 378-6279

HOME PAGE ADDRESS:
www.pahouse.net/george

E-MAIL ADDRESS:
cgeorge@pahouse.net



House of Representatives
COMMONWEALTH OF PENNSYLVANIA
HARRISBURG

COMMITTEES

ENVIRONMENTAL RESOURCES AND ENERGY
COMMITTEE, DEMOCRATIC CHAIRMAN
ENVIRONMENTAL QUALITY BOARD
PENNSYLVANIA INFRASTRUCTURE
INVESTMENT BOARD
JOINT LEGISLATIVE AIR AND WATER
POLLUTION CONTROL AND
CONSERVATION COMMITTEE
WILD RESOURCE CONSERVATION BOARD
RULES COMMITTEE

March 25, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P.O. Box 299
Falls Creek, PA 15840

To Whom It May Concern:

Enclosed please find my letter supporting a Small Community Service grant for the DuBois-Jefferson County Airport in northwestern Pennsylvania and the consortium of three cities seeking the grant.

I wholeheartedly support your efforts and thank you for soliciting my assistance. Good luck with all your endeavors.

Sincerely,

A handwritten signature in cursive script that reads "Camille George".

Camille "Bud" George
STATE REPRESENTATIVE

Enclosure

DAN A. SURRA, MEMBER
6 SHAWMUT SQUARE
SOUTH ST. MARY'S STREET
ST. MARYS, PENNSYLVANIA 15857
PHONE: (814) 781-6301
TOLL-FREE: 1 (800) 348-9126

DUBOIS OFFICE:

27 E. PARK AVENUE
DUBOIS, PENNSYLVANIA 15801
PHONE: (814) 375-4688

HARRISBURG OFFICE:

HOUSE BOX 202020
HARRISBURG, PENNSYLVANIA 17120-2020
PHONE: (717) 787-7226



House of Representatives
COMMONWEALTH OF PENNSYLVANIA
HARRISBURG

COMMITTEES

ENVIRONMENTAL RESOURCES AND ENERGY
CHAIRMAN, SUBCOMMITTEE ON MINING
GAME AND FISHERIES
LABOR RELATIONS
POLICY
SELECT COMMITTEE ON RULES

CAUCUSES

NORTHWEST CAUCUS, DEMOCRATIC
VICE-PRESIDENT
LEGISLATIVE SPORTSMEN CAUCUS, TREASURER

March 27, 2002

Dear USDOT Representatives,

I represent the 75th legislative district in Harrisburg. This district encompasses all of Elk County and northern sections of Clearfield County. My rural constituents and industries rely very heavily on the DuBois-Jefferson County Airport.

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. I am confident that the businesses and people of the area will give strong support to our local airport.

I urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant. Thank you in advance for your consideration on this important matter.

Sincerely,

A handwritten signature in black ink, appearing to read 'Dan A. Surra'.

Dan A. Surra, Representative
75th Legislative District

DAS/rlsb



OFFICE OF COUNTY COMMISSIONERS
JEFFERSON COUNTY

COMMISSIONERS
David W. Black, Chairman
Ira W. Sunderland
Donna J. Hoffman

CHIEF CLERK
Karen Lupone

SOLICITOR
Jeffrey Lundy, Esq.

March 25, 2002

Dear USDOT Representatives:

As Chairman of the Board of Commissioners in Jefferson County, PA, we recognize the extreme importance that air service plays in the economy of our region. Looking at the future, we must do all that we can to assure this segment of our economy continues to meet the needs of the transportation demands placed upon us in a global economy.

The DuBois-Jefferson County Airport Authority is doing an excellent job, in these challenging times, however they do need your help to continue our local initiatives. Since September 11th we like others, have seen diminishing air service both in numbers of passengers and capacity. We desperately need your help by granting us funds from the Air 21 Small Community Air Service Program.

We urge USDOT to select the consortium of cities represented by DuBois, Bradford and Franklin, PA. To be a recipient of a Small Community Air Service Grant these three airports, by definition are the only three rural airports in Pennsylvania with regular scheduled commercial air service.

Yours truly,

David W. Black, Chairman.
Jefferson County Commissioners

Borough Of Reynoldsville

460-5 Main Street
Reynoldsville, PA 15851



reynboro@penn.com

Phone: (814) 653-2110
Fax: (814) 653-8200

March 26, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the Dubis-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our **local** initiatives and to take them to the next level. Our business employs 26 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thanking you in advance for your consideration.

Sincerely,
REYNOLDSVILLE BOROUGH COUNCIL

Richard B. Kurten, Sr.
President

PINE CREEK TOWNSHIP ROAD DISTRICT

Tina M Bernarduci, Sec/Treas Phone: (814) 849-7428
RD 1 Box 350 Fax: (814) 849-7428
Brookville, PA 15825-9724 E-mail: pinecreektwp@alltel.net

Office Hours: Monday through Friday from 10:00am to 4:00pm

March 36, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. The local government entity, Pine Creek Township, employs 3 people in northwestern Pennsylvania. Our township borders the airport and any business the airport can support is a financial benefit to the local governments serving the residents in this area. The local airport is vital to future economic growth in this area of northwestern Pennsylvania.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our township is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Donald A Burns
Chairman, Board of Supervisors
Pine Creek Township
Jefferson County, PA



CITY OF DUBOIS, PENNSYLVANIA

16 W. SCRIBNER AVE.

P.O. BOX 408

DUBOIS, PENNSYLVANIA 15801

TELEPHONE: (814) 371-2002, Ext. 136

FAX: (814) 371-1290

Office of the Mayor

April 1, 2002

Dear USDOT Representatives,

Commercial airline service is absolutely vital to our area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our city employs sixty people in northwestern Pennsylvania. We also have a large number of suppliers who travel to northwestern Pennsylvania each year to discuss business with our city government.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our city government is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

John "Herm" Suplizio
Mayor
City of DuBois

JS/bjs



CITY OF DUBOIS, PENNSYLVANIA

16 W. SCRIBNER AVE.

P.O. BOX 408

DUBOIS, PENNSYLVANIA 15801

TELEPHONE: (814) 371-2000, Ext. 135

FAX: (814) 371-1290

Office of the City Manager
Department of Administration & Finance

April 1, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address **our** local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. The City of DuBois Mayor and City Council, **as well as** myself, stand behind and support air service at our local airport.

We **urge** USDOT to select the consortium **of** cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient **of** a Small Community Air Service grant.

Sincerely,

Ronald J. Trzyna
City Manager

RJT:fl

cc: Mayor and City Council
File

Warsaw Township

Alan B Lindemuth, Secretary

RR 1 Box 109-C1

Reynoldsville, PA 15851

(814) 328-2330

Fax (814) 328-2947

Apr 2, 2002

Dear USDOT Representatives:

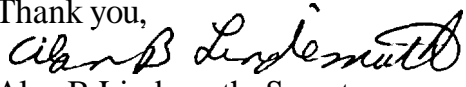
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

We need your help to continue our local initiatives and to take them to the next level. Our businesses employs many people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with firms in our municipality.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our businesses are prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Thank you,



Alan B Lindemuth, Secretary

TREASURER'S OFFICE

JEFFERSON COUNTY



PAUL CORBIN
COUNTY TREASURER

155 MAIN STREET - JEFFERSON PLACE
BROOKVILLE, PENNSYLVANIA 15825
814-849-1609

KATHLEEN H. GORDON
DEPUTY TREASURER
DEBORAH L. HACKETT
SECOND DEPUTY

April 8, 2002

Dear **USDOT** Representatives:

Commercial airline service is absolutely vital to the area of northwestern Pennsylvania served by the Dubois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive **steps** toward addressing high **fare** issues that have caused our residents and visitors to abandon our **local** airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. These airports are the keystones for the economic development for our entire region. **Our** areas have lagged behind the rest of the country and this grant would show industries ~~that~~ we are serious about expanding development.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the **USDOT grants** from the Air21 Small Community Air Service Program to restore **this** service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Paul Corbin
Jefferson County Treasurer

Clearfield County Industrial Development authority

April 8, 2002

Bob Shaffer, Manager
DuBois-Jefferson County Airport
PO Box **299**
Falls Creek, PA 15840

IN RE: Small Community Air Service Development Grant

Dear Mr. Shaffer:

We commend the DuBois-Jefferson County Airport Authority in collaborating with the Franklin and Bradford airports to seek federal funding for a \$500,000 Small Community Air Service Development Grant for necessary infrastructure upgrades.

Accessibility of road, rail and air transportation is one of Clearfield County's strongest features. Presented below are some very exciting economic development initiatives.

- A former brickyard, the new Clearfield County Technology Park (CCTP) is designated a Keystone Opportunity Zone, Select Site and Brownfield status with an Act 2 Clearance.
- Construction of a 25,000 square foot multi-tenant building designed for small manufacturing and start up industries is scheduled for June 2002 at the CCTP. The 36,000 square foot multi-tenant building in DuBois is at 100 percent capacity.
- The CCTP will be the home to the state Department of Transportation District 2-O Office which is now being designed.
- Under construction by the DuBois Area Economic Development Corporation is a 30,000 square foot business incubator in the Sandy Township-Developac Industrial Park to provide even more affordable rental space to business entrepreneurs.
- The Clearfield Firemen's Industrial Park is located in Lawrence Township adjacent to Exit 120 of Interstate 80. A Fortune 500 food manufacturing operation is considering this location for a \$1 50 million facility employing 455 persons.

209 !East Locust Street • Clearfield, PA 16830

Phone: 814-765-2641 Ext. 5978 • FAX: 814-765-6236 • Email: ccidh@ciin.com

www.clearfyahead.com

Mr. Bob Shaffer

April 8, 2002

Page 2

Upgrading the air transportation facilities at all three airports will make them more competitive while improving the competitiveness of business cost throughout north central Pennsylvania.

Please keep the CCIDA apprised of your efforts and we stand ready to assist **you** with additional business development opportunities.

Very truly,


Tom Stojek
Tom Stojek
Executive Director

cc: **CCIDA** Directors and Solicitor

Terry A. Fye,
The Wordsmith
452 Logan Street
Punxsutawney, PA 15767
www.punxsutawneyphil.com/wordsmith
e-mail: catfye@adelphia.net
April 3, 2002

To USDOT Representatives,

Having lived and worked in Jefferson County all my life, I realize that the area has had a constant struggle to compete with bigger, more affluent sections of the state. One of the most important positive changes that has developed over a period of many years was the construction of the DuBois-Jefferson County Airport. Thanks to the facility, area residents and business establishments have access to transportation and freight services. The airport is truly a lifeline for progress for rural areas such as ours.

An ongoing problem, however, has been the increased costs of flying. **As** a result, many residents and visitors have chosen to take their business to competitive, distant airports offering lower rates than our facility can. However, with the help of our airport, our community, and commercial carrier services, united efforts are being made to take positive steps toward addressing high fare issues.

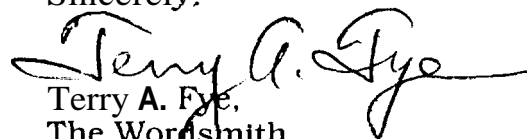
Considering the decrease in airline service that followed in the wake of September 11, the airports at DuBois, Bradford, and Franklin are desperately in need of financial assistance to restore and to revitalize their services. We are in urgent search of additional funding sources to support air service at our local airport.

I respectfully request your agency to select the consortium of the Bradford, DuBois, and Franklin Pennsylvania airports as one of the recipients of a grant **from the Air 21 Small** Community Air Service Program to help our facilities to restore service.

Our residents, as well as our business and professional people, have tremendous needs at stake. We implore USDOT to channel grant funds to the DuBois, Bradford, and Franklin Airport Consortium.

Thank you for your consideration.

Sincerely,


Terry A. Fye,
The Wordsmith



William J. Weaver, D.M.D.
Leroy E. Pryor, D.M.D.
123 Main Street, Brookville, PA 15825
www.brookdent.com

2 April 2002

United States Department of Transportation

Dear Sir or Madam:

Geographically, northwestern Pennsylvania is totally dependent on commercial airline service from the DuBois-Jefferson County Airport. Our local governments and boards have taken many independent steps to address our local air service needs. Our commercial carrier has built a solid business after many years of hard work. We have seen our service decimated by the events of 9/11 and have found it difficult to utilize the DuBois facility due to reduced schedules and increased fares.

At this time we need your help to restart our forward momentum and move to the next level. Our business employs ten people in northwestern Pennsylvania. We travel extensively for business and pleasure from our airport. The business' that employ our patient base need the airport to grow their enterprises. We must have substantial commercial service if this area is to remain competitive in the economic future. We need one to the USDOT grants from the Air 21 Small Community Air Service Program to restore our service. Our business is prepared to stand behind and to support air service at DuBois-Jefferson County airport!

We urge the United States Department of Transportation to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

A handwritten signature in black ink, appearing to read "William J. Weaver".

William J. Weaver, DMD

James V. Cherry, D.M.D.

3 SOUTH BRADY STREET
SUITE 321
DUBOIS, PENNSYLVANIA 15801

TELEPHONE (814) 371-3452

April 1, 2002

Dear USDOT Representatives:

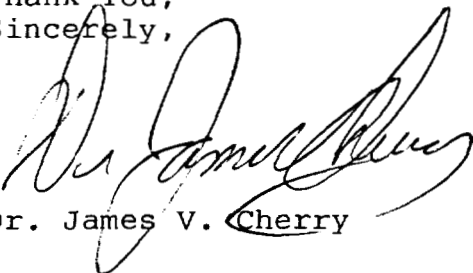
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an ~~essential part of our~~ travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Our future industrial growth and retention of young people in this area is dependent on a viable airport.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thank You,
Sincerely,



Dr. James V. Cherry



NORTHWEST SAVINGS BANK

MAIN & PARK STREETS - P. O. BOX G - SYKESVILLE, PENNSYLVANIA 15865 - (814) 894-2416
FAX: (814) 894-5720

April 1, 2002

United States Dept. Of Transportation

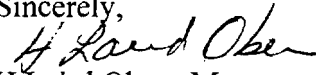
Dear USDOT Representatives,

Commercial airline service is an essential part of Northwestern Pennsylvania's travel and economic infrastructure. The DuBois Jefferson County airport administration and our local communities have joined with the commercial air carrier serving our area to independently address our local air service needs.

The efforts have resulted in recent positive steps to address high fare issues that have caused local residents to abandon our local airports for more distant ,competing airports. In order for the local initiatives to continue to the next level, we need your help.

Northwest Savings Bank Corp.has a majority of its' offices in Northwest Penna including the cities of DuBois, Franklin and Bradford. Our customers rely on the local airports to provide travel service to their customers who travel to Northwestern Pennsylvania to transact business and grow the local economy. Our bank is prepared to stand behind and support air service at the local consortium of cities represented by Bradford, DuBois and Franklin Pa.

We urgently request that one of the grants from the Air 21 Small Community Air Service program be directed by USDOT to this consortium of local cities. The monies would be used to halt the decline of commercial air service experienced since the September 11th tragedy.

Sincerely,

H.Laird Ober , Manager
Northwest Savings Bank



132 MAIN STREET
BOX L

BROOKVILLE, PENNSYLVANIA 15825
PHONE: 814-849-5334 TELEEX: 866-319 FAX No. 814-849-3811

April 2, 2002

Dear USDOT Representative;

Commercial airline service is essential to industries in Northwestern Pennsylvania served by the DuBois-Jefferson County Airport. It is vital part of our economic infrastructure that our rural community has a viable local air service. Currently plans are being finalized for an access road to a major highway for the DuBois-Jefferson County airport.

Matson Companies employ over 180 people in northwestern Pennsylvania. We export lumber to over 23 countries. We also sell lumber domestically in the United States to 30 different states. Obviously, Matson has a large number of visitors who need local air service to do business with our company.

Again, it is vital to Matson Companies that local air service remains strong in northwestern Pennsylvania. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by **Bradford, DuBois, and Franklin Pennsylvania** to be a recipient of a Small Community Air Service grant.

Thank you for your time and consideration.

Sincerely,

Barbara Conti, Vice-president
Matson Lumber Company

BROOKVILLE AREA SCHOOL DISTRICT

Administration Office

265 Barnett Street, PO Box 479, Brookville, PA 15825



Dr. David K. Monsour, Superintendent
Mr. Thomas M. Maloney, Business Administrator

(814)849-1100 Fax: (814) 849-6842
(814)849-1103 Fax: (814) 849-1133

April 1, 2002

Dear USDOT Representatives:

Commercial airline service is one of the key factors that determine whether the local economy will thrive and grow. In northwestern Pennsylvania, the DuBois-Jefferson County Airport Authority and Jefferson County Commissioners have the vision needed to expand the influence of our airport on the local economy.

Unfortunately, the scheduled airline service to our area has been reduced, especially since the September 11, 2001 attack on America. However, we have not sat idly by. This community continues developing plans to improve highway access from I-80 to the DuBois-Jefferson County Airport and efforts have been made to encourage the airlines to reduce fares for flights leaving our airport.

This letter is addressed to you as a request for your support. We desperately need one of the USDOT Grants from the Air 21 Small Community Air Service Program to restore this service to our airport. We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

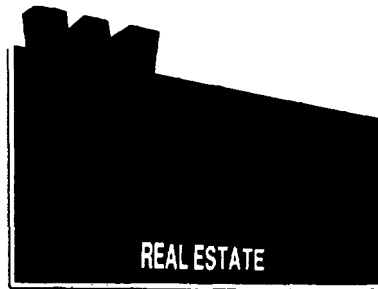
Sincerely yours,

A handwritten signature in black ink that reads "David K. Monsour". The signature is written in a cursive, flowing style.

David K. Monsour, D.Ed.
Superintendent

DKM/bg
S02 #124

CORPORATE HEADQUARTERS
1050 Saxonburg Boulevard
Glenshaw, Pennsylvania 15116-2700
1-800-922-1235
(412) 486-2900
Fax (412) 486-8300



A CENTURY OF EXCELLENCE & INTEGRITY..
PART OF YOUR PAST, A PLACE IN YOUR FUTURE

Glenn "Red" Sibley
WEST REALESTATE
One Maple Street
P.O. Box 419
Brookville, PA 15825
1-800-922-1235, Ext. 526
(814)849-3699
Fax: (814)849-5661

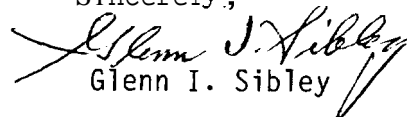
April 2, 2002

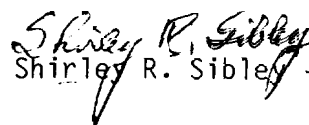
Regional Airport Authority

Dear USDOT Representatives,

Our businesses employ 6 people and we have a lot of customers that use this airport,: The service has diminished since the Sept. 11 incident, We need one of the grants from the Air 21 Small Community Air Service Program to upgrade this service.

Sincerely,


Glenn I. Sibley


Shirley R. Sibley

SIBLEY INCOME TAX SERVICE



email: west@usaor.net
Web site: www.west-realestate.com

Palumbo's Meats of DuBois
Inc,
326 W. Long Ave
DuBois, Pa 15801
(814)371-2150

Joseph Palumbo Sr.
326 West Long Ave.
DuBois, Pa. 15801

April 2,2002

Dear USDOT Representatives:

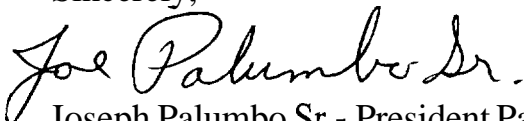
As a business owner in the DuBois area, I feel that the commercial airline service of the DuBois-Jefferson County Airport is vital to the area. The airport is ~~an~~ essential part of our travel and economic infrastructure. However high fares have caused our residents and visitors to travel to distant airports for lower fares. Our communities in conjunction with the commercial carrier have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps towards addressing the high fare issue.

We need your help to continue our local initiatives and take them to the next level. We desperately need a USDOT grant from the Air 21 Small Community Air Service Program to restore and maintain our air service. My business is prepared to support air service at the DuBois- Jefferson County Airport.

I strongly urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Thank you for your consideration of this matter.

Sincerely,

A handwritten signature in cursive script that reads "Joe Palumbo Sr.".

Joseph Palumbo Sr.- President Palumbo's Meat of DuBois
JLRP/tlm



Mark S. McKinley, CPA/PFS, CFP
Registered Representative

Terra Securities Corporation - Member NASD, SIPC, MSRB
200 N. Martingale Rd., 7th Floor, Schaumburg, IL 60173-2096
847 330-7900, Fx 847 330-7912, www.terrafinancial.com

Branch Office
253B Madison Avenue
Brookville, PA 15825
814 849 8586, Fx 814 849 8590
Mark@mckinleycpa.com

April 1, 2002

US Department of Transportation
c/o Clearfield-Jefferson Counties
Regional Airport Authority
PO Box 299
Falls Creek, PA 15840

RE: Small Community Air Service Grant

US Department of Transportation:

As a small business owner, employing six people in rural Western Pennsylvania, I appreciate the benefits that have come with the technological revolution in recent years. Improvements in communications have made the world smaller and allowed us to serve clients throughout the northeast.

But there is a weak link, and that is air transportation.

The frequency of commercial service is not adequate. Our area needs one of the USDOT grants from the Air 21 Small Community Air Service Program.

Please select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Thank you for your consideration.

Sincerely,

Mark S. McKinley, CPA/PFS, CFP

MSM/kms

April 1, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P.O. Box 229
Falls Creek, PA 15840

Dear USDOT Representatives:

This letter is intended to respond to the recent news of contracts that are to be awarded by the United States Department of Transportation to regional airports. As an independent business owner and concerned citizen of Clearfield County, I would wish to encourage Transportation officials to strongly consider the Clearfield-Jefferson County Regional Airport for one of the (40) \$500,000.00 grants.

Over the past five years, our local area has been engaged in a struggle to maintain a base of manufacturing jobs. The negative economic impact applied to Clearfield and Jefferson Counties through the recent national recession has been especially significant. Lately, there have been a great number of individuals who have chosen to voice their opinions about various economic issues that face our community. In these town meetings, the consensus is clear. Our population strongly supports any idea, individual or organization that would make our local area a more economically desirable region.

On behalf of that population, I would like to remind those who will select among all interests that our region has been deemed by the Federal Government as being a Historically Underutilized Business Zone. As such, our counties should be given more than fair advantage for developing into a more viable center for trade.

I thank you for considering our airport for service improvements. It stands as a key factor in developing the potential of this region as well as protecting its current remaining interests.

Very Truly Yours,



Jim Ott
Co-Owner
Pace Precision Products, Inc.

Open Flow Gas Supply *corporation*

90 Beaver Drive, Suite 110B • PO Drawer J • DuBois, PA 15801-0297 • Telephone (814) 371-3800
Toll Free 1-888-634-4748 • FAX (814) 371-3858 • E-mail: openflowbadelphla.net



April 1, 2002

Dear USDOT Representative(s):

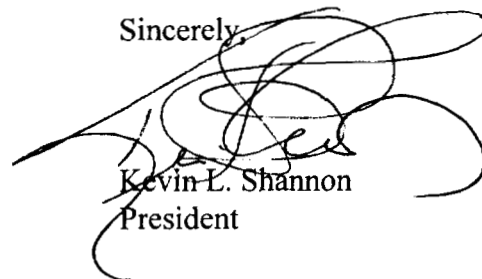
Since September 11, the frequency of commercial airline service from DuBois, Bradford and Franklin in western **PA** has been diminished. **As** a result, this particular area is in desperate need of a USDOT grant from the *AIR 21* Small Community Air Service Program to help restore this critical service. Open Flow verifies and supports the fact that air service is critically needed at our local airport.

In the past, many of the residents in the immediate area have virtually abandoned our local airports and, instead, have elected to drive over 100 miles for cheaper airfares. Recently; however, our airports, working with the commercial air carriers that serve this area have taken positive steps to both lower fares and improve service. I have no doubt that commercial air traffic in this immediate area will substantially increase once air fares from the DuBois, Bradford, and Franklin area are lowered such that the incentive to drive over 100 miles is eliminated. From a practical standpoint, people would much rather drive 10 minutes and park locally to board a plane rather than drive for two hours and park near a major metropolitan area to fly.

Open Flow Gas Supply Corporation is soliciting your help to merge your efforts with our local initiatives to continue on the path of improvement. the bottom line for local airports is volume (i.e. traffic). With your help, I feel certain that passenger traffic will exceed the levels deemed necessary for sustaining flight operations in western **PA**.

I urge USDOT to select the consortium of cities represented by DuBois, Bradford, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Kevin L. Shannon
President

KLS/nln

**John B. Green Oil Company
Jobber's Buying Group, Inc.**

McCracken Run Road • P.O. Box 604
DuBois, PA 15801
(814) 371-4240

March 30, 2002

Dear USDOT Representatives:

This letter is in support of the \$500,000 Promotional & Air Service Enhancement Grant.

PennDot is studying an exit from **1-80** that would directly serve the DUJ Airport. The creation of the new KOZ business designation for the airport is also aimed directly at increasing development and jobs. But those efforts will be hampered unless fares are reasonable.

Two out of my last 3 flights have originated from Cleveland. We drove there because the rates from DuBois to Pittsburgh were outrageously expensive. The only reason the third flight was from DuBois was because I stumbled into a steep discount.

All the various entities must work together to make any project a success- in business or government. Please help buttress the KOZ and Exit efforts by helping the airport provide reasonable accommodations.

Sincerely,

A handwritten signature in cursive script, appearing to read "Michael J. Green".

Michael J. Green
President

STELLO FOODS, INC.

248 Pine Street

Punxsutawney, PA 15767-1929

(814) 938-8611 • 1-800-849-4599 • Fax: (814) 938-8769

Visit Us at Our Website: www.stellofoods.com

Producer & Distributor of Quality Homestyle Food Products

Clearfield – Jefferson Counties
Regional Airport Authority
P.O. Box 299
Falls Creek, PA 15840

March 30, 2002

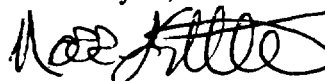
Dear USDOT Representatives,

We are asking that you consider the consortium of cities represented by Bradford, Dubois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant. Commercial airline service is absolutely vital to our area in northwestern Pennsylvania served by the Dubois – Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and business infrastructure, we as a community are asking for your help to keep our local airports a viable resource for our local economy.

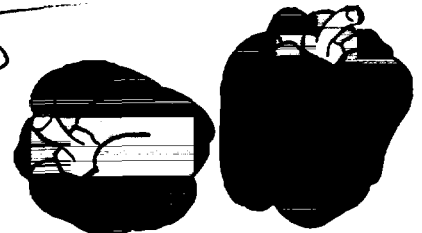
Our business employs 13 people in the northwestern Pennsylvania region. We have a large number of customers and vendors that travel to northwestern Pennsylvania each year to do business with our **firm**. Enhancing our local airport would be very important to our company. Having customers come to our facility plays an important role in our selling process. Most of the larger potential customers that we would like to do business with, have to come from great distances to see our manufacturing capabilities. It makes it very difficult to have the customer fly into another airport an hour and a half away, and arrange to have them transported to our facilities.

Other communities, such as State College, have prospered due to upgrading their airport services. Our communities around Jefferson County need your help. Not many people are aware of the fact that Jefferson County in Pennsylvania, is rated as one of the poorest counties in all of the U.S. You can make a difference in our communities in Jefferson County, please consider the consortium of cities represented by Bradford, Dubois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Thank you,



Nicki L. Stello



L.A. SEMANCIK, PC
CERTIFIED PUBLIC ACCOUNTANT

April 1, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our CPA firm only has several employees but several of our business clients in northwestern Pennsylvania need the convenience that the local airports provide, but at reasonable competitive rates.

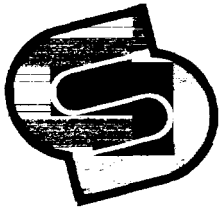
Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Sincerely,



L. A. Semancik, CPA



SEKULA SIGN corporation

April 1, 2002

Dear USDOT Representative,

To fairly reach our business goals and grow our communities, it is essential that this area served by the DuBois-Jefferson County Airport be able to offer Commercial Airline service on a regular basis.

I urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin Pennsylvania to be a worthy recipient of a Small Community Air Service Grant.

Sincerely,

Rob H. Russell
Vice-president, Sales

RHR/ljh

Micks Associates

P.O. Box 324
DuBois, PA 15801
Phone (814) 371-3055
E-mail: mKlrsarso@adelphia.net

March 30, 2002

Dear USDOT Representative:

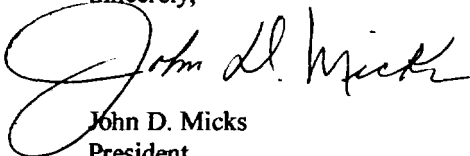
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business, to survive, needs to be able to come and go locally so as not to spend additional time driving. The capability of local arrival is paramount to the future of our business.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



John D. Micks
President

JDM/njm



April 1, 2002

Dear USDOT Representatives:

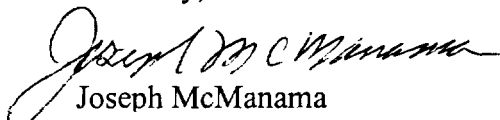
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 80 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Sincerely,


Joseph McManama
General Manager

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our focal initiatives and to take them to the next level. Our business employs 8 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community **Air** Service grant.

FRANK ROBERTS & SONS, INC.

Wholesale Distributors-Building Materials, Geotextiles, Liners, Erosion Control Products

RD #2 Box 81, Punxsutawney, PA 15767
Ph: 814-938-5000 Fax: 814-938-0880

April 1, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
PO Box 299
Falls Creek, PA 15840

Dear USDOT Representatives:

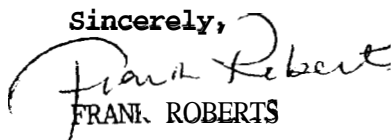
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These *efforts* have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 27 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USOOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,


FRANK ROBERTS

Sunderland's

PERSONAL CARE
ASSISTED LIVING FACILITY

RD4 Box 164, Brookville, PA 15825

tel/fax **814-849-6953** tel **814-849-6892**

April 1, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P.O. Box 299
Falls Creek, PA 15840

,Dear USDOT Representatives:

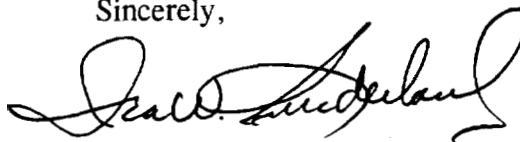
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 2 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Ira W. Sunderland



AMERICAN HOMEPATIENT

58 Barnett Street
Brookville, PA 15825
(814)849-5353
(800)252-3843

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we **need** your help to continue our local initiatives and to take them to the next level. Our business employs 15 in northwestern Pennsylvania. We also have a large number **of** customers and suppliers who travel to northwestern Pennsylvania each year to **do** business with our firm.

Since September 11th, the frequency **of** commercial airline service from Bradford, DuBois, and **Franklin** has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to **be** a recipient of a Small Community Air Service grant.

Sincerely,
Cheryl Smith
General Manager.



SEKULA SIGN corporation

April 1, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 25 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Paul J. Sekula
President

PJS/ljh

811 South Brady Street • P.O.Box 395 • DuBois, PA 15801

Phone: (814) 371-4650 Fax: (814) 371-8261

www.sekulasigns.com E-Mail: ssc@penn.com

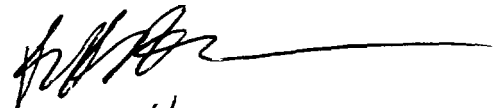
Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 3 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.


Brian Horner, owner
H.P.S. Tire & Auto
128 Ridge Ave.
Perryopolis PA 15767

994 Beaver Drive
P.O. Box 1032
DuBois, PA 15801
Phone: 814-371-5270
FAX: 814-371-2898
Website: www.swiftkennedyandco.com



682 Main Street
P.O. Box E
Brockway, PA 15824
Phone: 814-268-3103
FAX: 814-265-1257

April 1, 2002

US Department of Transportation
Washington, D.C.

Dear IJSDOT Representative

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 21 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

A handwritten signature in black ink that reads 'Mark E. Shaffer'.

Mark E. Shaffer
Vice President

MES/gw

AUTO . BUSINESS . HOME
FIRE . LIABILITY . BONDS



LIFE . PENSIONS . IRA'S
HEALTH . EMPLOYEE BENEFITS



TRI-COUNTY ELECTRIC, INC.

990 BEAVER DRIVE
P.O. BOX 1013
DUBOIS, PA 15801

(814) 371-6440
FAX (814) 371-1423

COMPLETE
RESIDENTIAL
WIRING SEFMCE

APRIL 1, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 4 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thank you for your consideration.

Cordially,

TRI-COUNTY ELECTRIC, INC.

Gail J. Zufall
Vice-president



BEN ROSSI JEWELERS, INC.

46 WEST LONG AVENUE DU BOIS, PENNSYLVANIA 15801
(814) 371-2787

March 30, 2002

Dear **USDOT** Representatives:

Commercial airline service **is** absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service **is** an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

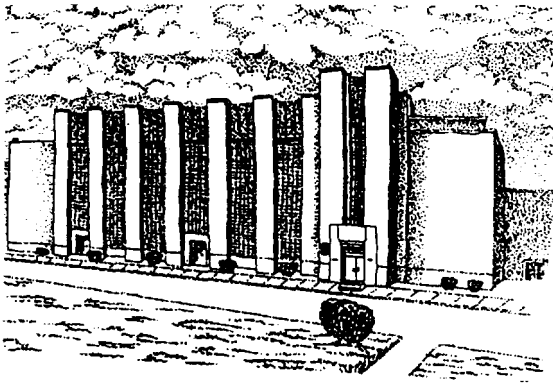
But we need your help to continue our local initiatives and to take them to the next level. Our business employs four people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the **USDOT** grants from the Air 21 Small Community Air Service Program to restore this service. Our business **is** prepared to stand behind and support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Robert A. Rossi
Ben Rossi Jewelers, Inc.



Punxsutawney Area Community Center

220 N. Jefferson Street
Punxsutawney, PA 15767

Phone & Fax: 814-938-1008
April 1, 2002

In re: USDOT Grant

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is **an** essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help **to** continue our local initiatives and to take them to the next level. Our business employs **15** people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our Center.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community **Air** Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Very truly yours.

Kae Ploucha
Executive Director

cc: JeffLundy, Board President

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 28 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

JP.
04/01/02



Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

We need your help to continue our local initiatives and to take them to the next level. Our business employs from 10 to 20 people in northwestern Pennsylvania. We also have a large number of hotel guests and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

A handwritten signature in black ink, appearing to read 'DWynkoop', with a stylized flourish extending to the right.

Denise Wynkoop
General Manager

TILE
VINYL
CARPET
LAMINATES
HARDWOOD
FLOORING



Residential &
All Commercial

April 1, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

We need your help to continue our local initiatives and to take them to the next level. Our business only employs 7 in Central Pennsylvania but we have a large customer base that utilizes the local airport service.

Since September 11th, the frequency of commercial airline service from Bradford, Dubois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thanking you in advance for you help.

Everything Under Foot

ACHILLE, ELLERMAYER & FRENCH
Attorneys At Law

John G. Achille*
Joseph H. Ellermeyer
Stephen W. French**
*Also NJ Bar
**Also CPA

Tel: (814)849-6701
Fax: (814)849-2889
Email: achille@palaw.org



379 Main Street
Brookville, PA 15825-1221

April 2, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P O Box 299
Falls Creek PA 15840

Dear USDOT Representatives:


Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs ten in northwestern Pennsylvania. Our clients, business associates and employees would use the airport more frequently if their costs were more reasonable. We would also appreciate any assistance you can be in improving the costs of flying out of Pittsburgh over Cleveland.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania, to be a recipient of a Small Community Air Service grant.

Very truly yours,


John G. Achille
JGA/glb



Clearfield Wholesale Paper Co., Inc.

(814) 765-7839
1-800-538-1675

Fax: (814) 765-8919
Email: cwpQclearnet.net

April 1, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
PO Box 299
Falls Creek, PA 15840

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs twenty in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

CLEARFIELD WHOLESALE PAPER CO., INC.



Joel E. Peterson
President

JEP/gs



DuBois Housing Authority

Administrative Offices
21 East Long Avenue
DuBOIS, PA 15801
(814) 371-2290
Fax (814) 371-2733
TDD (800) 654-5984



April 2, 2002

Dear USDOT Representatives:

RE: Support of Enhanced Air Service to the DuBois-Jefferson County Airport

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is **an** essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that service our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

However, we need your assistance to continue our local initiatives and to take them to the next level. Commercial airline travel is a vital part of our local economy.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin **has** been diminished, and we desperately need one of the USDOT grants from the Air 21 **Small** Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

I urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a **Small** Community Air Service grant.

Thank you, in advance, for your time and attention in this important request.

Yours truly,

Rose M. Smith, PHM
Executive Director

RMS/ko

Gateway Towers
21 East Long Ave.
DuBois, PA 15801

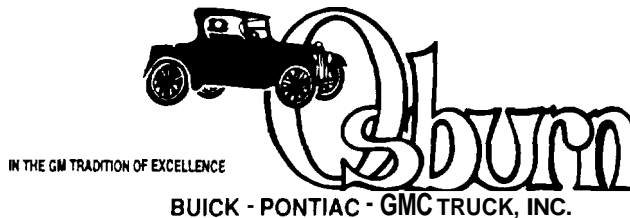
Garden Grove
Townhouses
Oklahoma-Salem Road
DuBois, PA 15801

Acquisition Site
Rumbarger Ave.
Linden Ave.
South State St.
Spruce Alley
DuBois, PA 15801

Gray Foundation Apts.
54 West Long Ave.
DuBois, PA 15801

Section 8 Rental
Assistance Program
Shelter Plus Care
Tenant Based Rental
Assistance

501 LIBERTY BOULEVARD
P. O. BOX 524
DuBOIS, PA 15801-0524



PHONE (814) 371-4600
FAX (814) 371-3806

April 2, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps towards addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 30 people in northwestern Pennsylvania. We also have a large number of customers who travel from our local airport for business and pleasure.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Emanuelson", with a long horizontal flourish extending to the right.

R.G. Emanuelson

HOFFER REALTY ASSOCIATES



700 LIBERTY BLVD., DuBOIS, PA 15801
(Intersection of U.S. 219 & Rte. 255)

Mark Hoffer, Broker

Phone (814) 371-2100

Fax No. (814) 371-1651

Website: Hoffer Realty@Realtor.Com

April 2, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 15 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

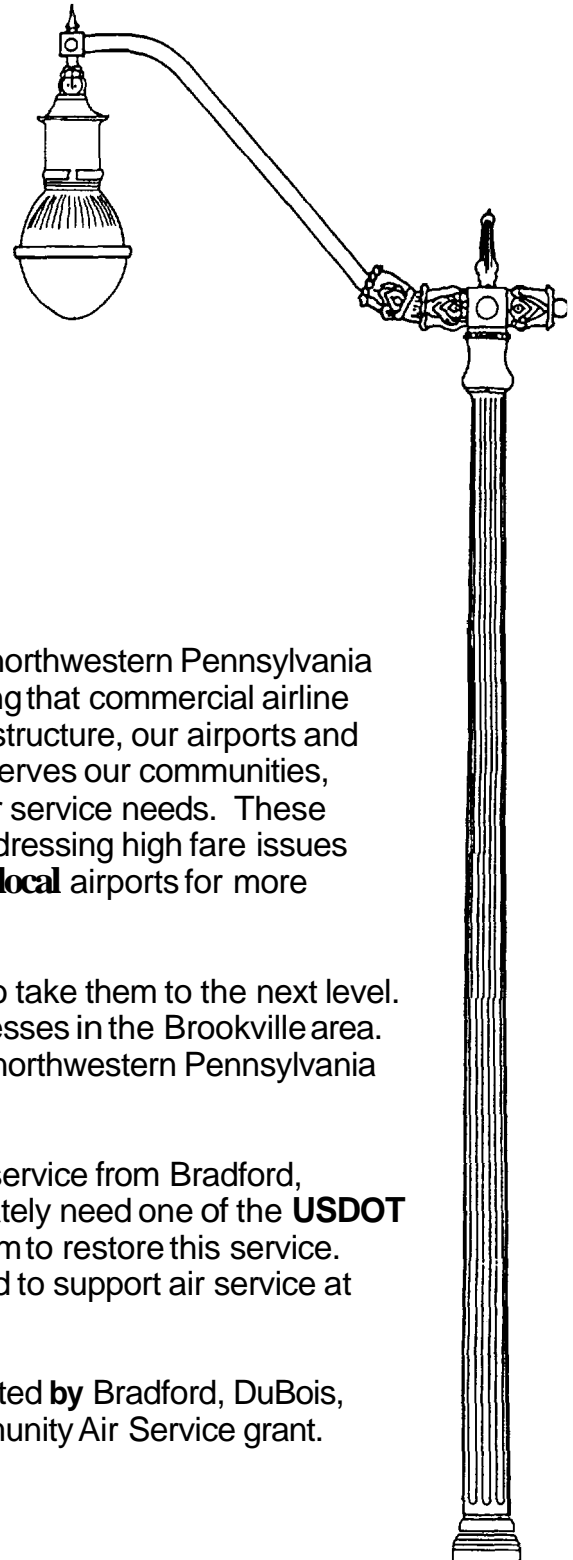
Sincerely,

Mark T. Hoffer, Broker
HOFFER REALTY ASSOCIATES

MTH;bjr

Brookville

Area Chamber of Commerce
April 2, 2002



Clearfield-Jefferson Counties
Regional Airport Authority
PO BOX 299
Falls Creek, PA 15840

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our **local** airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our Chamber of Commerce represents 250 member businesses in the Brookville area. Many of those have customers and suppliers who travel to northwestern Pennsylvania each year to do business with them.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the **USDOT** grants from the Air 21 Small Community Air Service Program to restore this service. Our Chamber of Commerce **is** prepared to stand behind and to support air service at our **local** airport.

We urge USDOT to select the consortium of cities represented **by** Bradford, DuBois, and Franklin, Pennsylvania to be recipient of a Small Community Air Service grant.

Sincerely,

Patricia M. French
Executive Director,
Brookville Area Chamber of Commerce

FERRARO & YOUNG

ATTORNEYS AT LAW

R EDWARD FERRARO
DAVID L. YOUNG

GREGORY M. KRUK
FRED D. HUMMEL
ROSS F. FERRARO

690 MAIN STREET
BROCKWAY, PENNSYLVANIA 15824

(814) 268-2202
Fax: (814) 265-8740

April 2, 2002
Punxsutawney, PA

306 W. MAHONING STREET
PUNXSUTAWNEY, PENNSYLVANIA 15767

(814) 938-8881
Fax: (814) 938-2953

Dear USDOT Representatives

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs between 10 and 12 people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

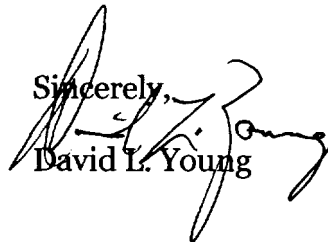
Since September 11, the frequency **of** commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one **of** the **USDOT** grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

DLY ry

Sincerely,

David L. Young





1222 S. Brady St. • DuBois, PA 15801 • (814) 371-4634 • FAX (814) 375-7898

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 77 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand ~~behind~~ and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

A Member Of The  Group Of Companies

A Member Of The  Group Of Companies



A Touchstone Energy- Partner 

April 1, 2002

Dear **USDOT** Representatives:

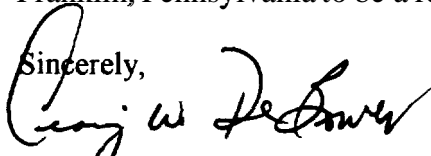
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have results in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airport to more distant, competing airports.

We need your help to continue our local initiatives and to take them to the next level. Our business employees **85** people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one **of the USDOT** grants from the **Air 21 Small Community Air Service** Program to restore this service. Our business has in the past and will continue in the future stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Sincerely,

A handwritten signature in black ink, appearing to read "Craig W. DeBower".

Craig W. DeBower
President & CEO



2 East Long Avenue P.O. Box 607A DuBois, PA 15801
(814) 371-2345 Fax No. (814) 375-2312 3rd Floor Fax No. (814) 375-5400
Convenience Banking Center: 1-800-711-BANK (2265)

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is **an** essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 108 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

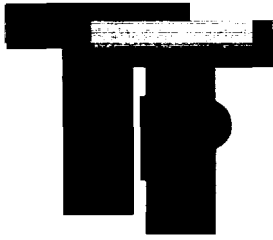
Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin Pennsylvania to be a recipient of a Small Air Service grant.

Sincerely,

A handwritten signature in black ink, appearing to read 'Dan Stover', written over the word 'Sincerely,'.

Dan Stover, President
Deposit Bank



TOYO TANSO PA GRAPHITE, INC.

RD 1, Box 227
Brookville, PA 15825-9714
USA

TEL (814) 849-8006
FAX (814) 849-0027

April 2, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airport and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airport in favor of more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 30 people in northwestern Pennsylvania. We also have a significant number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with us.

Since September 11th, the frequency of commercial airline service from DuBois has been diminished and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge the USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Yours truly,

James R. Bones
President

Brookville Mining Equipment Corp.

175 Evans Street • PO Box 130 • Brookville, PA 15825 USA



April 1, 2002

Dear USDOT Representatives:

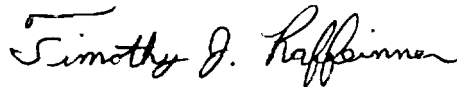
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 57 people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Respectfully yours,



Timothy J. Raffinier
Director of Marketing

Cc: Mr. Dalph S. McNeil
President

KFC of DUBOIS

P.O. Box 626

DUBOIS PA 15801

April 1, 2002

Clearfield-Jefferson Counties
Regional Airport Authorities
PO Box 299
Falls Creek PA 15840

Dear USDOT Representatives:

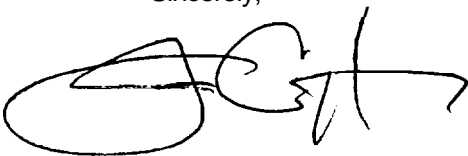
Commercial airline service ~~is absolutely vital to the area in northwestern Pennsylvania that is served~~ by the Dubois-Jefferson ~~County~~ **Airport**. Recognizing ~~that commercial airline service is an essential~~ part of our travel and economic infrastructure, our ~~airports and our communities, working~~ with the commercial carrier that serves our communities, ~~have~~ taken many independent ~~steps~~ to address our ~~local~~ **air service needs**. ~~These efforts~~ have resulted in recent ~~and~~ positive steps towards addressing high fare issues ~~that~~ have caused our residents and visitors to abandon our ~~local~~ airports for more distant, competing airports.

But we ~~need~~ your help to continue our ~~local~~ initiatives and to take them to the next level. Our business employs 90 in the northwestern Pennsylvania. ~~We~~ also have a large number of customers and suppliers ~~who~~ travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, Dubois, Franklin has been diminished, and ~~we~~ desperately need ~~one~~ of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business **is prepared** to stand behind and to support air service at our local airport.

We urge USDOT to ~~select~~ the consortium of cities **represented** by Bradford, Dubois and Franklin, Pennsylvania to **be** a recipient of a small Community Air Service grant.

Sincerely,

A handwritten signature in black ink, appearing to read 'JCogley', with a large loop at the end.

James Cogley

TALL TRAVEL

701 East DuBois Avenue
Merchant's Pointe
DuBois, Pennsylvania 15801
Phone: (814) 371-2680
Fax: (814) 371-6098

April 1, 2002

Dear USDOT Representatives:

Commercial Airline service is absolutely vital to the area in Northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 3 in northwestern Pennsylvania. we also have a large number of customers and suppliers who travel from Northwestern Pennsylvania each year to do business with other firms.

Since September 11th, the frequency of commercial airline service from DuBois has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service program to restore this service. Our business depends on the local DuBois-Jefferson County Airport for revenue to keep our travel agency financially strong. Our business is prepared to stand behind and to support air service at our local airport. I have been in the travel business for approximately 10 years, and have seen a substantial increase in the fares and as a result, a decrease in passengers traveling out of DuBois airport.

We urge USDOT to select the consortium of cities represented by DuBois, Pennsylvania to be a recipient of a Small Community Air Service grant. Thank you for your time.

Sincerely,


Lisa A. Marchiori

brady street florist, inc.

we create what others have yet to imagine

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and-economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 4 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.



Shippen Realty

William J. Smathers, Broker

DuBois Office
31 North Brady Street
DuBois, PA 15801

Ph: 814 • 375 • 0722

Fax: 814 • 375 • 4101

E-mail: shippend@penn.com

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level.

Since September 11th the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

William J. Smathers

THE HOPKINS LAW FIRM

900 Beaver Drive • DuBois, PA 15801

David J. Hopkins
Licensed in PA & NJ
Masters in Taxation

- Voice: (814) 375 - 0300
- Fax: (814) 375 - 5035
- Email: hopkins@penn.com

Lea Ann Heltzel
Licensed in PA

April 1, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
PO Box 299
Falls Creek PA 15840

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs five in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.



April 3, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs five in northwestern Pennsylvania. We also have a number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

In addition, my wife travels extensively for her job. Without local air service, she could not reside here.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

QPS DATA-FORMS

Richard W. Bevan
President



CAB AIR CONDITIONING INC

1-80, Exit 14, Brookville, PA 15825
814-849-4448 • 800-880-7983 • Fax: 814-849-3555
email: cabair@penn.com



April 2, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that Commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that servers our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have cawed our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue out local initiatives and to take them to the next level. Our business employs 8 people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Robert Keim
President



DuBois
Nursing
Home

200 S. 8th Street, PO Box 307
DuBois, Pennsylvania 15801
tel 814.375.9100 • fax 814.375.4420
www.duboisnursinghome.com webatonce.com

A New Vision in Healthcare

April 1, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline services is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

We need your help to continue our local initiatives and to take them to the next level. Our business employs 200 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our ***firm***.

Since September 11, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 **Small Community Air Service Program** to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a **Small Community Air Service** grant.

Sincerely,



Gary A. Peters, MHA, NHA
Administrator



RD #8, Box 154A, First Avenue
Du Bois, PA 15801
Tel 814 371-5300 800 727-3498
Fax 814 371-5440

Charles L. Reynolds, CLU, ChFC, LUTCF
Senior Financial Services Executive
Financial Planner

Service from 1972
President's Conference
Million Dollar Round Table
Registered Representative

MetLife Financial Services

C. Reynolds and Associates

Dear USDOT Representative:

Commercial airline services is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County airport. Recognizing that the commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. We also have a large number of clients who travel to and from the northwestern Pennsylvania each year.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service Grant.

Sincerely,

Charles L. Reynolds
Senior Financial Service Executive

3449-Route322W
Brookville, PA 15825-8524
Phone: 814-849-7491
Fax: 814-849-3882

■

swab Supply

April 3, 2002

Clearfield-Jefferson Counties Regional Airport Authority
P. O. Box 299
Falls Creek, PA 15840

Dear USDOT Representatives:

Commercial airline ~~service~~ is absolutely vital to the area in northwestern Pennsylvania ~~served by~~ the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of ~~our~~ travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These effortshave resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we ~~need~~your help to continue our local initiatives and to take ~~them~~ to the next level. ~~Our~~ business employs 3 ~~persons~~ in northwestern Pennsylvania. We also have a ~~large~~ number of ~~customers~~ and suppliers who travel to northwestern Pennsylvania each year to do business with our ~~firm~~.

Since September 11th, the frequency of commercial airline service from Bradford, Dubois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. ~~Our~~ business is prepared to stand behind and to ~~support~~ air service at our local airport.

We urge USDOT ~~to~~ select the consortium of cities represented ~~by~~ Bradford, DuBois and ~~Franklin~~, Pennsylvania to be a recipient of a Small Community air Service grant.

Sincerely,



Richard L. Swab
Owner

*Tooling, Equipment and Supplies to make your work
easier*

ESTABLISHED 1919

DuBois Electric Storage Battery Co., Inc.

P. O. BOX 31 - 50 MAHONING ST

DUBOIS, PA. 15801

Phone: (814) 371-6420

Apr 3, 2002

USDOT
Washington, DC

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson Co. Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our Communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports, ie Cleveland, OH airport.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs four in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11 th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Yours truly,



Fred R. Day
DuBois Battery Co., Inc.



PO BOX 247 • DUBOIS PA 15801-0247

April 1, 2002

Dear U. S. Department of Transportation Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities have taken many independent steps to address our local air service needs. These efforts have caused our residents and visitors to abandon our local airports for more distant, competing airports.

We need your help to continue our local initiatives and to take them to the next level. Our business employs 475 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our bank.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

William G. Fitzpatrick
Vice President

WGF:jsw



David E. Bish, **Pastor**

100 North Main Street • DuBois, PA 15801

814-375-7191

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential **part** of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs **3** in northwestern Pennsylvania. We also have 600 constituents who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11*, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air **21** Small Community **Air** Service Program to restore this service. Our business is prepared to stand behind and to support air service **at** our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a **Small Community Air** Service grant.

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 100 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Farmers National Bank

P.O. BOX 292 861 BEAVER DRIVE DUBOIS, PENNSYLVANIA 15801
Phone 814-371-2166 Fax 814-375-0646



U.S. Department of Transportation
U.S. DOT Representative

April 1, 2002

To Whom It May Concern:

Commercial airline service is absolutely vital to this area in northwestern Pennsylvania served by the DuBois – Jefferson County Airport. Commercial airline service is an essential part of our travel and economic infrastructure. Our airports and communities have taken many independent steps to address our local service needs. These efforts have resulted in recent positive steps toward addressing high fare issues that have caused our residence and visitors to abandon our local airport for distant competing airports.

We need your help to continue our local initiatives and to take them to the next level. Our business employs 140 people in northwestern Pennsylvania. We also have a large number of relatives and commercial accounts that travel in and out of northwestern Pennsylvania each year.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished and we desperately need one of U.S. Department of Transportation grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airports.

We urge the U.S. Department of transportation to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be recipient of a Small Community Air Service Grant.

Sincerely,

Frank J. Calderone

April 3, 2002



Energy Metering

Dear OSDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 400 people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our ***firm.***

The frequency of commercial airline service from Bradford, DuBois and Franklin has been diminishing, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania, to be a recipient of a Small Community Air Service grant.

A handwritten signature in black ink that reads "Michael D. Show". The signature is written in a cursive, flowing style.

Michael D. Show
Vice President-Operations

Invensys Energy Metering
805 Liberty Boulevard, P.O. Box 528, DuBois, PA 15801 USA
Telephone 814-371-8000 Facsimile 814-375- 8270 www.invensysenergymetering.com

OWENS-BROCKWAY
PLANT #76 - BROCKWAY MACHINE
GLASS CONTAINERS
a unit of Owens-Illinois



Dear USDOT representative

Reliable and cost competitive **air** service is critical to **the** operation of **the** Owens **Illinois, Brockway Machine** plant, in **Brockway Pennsylvania**. Our business builds **and** maintains machinery used in **the** manufacture of **glass** containers, and **serves** glass container manufacturing operations in the **USA** and internationally.

As such we **send** out field service **crews** on **a** frequent **basis, and** **rely** almost entirely on air **travel** for **this**. In addition **we** host **many** incoming visitors to the **plant**. **They** visit to inspect the **technology, and** **certify** machinery **manufactured** for them **before** it **is** shipped.

As an example, in the first quarter of **this year** we **had** visitors from **South America, South Africa, Mexico, England, France, Holland, Italy, and** several states in the **USA**, all of whom relied on air travel **to get to Brockway**.

Unfortunately an **increasing** number of **these people**, including **our field service** crews, are relying on **alternative** airports because **of** the availability and costs **of** flights out **of** DuBois. This **makes** travel to our plant **less** convenient, **more** costly, **and** creates an impression **that** we **are** not **as** competitive **as** we should be.

Having **air** services in **DuBois** will be **a** key **variable** in **maintaining** rural manufacture in **an area that** desperately **needs** it. **Our** infrastructure, **and** the investments in it, should recognize that rural **manufacture** is **valuable** to the economy **as a whole**.

I urge **USDOT** to **select** the consortium of **cities** represented by Bradford, DuBois, and Franklin to **be the** recipient of a Small **Community Air Service** grant.

Yours Sincerely,

Mark Delaney
Plant Manager
04/09/2002

25TH DISTRICT
JOE SCARNATI

SENATE PO BOX 201025
HARRISBURG, PA 17120-3025
717-787-7084
FAX 717-772-2755

WARREN OFFICE:
325 PENNSYLVANIA AVENUE, WEST
WARREN, PA 16365
814-726-1201
FAX: 814-226-1867

DUBOIS OFFICE
201 BEAVER DRIVE
DUBOIS, PA 15801
814-371-1414
FAX: 814-765-0534

TOLL FREE: 1-800-222-9110



Senate of Pennsylvania

April 3, 2002

COMMITTEES

ENVIRONMENTAL RESOURCES AND ENERGY,
VICE CHAIRMAN
AGRICULTURE AND RURAL AFFAIRS
COMMUNITY AND ECONOMIC DEVELOPMENT
GAME AND FISHERIES
INTERGOVERNMENTAL AFFAIRS
LOCAL GOVERNMENT

SENATE REPUBLICAN POLICY COMMITTEE
LEGISLATIVE BUDGET & FINANCE COMMITTEE
JOINT LEGISLATIVE AIR AND WATER
POLLUTION CONTROL AND CONSERVATION
COMMITTEE

Clearfield-Jefferson Counties Regional Airport
P.O. Box 299
Falls Creek, PA **I5840**

To Whom It May Concern:

I strongly support the efforts of the Clearfield-Jefferson Counties Regional Airport and the Bradford Regional Airport in their bid to obtain a grant of \$500,000.00, from the Small Community Air Service Development Pilot Program through the US Department of Transportation. The funds will be used to increase the promotion efforts of the two airports plus provide assistance to US Air Express, which may result in additional flights and reduction of fares.

One must understand that commercial airline service is absolutely vital to the areas serviced by these two airports. They have worked diligently with the commercial carriers that serve their communities and have taken many independent steps to address their local air service needs. However, they are in need of assistance to continue their local initiatives, which will take them to the next level.

Since September 11, the amount of airline service from Bradford and DuBois has diminished and they need the USDOT grant to help restore this service. It is with these facts in mind that I would strongly suggest that these airports be given serious consideration in their funding request.

This grant is extremely important to the Authorities managing the DuBois and Bradford Airports. If I can be of additional assistance in the decision-making process, please do not hesitate to contact me.

Sincerely,

A handwritten signature in cursive script that reads "Joe".

Joe Scarnati
State Senator-25th District

JBS/lsp



BOROUGH OF FALLS CREEK

117 TAYLOR AVE.

FALLS CREEK, PENNSYLVANIA

INCORPORATED AUGUST 18, 1900

(814) 371-2121

April 8, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
Attn: Trudy
PO Box 299
Falls Creek, PA 15840

RE: Promotional and Air Service Enhancement Grant

Dear Trudy:

On behalf of the Falls Creek Borough Council I am pleased to state our support for your application to the US DOT for grant funding.

We feel that your application for enhanced air service at the DuBois-Jefferson County Airport is important to the economic development of our community. Lower fares, additional and more timely flights should attract businesses to our industrial parks and better serve our residents.

We urge the US DOT to select the consortium of cities represented by Bradford, DuBois & Franklin to be a recipient of a Small Community Air Service Grant.

If you should need any additional documentation, please do not hesitate to contact me.

Sincerely,

Vance E. Oakes
Borough Manager

SNYDER TOWNSHIP

P.O. BOX 39

BROCKWAY, PENNSYLVANIA 15824

(814) 265-1819

April 3, 2002

Clearfield-Jefferson Regional Airport Authority
PO Box 299
Falls Creek, Pa **15840**

Dear USDOT Representatives:

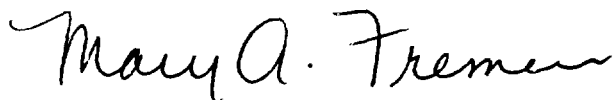
The Supervisors of Snyder Township, Jefferson County believe commercial airline service is vital to the area served by DuBois-Jefferson County Airport. Our airports and communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have resulted in our residents and visitors abandoning our airports for distant, competing airports.

We need your help to continue our local initiatives and to take them to the next level. Many businesses in our municipality have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business.

Since September 1st, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from Air 21 Small Community Air Service Program to restore this service. Our municipality is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Respectfully,



Mary A. Fremer
Secretary-Treasurer, Snyder Township

JEFFERSON COUNTY

*Jefferson Place
155 Main Street, 2nd Floor
Brookville, PA 15825
Telephone: 814-849-3047
Facsimile: 814-849-5049
E-mail: jeffdod@penn.com*

DEVELOPMENT COUNCIL

April 1, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P.O. Box 299
Falls Creek, PA 15840

To Whom It May Concern:

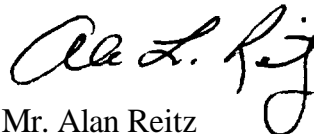
The Jefferson County Development Council, Inc. "Council" strongly supports the Clearfield-Jefferson Counties Regional Airport Authority's application for a \$500,000 pilot grant to enhance scheduled airline service improvements.

Council is the lead economic development agency within Jefferson County. It consists of over 80 members from all business sectors. Many of its members travel to Pittsburgh, PA, Cleveland, OH or Buffalo, NY to ~~obtain~~ affordable air travel for their business and **personal** needs. With only four **(4)** commercial flights a day and virtually no discounted seats, the local airport is at a severe pricing disadvantage.

It is imperative that our local airport becomes more competitive in the pricing of its commuter **service so** that it once again becomes a viable option in order to meet the business and personal traveling needs of our residents.

Your favorable review of the grant request by Jefferson, Clearfield, McKean and Venango counties is greatly appreciated.

Sincerely,



Mr. Alan Reitz
Vice-president

Cc: Mr. Howard Glessner, NCRPDC

APR - 4 2002

CAMERON COUNTY COMMISSIONERS

GLEN D. FIEBIG
ANTHONY C. MOSCATO
GEORGE A. SINGER, SR.

CHIEF CLERK, KAREN LEAVITT
SOLICITOR, BRIAN G. BURFIELD



County of Cameron

COURT HOUSE
EAST FIFTH STREET
EMPORIUM, PENNSYLVANIA 15834
TELE.: 814 / 486-2315 • FAX: 814 / 486-0464

April 2, 2002

Howard Glessner, Deputy Director
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Avenue
Ridgway, PA 15853

Dear Howard,

We are aware of the effort by three rural airports to apply for a federal grant. We are also fully aware of the importance of airline service to the rural communities in North Central Pennsylvania and all across the Commonwealth. The Bradford Regional airport, of which Cameron County is a supporting member, is essential to the economic well being of the entire area. However; many passengers have been using more distant airports in order to save on airfare. The Bradford Regional airport has taken many different approaches to lowering the high cost of passenger service from this airport, but to little avail.

As County Commissioners we are here to assist our industries in whatever way we can, to give them a competitive edge. We have several thousand people working in our small county. Our county along with many of the surrounding ones are the powder metal center of the world, we must stay economically viable, or we will adversely affect many other industries worldwide.

With the recent disaster that has befallen our country, use of the regional airports in rural Pennsylvania has diminished. It is more important that ever that we receive one of the United States Department of Transportation grants. We have already agreed to support financially the local match necessary for the award of this type of grant.

We vehemently encourage the **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant. Should you have any questions, we would be happy to answer them.

Sincerely,

Alon D. Feely.
Ally C. M. M. M.
George A. J. J. J.

Board of Commissioners
County of Cameron

WASHINGTON TOWNSHIP
RD#1 BOX 157A
FALLS CREEK, PA 15840

April 9, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P.O. **Box** 299
Falls Creek, **PA 15840**

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County **Airport**. Recognizing that commercial airline service is an essential part **of** our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused **our** residents and visitors to abandon our local airports **for** more distant, competing airports.

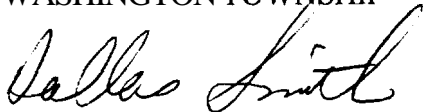
We sincerely need your help to continue our local initiatives and to take them to the next level. The DuBois-Jefferson County **Airport** lies within Washington Township. Not only is the airport vital to travelers within the area, but it also gives Washington Township the potential to expand its horizons as suppliers and customers will do business with our township.

Since September 1st, the frequency **of** commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need **one** of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our township is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and **Franklin**, Pennsylvania to be a recipient of a Small Community **Air** Service grant.

Sincerely,

WASHINGTON TOWNSHIP

A handwritten signature in black ink, appearing to read "Dallas Smith", written over the printed name.

Dallas Smith
Chairman

Sandy Township Supervisors

P.O. BOX 267 • DUBOIS, PA 15801 • PHONE (814) 371-4220 • FAX (814) 375-7837 • E-MAIL sandvtwp@adelphia.net

Ray Anderson
Chairman

MB Stojek
Manager

April 8, 2002

Dear USDOT Representatives:

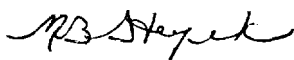
Commercial airline service is imperative to the northwestern area of Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, in conjunction with the commercial carrier that serves our communities, have taken many steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Now, we need your help to continue our local initiatives and to take them to the next level. Sandy Township is home to a myriad of businesses and industries. Recent census data shows a 28.3% growth in Sandy Township and enhanced air service would certainly contribute to further growth in Sandy Township as well as neighboring communities.

In recent months, the frequency of commercial airline service from Bradford, DuBois, and Franklin has diminished. We greatly need one of the USDOT grants from the Air 21 Small Community Air Service Program to revitalize this service.

We implore USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant. If additional information regarding our position concerning this most valuable enhancement, do not hesitate to contact me.

Sincerely,



MB Stojek
Township Manager

cc: Sandy Township Board of Supervisors
File

Sandy Township Planning Commission

P.O. BOX 267 • DUBOIS, PA 15801 • PHONE (814) 371-4220 • FAX (814) 375-7837 • E-MAIL sandvtwp@adelphia.net

Dan Corbet
Chairman

John Horten
Vice Chairman

April 8, 2002

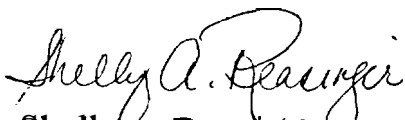
Dear USDOT Representatives:

Commercial airline service is vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities have taken many independent steps to address our local air service needs. These efforts have resulted in recent positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

The frequency of commercial airline service from Bradford, DuBois, and Franklin has diminished in recent months and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. The Sandy Township Planning Commission fully supports the efforts to enhance air service to the DuBois-Jefferson County Airport which in turn will promote growth in Sandy Township and the surrounding communities.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

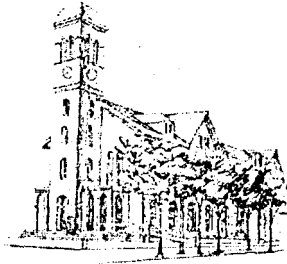
Sincerely,



Shelly A. Reasinger
Co-Planning Commission Director

cc: Sandy Township Planning Commission
File

John Sughrue
Gene T. Lunsford
Michael R. Lytle
County Commissioners



Kim C. Kesner
County Solicitor
Lisa McFadden
Chief Clerk

Clearfield County

Court House

230 East Market Street

Suite 101

Clearfield, Pennsylvania 16830

April 10, 2002

Phone (814) 765-2641
FAX (814) 765-2640

Dear USDOT Representatives,

We are pleased to have this opportunity to support the DuBois-Jefferson Airport Authority's efforts working with Franklin and Bradford Airports, to be considered for a Small Community Air Service grant.

Living in rural Pennsylvania has many advantages, but unfortunately when it comes to air transportation we often are not able to provide competitive rates and availability of flights that larger city airports can provide.

An infusion of grant money would allow our airports to provide better services and more flights to and from the Pittsburgh area.

It is especially important to realize that any future economic development in our region will be dependent on the availability of flights to and from our local airports.

Business owners need to have the ability to fly anywhere in the world because of global competition. An improvement to our airports would help our businesses compete.

We would certainly appreciate your consideration to help rural Pennsylvania by selecting the DuBois Jefferson, Bradford and Franklin Airport consortium to be a recipient of one or your grants.

Yours truly,

John Sughrue, Chairman

Gene T. Lunsford, Commissioner

Michael R. Lytle, Commissioner



DUBOIS BUSINESS COLLEGE

<http://www.dbcollege.com>

April 10, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P.O. Box 299
Falls Creek, PA 15840

To Whom It May Concern:

DuBois Business College utilizes the DuBois-Jefferson County Airport as well as the Bradford and Franklin Airports for many of our students as well as audit and team review personnel who need to visit DuBois Business College campuses which are located in DuBois, Huntingdon, and Oil City. We feel that the airline services for Bradford, DuBois, and Franklin are vital to the area in Northwestern Pennsylvania.

DuBois Business College employs 140 people in Northwestern Pennsylvania. Because of the September 11 tragedy, we realize airline services has diminished; therefore, one of the USDOT grants from the Air 21 Small Community Air Services Program is desperately needed to help restore commercial airline services.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Jackie Syktich
President/CEO

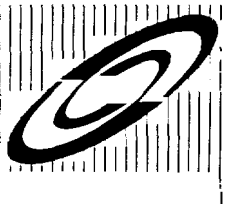
bll

DuBois Campus
One Beaver Drive
DuBois, Pennsylvania 15801
(814) 371-6920
mainc@dbcollege.com

Huntingdon County Campus
1001 Moore Street
Huntingdon, Pennsylvania 16652
(814) 641-0430
hcc@dbcollege.com

Oil City Campus
701 East Third Street
Oil City, Pennsylvania 16301
(814) 677-1322
occ@dbcollege.com

"But my God shall supply all your needs according to His riches in glory by Christ Jesus." PHIL. 4:19



NORTH CENTRAL WORKFORCE INVESTMENT BOARD

651 Montmorenci Avenue • Ridgway, PA 15853

814-773-3162

814-772-7045 fax

April 10, 2002

Dear USDOT Official:

As you may be aware, the North Central Workforce Investment Board assists in developing a seamless workable workforce development system for our North Central region. As we completed our recent strategic plan, one of the most vital barriers to successful expansion of our job base was the lack of accessibility to the national and international markets by convenient and competitive local air service.

Commercial air service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with our commercial carrier that serves our communities, we have taken steps through our Workforce Investment Board to link the companies in need with the Clearfield-Jefferson Counties Regional Airport Authority. As part of this effort, this has resulted in many recent and positive steps toward addressing the high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

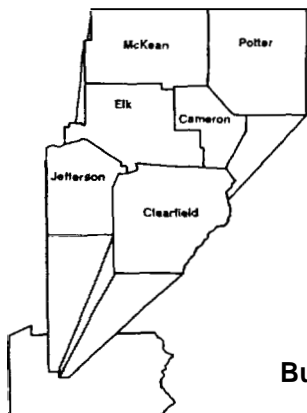
Now more than ever we need your help to continue these valuable local initiatives. Our North Central Workforce Investment Board currently works closely with over 145 companies that represent over 35% of the labor force in this North Central Region. Many of these companies rely on and have an increasing need for air service; however, this service was dramatically impacted by the September 11th tragedies. This has caused a negative impact on our companies' accessibility to competitive air service thereby reducing the jobs and employees at these companies.

With the air service reduced at Bradford, Franklin and DuBois diminished, our region is in desperate need of the USDOT grant from the Air 21 Small Community Air Service Program to restore this service. Our WIB is prepared to continue to work with and support air service in any way we can at our local airports.

We strongly and emphatically urge the USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin Pennsylvania to be a recipient of a Small Community Air Service Grant.

Sincerely,

Michael D. Lawrence
Deputy Director for Workforce
Development



North Central CareerLink Operator Consortium

651 Montmorenci Avenue — Ridgway — PA — 15853 — (814) 773-3162

Operator Consortium Members

**Bureau of Employer & Career Services - North Central Workforce Development - Title I
Office of Vocational Rehabilitation - Team Pennsylvania Business Calling**

April 10, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
PO Box 299
Falls Creek, PA 15840

Dear USDOT Representative:

The commercial airline service is absolutely vital to the Northwestern Pennsylvania area serviced by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airport and our communities in six counties have taken many independent steps to address our local air service needs.

Your assistance to continue our local initiatives will greatly ensure success to the next level. Since September 11th, the airline service has not only diminished but travel by local business has been hampered by the secondary economic downturn of the tragic event. Our economic stability is dependent in rural Pennsylvania on reliable transportation systems.

We urge USDOT to strongly consider the consortium of cities representing Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

A handwritten signature in black ink that reads "Larry J. Horning". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Larry J. Horning
Operator Consortium,
Point of Contact

Serving: Cameron — Clearfield — Elk — Jefferson — McKean — Potter Counties



April 8, 2002

Dear USDOT Representative:

Trail King Industries, Inc. is the largest manufacturer of custom designed heavy duty truck trailers in the United States. We manufacture a **full line of** construction and bulk material hauling trailers used in construction, mining, and agricultural markets worldwide. Our production **is** supported by manufacturing facilities in Brookville, Pennsylvania; Mitchell, South Dakota; and West Fargo, North Dakota. Our products are distributed by our nationwide dealer network.

Needless to say, commercial airline service to our region is a vital necessity. Our Brookville, Pennsylvania facility employs 250 people and is visited by numerous customers, dealers, and vendors from all parts of the country almost daily. Our airports and our communities, working with the commercial carrier that serves our communities, have taken positive steps to address high fare issues that have caused our company and visitors to abandon our local airports for more distant, competing airports.

We need and ask for your help to continue our local initiatives. Since September 11th, airline service to our region has been negatively affected and we desperately need one of the USDOT grants from the AIR 21 Small Community **Air Service Program** **to** restore this service. Our business is prepared **to** stand behind and to support air service to our local airport.

We urge the USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania **to** be a recipient of a Small Community Air Service grant.

Please feel free to contact me should you **have** any questions **or** need additional information. Thank you for your consideration.

Sincerely yours,

Larry C. Sessions
Vice President of Operations
Trail King Industries, Inc.

LEE—SIMPSON ASSOCIATES, INC., CONSULTING ENGINEERS

203 W. Weber Avenue
PHONE: 814-371-7750

P.O. Box 504

DuBois, PA 15801
FAX: 814-371-8864



April 8, 2002

Dear **U.S.** DOT Representative:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is essential to our community and local economy, we support the efforts taken by the Clearfield-Jefferson Counties Regional Airport Authority to address the matter of high fares and other important air service issues.

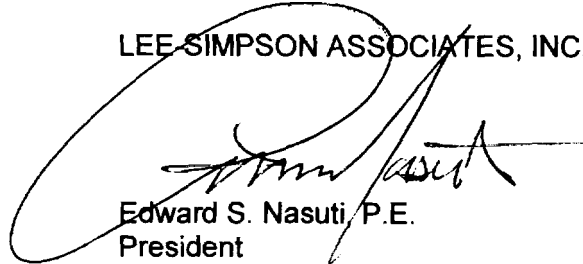
The perseverance of our airport authority is steadfast, but we still need your help to continue strong local initiatives. Our business employs 37 individuals and has a client base of some 300 customers who travel to northwest Pennsylvania each year to do business **with** our firm.

Since September 11, 2001 the frequency of commercial airline service from Bradford, DuBois, and Franklin has diminished. Our local airport authority is in desperate need of one of the U.S. DOT grants from the Air 31 Small Community Air Service Program to restore service to pre 9.11 condition. Our business is aware of the ongoing efforts by the airport authorities and fully support quality air service at our local airport.

We urge **US** DOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Very truly yours,

LEE SIMPSON ASSOCIATES, INC.



Edward S. Nasuti, P.E.
President

sws/js

ERVIN S. FENNELL, JR.

ATTORNEY AT LAW

(FORMERLY MAINE AND FENNELL)

228 DEPOSIT BANK BUILDING

P. O. Box 606

DuBois, PA. 15801-0606

ERVIN S. FENNELL, JR.

ROBERT V. MAINE (1907-1982)

(814) 371-6900

FAX: (814) 371-6902

E-MAIL: fenlaw@key-net.net

April 4, 2002

The Honorable Norman Y. Mineta
Secretary
U.S. Department of Transportation
400 Seventh Street S.W.
Washington, DC 20590

Dear Secretary Mineta:

My law practice is in DuBois which is served by the DuBois-Jefferson County Airport. On frequent occasions, I and my clients have made use of the local airport facilities.

I consider the ability to fly commercially from the DuBois-Jefferson County Airport to be one of the great assets of this community and its surrounding region. Such service eliminates the necessity of driving long distances to Pittsburgh or Cleveland in order to use scheduled air service.

It is my opinion that commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the U.S. Department of Transportation's grants from the Air 21 Small Community Air Service Program to restore this service. My business is prepared to stand behind and to support air service at our local airport.

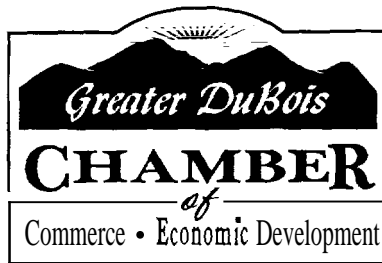
I urge the U.S. Department of Transportation to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania, to be a recipient of a Small Community Air Service grant.

Very truly yours,



Ervin S. Fennell, Jr.

ESF:ks



DuBois Business & Professional Association

AFFILIATE MEMBERS

Renaissance, Inc.
501(c) 3 Foundation

DuBois Business & Professional Women

Clearfield-Jefferson Counties
Regional Airport Authority
P.O. Box 299
Falls Creek, PA 15840

Dear USDOT Representatives:

I am writing on behalf of the 350 members of the Greater DuBois Chamber of Commerce • Economic Development to tell you how important we feel the commercial airline service provided by the DuBois-Jefferson County Airport is to this area of Northwestern Pennsylvania.

Local business people, agency representative, government officials and concerned citizens have worked diligently to address the concerns of our local air service needs. The commercial airline service is an essential part of our travel and economic structure. This area, within these two counties, depends on our local facility to accommodate not only personal air travel; but business travel as well.

While representing the thousands of people who are employed by our members, and the hundreds of vendors that supply our members, we must take a direct stand to help them by assisting in the retention of our local air service.

It is imperative this area receive one of the USDOT grants from the Air 21 Small Community Air Service Program to restore service that has been lost since the tragedy of September 11. We stand behind and support air service to our local airport 100%.

We urge USDOT to select the consortium of cities represented by the Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Nancy J. Micks
Executive Director

"Business Helping Business"

A Partnership of
DuBois Area Chamber of Commerce
DuBois Area Economic Development Corporation
3 South Brady Street Suite 205
Deposit Bank Building
DuBois, Pennsylvania 15801
(814) 371-5010 Tel.
(814) 371-5005 Fax
www.duboispatchamber.com
daccOpenn.com or daedcOpenn.com



GASBARRE
PRODUCTS, INC.

590 DMSION STREET • P.O. BOX 1022 • DUBOIS, PA 15801

(814) 371-3015 • FAX: (814) 3716387



April 4, 2002

U. S. Department of Transportation
C/O Cleatfield-Jefferson Counties
Regional Airport Authority
P.O. Box 299
Falls Creek, PA 15840

Dear U. S. Department of Transportation,

Commercial airline service is critical to the economy of northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recently the Airport Authority has made positive progress in addressing the high fare issues that cause local residents and businesses to travel to distant, competing airports. But more needs done and we need the help of the USDOT to take the focal initiatives to the next level. Since September 11, the frequency of commercial airline service from Bradford, DuBois and Franklin been has diminished and we desperately need one of USDOT grants from the Air 21 Small Community Air Service Program to restore this service!

Gasbarre Products, Inc. has 250 employees in 3 manufacturing plants in DuBois, St. Marys and Curwensville 15% of our business is international trade. We have a large number of employees who travel each year as well as customers and suppliers who travel to our facilities to do business with our firm. Gasbarre Products, Inc. is prepared to stand behind and support air service at our local airports

We strongly urge USDOT to select the airport consortium of DuBois, Bradford and Franklin, PA as a recipient of a Small Community Air Service Grant.

Sincerely,


Thomas G. Gasbarre
CEO
Gasbarre Products, Inc

[Faint, illegible text, likely a carbon copy or bleed-through from the reverse side of the page]



MANUFACTURER OF
GASBARRE POWDER
COMPACTION PRESSES

GASBARRE PRESS DIVISION
590 DIVISION STREET • P.O. BOX 1022
DUBOIS, PA 15801

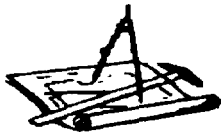
MANUFACTURER OF
SINTERITE FURNACES AND
ALLOY STEEL PRODUCTS

SINTERITE FURNACE DIVISION
310 STATE ROAD
ST. MARYS, PA 15857

MANUFACTURER OF
TOOLING AND PRECISION
MACHINED PRODUCTS



McKEE CARBIDE TOOL DIVISION
RD 1, BOX 490
OLANTA, PA 16863



Tim Britton Construction Services



Email: tbritton@penn.com

109 MAIN STREET
FALLS CREEK, PA 15840
Phone: (814) 375-9388
Fax: (814) 375-5653

www.constructiondubois.com

April 5, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P.O. Box 299
Falls Creek, PA 15840

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our local airport and community have taken many steps to address our local air service needs. The high fares charged from our local airport have caused many local residents to travel farther to larger airports to save money.

We need your help in receiving grant money to support further airline improvements and help keep the costs of travel down. Since September 11th, the service from our local airport has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

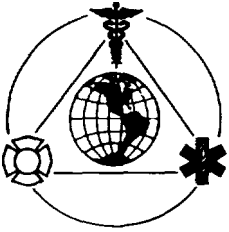
Being a business owner and a local resident all of my life, I know what kind of impact it would mean to our community if we received this grant. We need your support in this matter.

Sincerely,

Tim Britton

Tim Britton Construction Services

TB/jar



KMA REMARKETING CORPORATION

*World Leaders in the Purchase, Sale, Appraisal and
Liquidation of Pre-owned Medical Equipment*

Dear USDOT Representatives,

Commercial airline service is absolutely vital to my company and also this area of northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents, visitors and clients to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. I have approximately 10 employees that travel an average of twice a month. This means traveling to Pittsburgh to begin our travel, as tickets out of our local airport are cost prohibited. My business also has many customers that travel to the DuBois area from many different countries such as: Canada, The Philippines, Mexico, Sri Lanka, Indonesia, and Poland. Most of the times we are forced to pick them up in Pittsburgh as the connecting flights to Dubois-Jefferson Airport are not accommodating and are also very expensive.

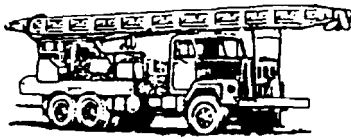
We desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to be awarded to the Bradford, DuBois and Franklin Group. My business is prepared to stand behind and to support air service at our local airport if pricing and scheduling can be improved.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, PA to be a recipient of a Small Community Air Service Grant.

Respectfully,

A handwritten signature in black ink, appearing to read 'Dana E. Smith', written over a horizontal line.

Dana E. Smith
President and CEO
KMA Remarketing Corporation



FORSYTH DRILLING, INC.

RR 8 Box 78B, DuBois, PA 15801

Phone (814) 371-7960

WATER WELLS, TEST, BLAST & CORE DRILLING

April 8, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern PA served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

However, we need your help to continue our local initiatives and to take them to the next level. Since September 11, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. We at Forsyth Drilling, Inc., would like to express our support for the consortium of cities represented by Bradford, DuBois and Franklin, PA to be a recipient of a Small Community Air Service grant. We employ 22 people and we are certain that this grant would benefit our business, our area, and our employees. Thank you for your consideration.

Sincerely,

A handwritten signature in cursive script that reads "Raymond L. Moore". The signature is written in dark ink and is positioned above the printed name.

Raymond L. Moore
President

rlp

Scenic Travel Agency

107 North Brady Street
DuBois, PA 15801
814-371-7550
Fax 371-7571

April 5, 2002

US D.O.T. Representatives:

Commercial airline service is absolutely vital to the area of Northwestern Pennsylvania served by the DuBois-Jefferson County Airport. By recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken numerous independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high airfare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Therefore, we need your help to continue our local initiatives and to take them to the next level. Our business has always been supportive of the local air service in Northwestern Pennsylvania. We have a large number of clients who travel from the DuBois/ Franklin area regularly to conduct business for a continued economic growth in our area. Air service is also vital to the development of our growing tourism industry and its many related job services.

September 11th saw a tremendous drop in the frequency of commercial airline service from Bradford, Franklin and DuBois . We are in need of financial assist if we are to restore our services. The US D.O.T. grant from the Air 21 Small Community Air Service Program would give us the necessary means to further develop and initiate the additional strategies needed.

As a local business, I urge you, the US D.O.T. representatives, to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant. We are prepared to stand behind and to support air service at our local airport....and with your assist we can move forward for the economic betterment for thousands of people in many small communities.

I thank you for your attention and offer my knowledge of the situation and urge you to give us your consideration for the grant.

Ruth Casaro/Scenic Travel

APR - 9 2002

Cole Orthodontic Associates, P.C.

Joseph C. Cole, D.M.D.

Nathaniel W. Cole, D.M.D.

Practice Limited to Orthodontics, Oro-facial Orthopedics, Treatment of Temporomandibular Disorders

Dear USDOT Representatives:

My brother and I are orthodontists with locations in DuBois, Ridgway, St. Marys, Bradford, Brookville and Clarion. We employ 20 people and often travel to continuing education seminars throughout the country. We also have speakers come in to our area either personally or associated with our regional (8 county) dental society. We will be hosting a dental seminar in DuBois in May and already have over 150 people registered. The speaker will be coming from California.

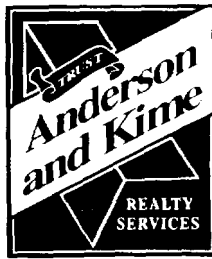
It is vital to our practice and to our area that we have excellent transportation available to us. Commercial airline service is particularly important since we are a minimum of 2 1/2 to 3 hours by car from any metropolitan area. It is for this reason that we urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be recipient of a Small Community Air Service grant.

Sincerely,



Joseph C. Cole, DMD
Cole Orthodontic Associates

APR - 9 2002



April 7, 2002

Mr. Howard Glessner
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Avenue
Ridgway, PA 15853

Dear Howard:

I applaud your efforts in trying to obtain a grant for the DuBois and Bradford Airports. I can't stress how important and vital these two facilities are to our area in helping to attract new businesses and keeping the ones we presently have.

As the owner of an established real estate agency, many of my customers conveniently use these two Airports to travel in and out of our area. As a frequent traveler, my family and I religiously use these two facilities whenever possible.

I wish you the best in trying to broaden the present air service provided by DuBois and Bradford and would like you to know that I wholeheartedly support your cause.

Sincerely,

Paul "Bud" Brazinski, Jr.
Broker/Owner

April 3, 2002

David R. Webb Company, Inc.

Mr. Howard Glessner
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Avenue
Ridgway, PA 15853

P.O. Box 8, 206 S. Holland St.
Edinburgh, IN 46124 - USA
Phone +1-812-526-2601
Fax +1-812-526-5842
dnv@davidnwebb.com
www.davidrwebb.com

Dear Mr. Glessner:

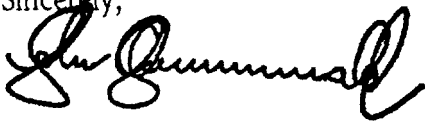
We understand that you are planning to ask for a USDOT grant of \$500,000 in order to support scheduled airline improvements at Bradford, DuBois and Franklin.

We have been using Bradford Regional Airport for the last 15 years rather frequently, and we consider the improvement of scheduled airline service absolutely essential. It is ridiculous that the round trip tickets between Indianapolis and Bradford should still cost about \$500 if a person left in the morning and returned the same day, in either direction. In addition, the quality of the airplanes that are being used is inadequate. At the very least, there should be small jet planes carrying passengers back and forth to Pittsburgh. Flights should be considerably more frequent than they are now in both directions. In addition, Bradford should have commuter flights to Buffalo and Philadelphia.

We frequently have overseas customers who need to get from Indianapolis to Bradford, Elmira and Williamsport. Frankly, I am ashamed to put them on the kind of aircraft that is now flying to Bradford. Better service would not only bring more visitors, but would also bring considerably more business to the enterprises located in rural northwestern Pennsylvania.

Although we own a small turboprop aircraft, it is not always available when one needs it and therefore we are frequently trying to use scheduled flights. I respectfully request the United States Department of Transportation to award you the \$500,000 grant.

Sincerely,



John A. Grunwald
Senior Vice President of Public Relations

JAG:cc

cc: Ed Kocjancic
Mark Conolly

APR - 8 2002



THE BOROUGH OF RIDGWAY

108 Main St. Ridgway Pa. 15853

(814)776-1125

FAX (814)772-5167

Email ridboro@ncentral.com



April 5, 2002

Howard Glessner
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Avenue
Ridgway, PA 15853

Dear Howard:

The Borough of Ridgway **has** focused its energies on the retention and expansion of our local industries. **These** industries are dependant on transportation that includes the Bradford and **DuBois** Airports. These **airports** provide our local industries the commercial airline *service* that is essential for our rural area.

Your efforts in applying for a grant from the U. S. Department of Transportation is applauded by the Borough of Ridgway and is needed for our local industries to be competitive in the world economy.

If we *can* be of any **further assistance**, please contact me at this **office**.

Sincerely,

Martin R. Schuller
L.K.

Martin R. Schuller
Borough **Manager**

MRS/lk

Ridgway Township Board of Supervisors

Ridgway Drive - Ridgway, PA 15853
Telephone (814) 773-5625

OFFICE HOURS

Monday thru Friday

9:30 a.m. to 4:00 p.m.

April 4, 2002

Mr. Howard Glessner
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Avenue
Ridgway, PA 15853

Dear Mr. Glessner:

On behalf of the residents and businessmen and women in Ridgway Township, we encourage you in your efforts to address the high fare issues by applying for funding for improved airline service in our area.

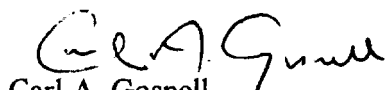
We understand that in the isolated area of Northwestern Pennsylvania, local air service needs are vital for our travelers and business people to be able to compete in a global economy. Air service frequency in our locale has been diminished over the past months, and a grant from the Air 21 Small Community Air Service Program would greatly benefit our constituents.

We respectfully compel USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, PA, to be a recipient of a Small Community Air Service grant.

Sincerely,



John E. Gardner



Carl A. Gosnell



Milly Bowers

Milly Bowers
Ridgway Township Board of Supervisors

jek



BrownCo Powder Products

116 West Second Street
Post Office Box 308
Emporium, Pennsylvania 15834
Tele - 814-486-1768
Fax - 814-486-3120
www.psbrownco.com

April 2, 2002

United States Department of Transportation
400 Seventh Street, S.W.
Washington, D.C. 20590


Dear United States Department of Transportation Representatives:

Commercial airline service is absolutely vital to the communities of Northwestern Pennsylvania. Our airports and communities recognize that commercial airline service is an essential part of the region's travel and economic infrastructure and have worked with U.S. Air Express to address local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that caused our residents and visitors to abandon local airports for more distant, competing airports.

We need your help to continue these initiatives and to take them to the next level. We rely on the region's airports for our employees' business travels and for our customers and suppliers. While we prefer the convenience of the region's airports, high airfares and a lack of flights often causes our business to forego the use of the regional airports. Our region needs a United States Department of Transportation Air 21 Small Community Air Service Program grant to increase the region's airline service and to make it more affordable.

BrownCo Powder Products urges the United States Department of Transportation to select the consortium of communities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,


David J. Greene
Sales Manager

APR - 5 2002

Ridgway-Elk County Chamber of Commerce

Main Street
Post Office Box 357
Ridgway, PA 15853-0357
(814) 776-1424

**April 3, 2002****Dear Member,**

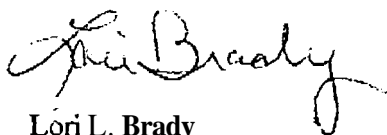
Please **read the** attached letter and information that I received from North Central Pennsylvania Regional Planning and Development Commission. It is **very** important for **local businesses to support the grant applications** for the DuBois and Bradford Airports. **Having an** airport within **35** miles of our community is pertinent for our current **industries** and for attracting additional industries to the area. Whether you **use** either of these airports **on a frequent or occasional basis please show your support** of them by writing a **letter to the LJS DOT Representatives**. When **drafting your letter keep in mind your sales staff that flies in or out through these airports, the convenience to your customers being able to fly in or out of DuBois or Bradford, also shipments and expedite shipments coming in or out of your facility.**

Please send your letters before April 10, 2002 to:

Howard Glessner
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Ave.
Ridgway, PA 15853

Thank you for your support in **this matter**

Sincerely,


Lori L. Brady
Executive Director



Ridgway Ambulance Corporation

120 N. BROAD STREET P.O. BOX 237 RIDGWAY, PENNSYLVANIA 15853
PHONE (814) 773-3633 FAX (814) 772-1001 FEDERAL I.D. # 25-1202426

April 05,2002

Howard Glessner
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Ave
Ridgway, **PA** 15853

Dear USDOT Representatives,

I would like to take a moment to address concerns in regards to the funding situations at both Bradford and Dubois Regional Airports. Although the ambulance services is not directly impacted by the commercial flights, in the long term it may be impacted if the Dubois Airport would close. Ridgway Ambulance has utilized the airport for critical patient care transports, in which due to weather an air medical helicopter can not fly directly to the hospital, so a jet is then needed to land at the airport to transport the patient. If the airport was not operational this would definitely affect the patient's outcome, because the ambulance would then have to transport the patient by ground to either Pittsburgh or Erie which takes considerable more time. This service supports the need to maintain this vital service to the communities of northwestern Pennsylvania.

Thank you for your time.

Sincerely,

Sean **M.** Papa NREMT-P
Operations Manager
Ridgway Ambulance Corporation



HORIZON

WOOD PRODUCTS, INC. 

Mailing Address
P.O. Box 471
Ridgway, PA 15853

Shipping Address
624 Shelvey Summit
Kersey, PA 15846

Phone: (814) 772-1651
Fax: (814) 776-1681
E-mail: hwp@horizonwood.com
Website: www.horizonwood.com

April 4, 2002

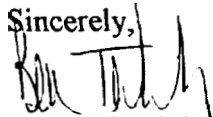
Dear **USDOT** Representatives:

As a company that carries on business on a global level, we have numerous customers and suppliers visiting us from a wide variety of geographic areas. Bradford, DuBois and Franklin airports play a critical role in our travelers' logistics. It is essential for the ongoing vitality of our successful, **25** year old **firm**, that commercial air transportation service in northwestern Pennsylvania be improved and maintained.

Local initiatives focused on the NW Pennsylvania air service needs are a start in addressing the issues causing travel through these airports to suffer. However, we must go further. We strongly need one of the **USDOT** grants from the Air 21 Small Community Air Service Program to restore the declining commercial air service to Bradford, DuBois and Franklin. Our business will certainly continue to support travel through these airports.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, PA to be a recipient of a Small Community Air Service grant.

Sincerely,



Bea Terbovich, CS

APR - 4 2002



Allegheny Clearfield Division
Route 950 South
P.O. Box 376
Falls Creek, PA 15840
814.371.0184 tel
814.371.4640 fax

April 3, 2002

Howard Glessner
NORTH CENTRAL PENNSYLVANIA REGIONAL,
PLANNING AND DEVELOPMENT COMMISSION
651 Montmorenci Avenue
Ridgway, PA 15853

Dear Mr. Glessner:

As Vice President and General Manager of Allegheny Clearfield, a division of Hawk Precision Components, I must emphasize the importance of our local airports.

To remain competitive in a global market we must deliver goods and services in a timely manner. It is important that we are able to have available the ability to transport Engineers, Quality Persons and Sales Representatives to our customers on a one day notice. Our business is also dependent on our customers being able to visit our location as part of their developing new projects and keeping a close business relationship. Many customers will not travel to areas that do not have excellent transportation available. Business people find it very difficult to drive a long distance to conduct business.

We need and will use our local DuBois Airport as long as this facility is competitive and continues to provide excellent service to our personnel and our customers.

We will suffer business losses and lose a lot of competitive edge if our local airports do not continue to improve.

Thank you in advance for your help in this matter.

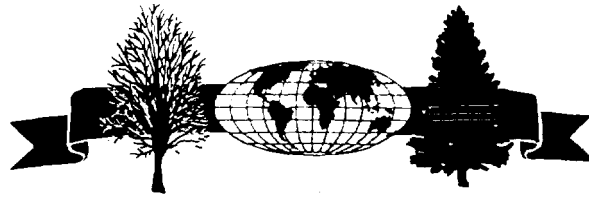
Sincerely,

ALLEGHENY CLEARFIELD, INC.

A handwritten signature in black ink, appearing to read "Bud Grieneisen", with a horizontal line extending to the right.

F. G. "Bud" Grieneisen
Vice President and General Manager

FGG/klp



APR - 3 2002

Edward F. Kocjancic, Inc.
Consulting Foresters

April 1, 2002

Mr. Robert A. Rusiewski
ARC/EDA Programs Director
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Avenue
Ridgway, PA 15853

Dear Bob:

I received your letter dated March **28**, 2002, concerning support for a \$500,000 grant to improve the airport facilities located at Bradford, DuBois and Franklin.

You have my whole-hearted support for this endeavor. We have several customers dealing in veneer logs and lumber who would be very happy to be able to fly into Bradford instead of landing in Pittsburgh or Buffalo, then having to rent a car to travel to our area. The inconvenience of not being able to fly directly to our airport requires four hours of travel time coming and leaving by rental cars in order to do their business.

Some of our customers such as Amos-Hill Associates, The Dean Company and Webb Veneer have their own planes and being able to land in Bradford is convenient and time saving to them.

I'm sure that better rates, better schedules and other amenities that could be offered with the help of this grant would ensure more business visits to our area. Some of the companies that found it convenient to use our airport in recent years are:

- Feldmeyer Group – Germany
- Danzer – Germany, Canada and US
- Schorn & Groh – Germany
- Soboplac – France
- Alberto Seralvo – Italy
- Fratelli Tragni – Italy
- St. Loubert – France
- Atlantic Veneer – North Carolina

RD 1, PO Box 439, Kane, PA 16735
Phone: 814-837-8488 Fax: 814-837-9270

- Pierson Hollowell – Indiana
- The Dean Company – West Virginia
- Ludwig Luhrs Co. – Germany
- Universal Veneer – Ohio
- Heinriech Wehmeyer – Germany
- Donau-Furnier – Germany

There are probably twice as many more than listed above that visit our business and others in the timber industry wanting to purchase our valuable cherry and other species of both logs and lumber.

Temple Inland, with plants located in Mt. Jewett and Clarion, and employing 400 plus employees, uses the airline on a consistent basis traveling to and from Diabol, Texas, to conduct business. Presently it is cheaper, more convenient for scheduling and less time consumed flying into Buffalo to visit their facilities in our area. Willamette of Johnsonburg could echo the same concerns as Temple Inland.

I ~~am~~ sure Bradford could become a very busy airport serving our area, if the necessary and very vital improvements were made.

Serving on both the McKean County and Kane Area Industrial Development Councils, I find having an airport to access our area is one of the most attractive features for enticing new industry to locate in the Bradford and surrounding areas.

If I can be of further assistance or support of this important grant process, don't hesitate to let me know.

Sincerely,


Ed Kocjancic

EFK/jd

Pennsylvania **CareerLink**

www.pacareerlink.state.pa.us

Jefferson County Team PA CareerLink
602 East Mahoning Street
Punxsutawney, PA 15767-2316

April 10, 2002

Local Partners

Bureau of Employer
& Career Services

CommunityAction, Inc.

Jefferson County Area
Agency on Aging

Jefferson County
Assistance Office

North Central
Pennsylvania Regional
Planning & Development
Commission

Office of
Vocational Rehabilitation

Clearfield-Jefferson Counties
Regional Airport Authority
P O Box 299
Falls Creek, PA 15840

Dear USDOT Representative:

The Jefferson County Team PA CareerLink is vitally interested in the service provided by the DuBois-Jefferson County Airport. The airline service is absolutely vital to all of northwestern Pennsylvania and we are at sometime or other in touch with all businesses and industries in the area. We are keenly aware of the value of commercial airline service as an essential part of our travel and economic infrastructure and your help is needed to continue local initiatives that have recently resulted in positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant competing airports.

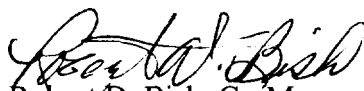
In our connections we have a large number of employers and their suppliers who travel to and from northwestern Pennsylvania each year to maintain and grow their businesses here in our area. We need your help to continue the local initiative and to take it to the next level.

Since September 11th tragedy, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished and help is desperately needed to secure one of the USDOT grants from the Air 21 Small Community Service Program to restore this service.

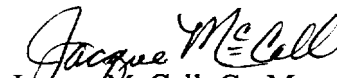
We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin Airports to be a recipient of a Small Community Air Service Grant.

Thanks for your time and consideration in this matter.

Sincerely,



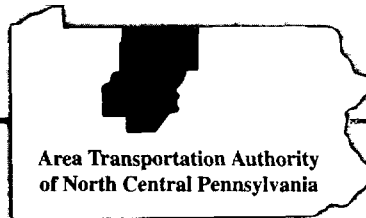
Robert D. Bish, Co-Manager
Jefferson County Team PA CareerLink



Jacquie McCall, Co-Manager
Jefferson County Team PA CareerLink

44 Transportation Center

Johnsonburg, PA 15845



Area Transportation Authority
of North Central Pennsylvania

Telephone (814)965-2111

Fax (814)965-3053
E-mail: ATA@ATATrans.com

April 10, 2002

To: U.S. Department of Transportation

Re: Grant Application "Letter of Support"

Dear USDOT Representatives:

Our agency is a six-county public transportation Authority serving 5,091 square miles of north central Pennsylvania. This six-county region is home to two vital and essential local airports, DuBois-Jefferson County and Bradford Regional. Commercial airline service is a lifeline for many private and public businesses located in this rural region of Pennsylvania.

As a transportation agency, we recognize that commercial airline service is an essential part of our travel and economic infrastructure. Our airports and our communities have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for larger, more distant, competing airports. We need your help to continue our local initiatives and to take them to the next level.

Our agency employs 100 individuals throughout north central Pennsylvania. We also have a large number of sales representatives and state and federal agency representatives who travel to our region each year to meet with us and to do business with our agency.

We are very much aware of the fact that since 9/11, the frequency of commercial airline service from DuBois, Bradford, and Franklin has been diminished, and we desperately need assistance in better serving the region. One way you can assist us is to fund the USDOT grant from the Air 21 Small Community Air Service Program that we are applying for. Our agency is prepared to stand behind and support air service at our local airports.

We strongly urge USDOT to select the consortium of cities represented by DuBois, Bradford, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

If you have any questions or comments concerning this letter, please feel free to contact me at any time.

Sincerely,

A handwritten signature in dark ink, appearing to read "Richard A. Vignone".

Richard A. Vignone,
Planning Director



BROOKVILLE POLICE DEPARTMENT

245 JEFFERSON STREET
BROOKVILLE, PENNSYLVANIA 15825-1144
(814) 849-5323

TO: WHOM IT MAY CONCERN

FROM: CHIEF KENNETH J. DWOREK *KJ*

DATE: APRIL 09, 2002

Our area is thriving, growing business wise and population wise at a steady alarming rate. Improved air travel is critical to our community.

We have seventeen (17) employees in our Police Department and most are frequent fliers.

P.J. REILLY CO. INC.

Telephone (814)371-6800

Post Office Box 306, DuBois, PA. 15801

1 April 2002

Dear USDOT Representatives:

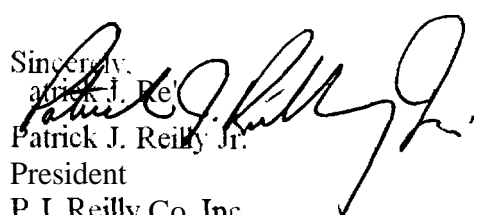
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the Dubois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carriers that service our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing **high** fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs seven in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year and rely on our local air travel services.

Since September 11th, the frequency of commercial airline service from Bedford, Dubois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a **Small** Community Air Service grant.

Sincerely,
Patrick J. Reilly
Patrick J. Reilly, Jr.
President
P.J. Reilly Co. Inc.



APR 11 2002



April 8, 2002

Howard Glessner
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Avenue
Ridgway, PA 15853

Dear Mr. Glessner:

Miller Welding & Machine Co. located in Brookville Pennsylvania, employs approximately 200 in northwestern Pennsylvania. We also have a large number of customers, suppliers and vendors who travel to northwestern Pennsylvania each year to do business with us.

The regularity of commercial airline service from DuBois, Bradford and Franklin has been drastically diminished since the tragic events of September 11th. We urgently need one of the USDOT grants from the AIR 21 Small Community Air Service Program to restore this service. Miller Welding & Machine Co. is prepared to stand behind and to support air service at our local airport.

Commercial airline service is essential to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport.

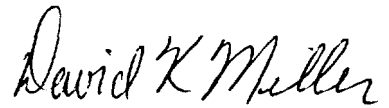
Knowing that commercial airline service is a vital part of our travel and economic infrastructure, with their own initiative, our communities and our airports, working with the commercial carrier that serves our communities, have taken several steps to address our local air service needs. In doing so, there have recent and positive steps toward addressing high fares. This has been an important issue that have caused our visitors and residents to desert our local airports for more distant, competing airports. We desperately need your help to continue our local efforts and to help us take them to the next level.

P.O. Box G, RR & Second Street, Brookville, PA 15825
Phone - 814-849-3061 Fax - 814-849-7508
www.millerwelding.com

We strongly urge and encourage USDOT to select the consortium of cities represented by DuBois, Bradford and Franklin, Pennsylvania to be a receiver for a Small Community Air Service grant.

We would be most appreciative in any support you could give us in this endeavour.

Sincerely,

A handwritten signature in black ink that reads "David K. Miller". The signature is written in a cursive, flowing style.

David K. Miller
Executive Vice President

DKM/sld

International



Custom Products, Inc.

INTERNATIONAL CUSTOM PRODUCTS, INC.

IMPORTERS • EXPORTERS • MANUFACTURERS • DISTRIBUTORS

302 W. WASHINGTON AVE., P.O. BOX 527A, DUBOIS, PA 15801 (USA)
TELEPHONE (814) 375-9600

April 10, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local **air** service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs **8** in northwestern Pennsylvania. We also have a number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thank you for the opportunity to express our concerns on the above matter and if we can be of any further assistance please feel free to contact me.

Best regards,

A handwritten signature in black ink, appearing to read "Dennis V. Raybuck".

Dennis V Raybuck
President

elite Technologies & Communications, Inc.

Toll Free 800-327-0830 * Business 814-849-7171 * Fax 814-849-1230
RD 5 Box 48 B-1, Brookville, PA 15825 * www.elitetechcomm.com

April 8, 2002

US DOT REPRESENTATIVES:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

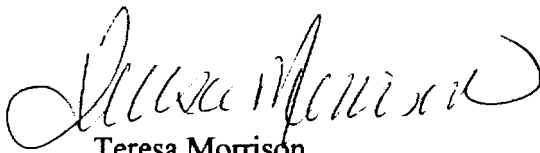
But, we need your help to continue our local initiatives and to take them to the next level. Our business employs **28** in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air **21** Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

ELITE TECHNOLOGIES & COMMUNICATIONS, INC.



Teresa Morrison
Secretary/Treasurer

/tmm



BEVERAGE-AIR®

R.R. #8, Box 356C • Brookville, Pennsylvania 15825 • Telephone 814-849-7336 • Fax 814-849-2630

Symbol of Leadership

April 9, 2002

Mr. Howard Glessner
North Central Pennsylvania Regional
Planning and Development Commission
651 Montmorenci Avenue
Ridgway, PA 15853

Dear Mr. Glessner:

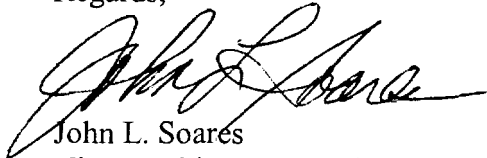
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our DuBois/Jefferson County airport, our communities, as well as US Air and Mesa Air Group have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant competing airports.

But we need your help to pursue our local initiatives and to take them to the next level. Our business employs 283 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm. In addition, we have corporate offices in New York, Connecticut and South Carolina that require frequent trips to and from our facility in Brookville, Pennsylvania.

Since September 11, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished. The need for one of the USDOT grants from the Air 21 Small Community Air Service Program to revitalize this service is imperative.

Our business is prepared to stand behind and to support air service at our local airport. We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Service grant.

Regards,



John L. Soares
Vice President/ General Manager

JLS/bjm



**COMMUNITY
FIRST
BANK, N.A.**

P.O. Box 130, 444 Main Street, Reynoldsville, PA 15851
Phone: (814) 653-8232 • Fax: (814) 653-2885

P.O. Box I, 101 Sykes Street, Sykesville, PA 15865
Phone: (814) 894-5033 • Fax: (814) 894-2402

April 8, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

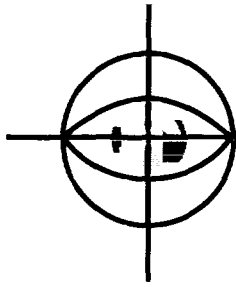
But we need your help to continue our local initiatives and to take them to the next level. Our business employs 29 in northwestern Pennsylvania. We also have a number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Henry H. Deible
CEO & President



LAUREL

EYE CLINIC, LLP

800.494.2020
www.laureleyecom

April 4, 2002

Steven M. Greenberg, MD

Dear USDOT Representatives:

Louis D. Nichamin, MD

Navid Vahidi, MD, PhD

Stewart VanHorn, MD

Timothy L. Byers, MD, PhD

George S. Rickard, OD

Rick D. Rombold, OD

Randy J. Kerr, OD

Daniel L. Amsler, OD

Janice D. Dunkle, OD

Gregory A. Coldwell, OD

Michael D. Hancox, OD

Brian G B Gaster, OD

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our physicians and our staff to abandon our local airports for more distant, competing airports.

Your help is requested to continue our local initiatives and to take them to the next level. Our practice and surgery center employs 70 staff in northwestern Pennsylvania. We also have a large number of physicians and corporate representatives who travel to northwestern Pennsylvania each year to do business with our practice, from all over the United States.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be recipient of a Small Community Air Service grant.

Sincerely,


Jolynn D. Cook
Administrator

50 Waterford Pike
Brookville, PA 15825
814.849.8344

2968 State Route 257
Cranberry Township
Seneca, PA 16346
814.676.1651

332 West Plank Road
Altoona, PA 16602
814.949.8808

1022 North Main Street
Butler, PA 16001
724.285.8589

235 East Market Street
Clearfield, PA 16830
814.765.6963

908 Beaver Drive
DuBois, PA 15801
814.371.6143

217 South Broad Street
Grove City, PA 16127
724.458.4840

1415 Eisenhower Blvd., Suite B
Johnstown, PA 15904
814.266.1616

237 Broad Street
New Bethlehem, PA 16242
814.275.2030

131 East Mahoning Street
Punxsutawney, PA 15767
814.938.6892

Medical Office Building Suite 240
761 Johnsonburg Road
St. Marys, PA 15857
814.781.3261



goodwill



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North Central Pennsylvania
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(800) 371-1205
Fax: (814) 371-5264
goodwill@penn.com
www.goodwillinc.com

EMPLOYMENT & TRAINING

Goodworks Employment Service
109 N. Brady St.
DuBois, PA 15801
Phone: (814) 375-2372
(800) 932-8270
Fax: (814) 371-0616
jobnet@penn.com

Offices:

Centre, Clarion, Clearfield,
Jefferson, McKean,
Potter & Tioga Counties

RETAIL OPERATIONS

511 Locust St.
DuBois, PA 15801
Phone: (814) 371-5238
(800) 371-1205
Fax: (814) 371-5264

Stores:

Bradford, Brockway,
Brookville, Clarion,
Clearfield, DuBois,
Franklin, Kane, Knox,
New Bethlehem, Philipsburg,
Punxsutawney, Ridgway,
State College

TODAY'S DESIGNER

351 W. Long Ave.
DuBois, PA 15801
(814) 371-6189

AN EQUAL OPPORTUNITY
EMPLOYER/
VOCATIONAL TRAINING
FACILITY



April 4, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in Northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs **375** in Northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to Northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the **Air 21** Small Community Air Service Program to restore this service. Our business is prepared to stand behind and support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

GUY L. ROBISON

Vice President
Retail Operations

GLR/pt

GOODWILL INDUSTRIES OF NORTH CENTRAL PENNSYLVANIA
An Equal Opportunity Employer, Vocational Training Facility



101 East Long Ave.
P.O. Box 648
DuBois, PA 15801-0648
Phone (814) 371-4334
Fax (814) 371-8674

www.hallstromconstruction.com

April 9, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level.

Our business is a local operation that employs approximately 20 full time employees and typically over 100 additional employees on a seasonal basis. While our company is not heavily dependent on airport services for our own day-to-day operation our business is very much dependent upon the DuBois-Jefferson County Airport. Our customer base is made up of commercial and industrial clients that depend on markets outside of our region. These businesses require a convenient means to access their markets and need to be accessible to their customers and suppliers.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

A handwritten signature in black ink, reading 'Robert E. Grieve'.

Robert E. Grieve, President

GROUNDHOG PLAZA
PUNXSUTAWNEY PA 15767

FEZELL's
**county
Market**
TOTAL DISCOUNT FOODS

PHONE: (814) 938-2820
FAX: (814) 938-5960

April 2, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the Dubois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 900 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, Dubois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the **Air 21** Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, Dubois and Franklin, Pennsylvania to be a recipient of a Small Community **Air** Service grant.

Our grocery stores are located in the following towns: Shop-N-Save Indiana, Dubois, St. Mary's and Franklin, Pennsylvania. County Market in Punxsutawney, Pennsylvania.

Sincerely,



Tim Fezell
Fezell Enterprises

Ridgway Area



School District

OFFICE OF THE SUPERINTENDENT
Area Code 814 • 773-3146
FAX 814 • 772-9061

P.O. Box 447
RIDGWAY, PENNSYLVANIA 15853

April 4, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the communities of northwestern Pennsylvania. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that services our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our school employs 150 in northwestern Pennsylvania. We also have large numbers of educational consultants who travel to northwestern Pennsylvania each year to do business with our school.

Since September 1st, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our District is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be recipient of a small Community Air Service grant.

Sincerely,

A handwritten signature in black ink, appearing to read 'Francis S. Grandinetti'. The signature is fluid and cursive, with a large, sweeping initial 'F'.

Francis S. Grandinetti
Superintendent

**Redmond's Ready Mix Inc.
Rt. 219 Johnsonburg Road
Ridgway, PA 15853
Phone 814-776-1427
Fax 814-772-5061**

April 4, 2002

Dear USDOT Representatives,

Commercial airline service is absolutely vital to the communities of northern Pennsylvania. Recognizing that Commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. We have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our company.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,



Amy L. VonArx
President



Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 475 in Johnsonburg and 60 in DuBois, located in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Ron King
Public Relations
Weyerhaeuser

DENNISON LAW OFFICES, P.C.

316 MAIN STREET
BROOKVILLE, PENNSYLVANIA 15825-1222

JAMES D. DENNISON
~~HEIDI~~ ULRICH DENNISON

(814) 849-1237
FAX (814) 849-1242
E-MAIL dlo@penn.com

April 3, 2002

Dear USDOT Representatives:

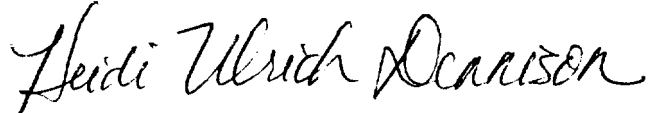
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Commercial airline service is an essential part of our travel and economic infrastructure. Our airports and our communities, together with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in substantial progress toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. We are prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania, to be a recipient of a Small Community Air Service grant. Thank you for your consideration in this matter.

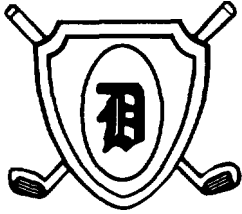
Very truly yours,

DENNISON LAW OFFICES, P.C.

A handwritten signature in black ink that reads "Heidi Ulrich Dennison". The signature is written in a cursive, flowing style.

(Heidi Ulrich Dennison)

HUD/jmm



DuBois Country Club

10 Lakeside Ave.

DuBois, PA 15801-3026

(814)371-7540

April 4, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania serviced by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is **an** essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 25 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared **to** stand behind and **support** air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Respectfully submitted:

William Shenkle, Treasurer
DuBois Country Club



D.E. LIMITED FAMILY PARTNERSHIP

R.D. 5, Box 28 • Punxsutawney, PA 15767

Phone: 814-938-0800 • Fax: 814-938-0900

E-mail: del@groundhog.net

April 4, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Commercial airline service is an essential part of our travel and economic infrastructure. Our **airports and communities have worked with the commercial carrier that serves our area to address our local air** service needs. These efforts have resulted in the recent and positive steps addressing the extremely **high** fare issues, which have caused our residents and visitors to abandon our local airports for more distant, competing airports.

We need your help to continue our local initiatives in bring back affordable air service to our area and to take this service to the next level. Our business employs eight people in northwestern Pennsylvania. We have a number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm. Most have chosen not to we air service into our area due to pricing.

Since September 11th the frequency of commercial airline service **from** Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air **21** Small Community Air service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select **the** consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike McMeans", written in a cursive style.

Mike McMeans

Manager



GOLD EAGLE INN

EXIT 13, 1-80

GOLD EAGLE DINING ROOM

250 WEST MAIN STREET, BROOKVILLE, PA 15825

014-849-7344

April 4, 2002

Dear USDOT Representatives:

Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 28 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin! Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,

Marnie Ochs
Manager

MO/ak



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WOOD PRODUCTS

DuBOIS DIVISION

The BURKE-PARSONS-BOWLBY Corporation

RR 3 -BOX 275 • DuBOIS, PENNSYLVANIA 15801 • PHONE (814) 371-7331
FAX (814) 375-0946

April 5, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P. O. Box 299
Falls Creek, PA 15840

Dear USDOT Representatives:

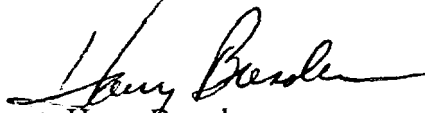
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of **our** travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, efforts have resulted in recent and positive steps toward addressing high fare issues that have caused **our** residents and visitors to abandon our local airports for more distant, competing airports, such as Cleveland and Akron, Ohio.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs **43** people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11*, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one **of** the USDOT grants from the Air 21 Small Community **Air** service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois, and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,


Harry Bressler
Division Manager



PLANT LOCATIONS: SPENCER, WV • GOSHEN, VA • STANTON, KY • DuBOIS, PA

An Equal Opportunity Employer

MEANS-LAUF SUPER DRUG

155 Main Street
Brookville, PA 15825
814-849-7504

April 1, 2002

U. S. Department of Transportation

Dear USDOT Representative:

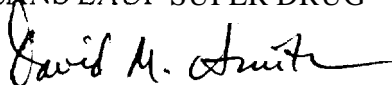
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 25 in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,
MEANS LAUF SUPER DRUG



David M. Smith, RPh., Owner

MUMAU-PERRY, INC.

Insurance

April 8, 2002

Dear USDOT Representatives:

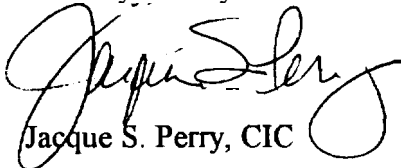
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, and working with the commercial carrier that serves our communities, we have taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs four in northwestern Pennsylvania. We also have customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11*, the frequency of commercial airline service from Bradford, DuBois and Franklin has been diminished and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Thank you for your time.



Jacques S. Perry, CIC

Jacques S. Perry, CIC



CW GRAPHICS CO.

A Div. of Jerden Industries

**Professional Printers,
Designers & Signage**

Clearfield-Jefferson Counties
Regional Airport Authority
PO Box 299
Falls Creek, PA 15840

April 3, 2002

Dear USDOT Representatives:

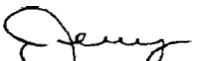
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing **that** commercial airline service is an essential part of our travel and economic infrastructure, our airports, and our communities, working with the commercial carrier that serves our communities, **have** taken many independent steps to address our local air service needs. These efforts have resulted in recent and positive steps toward addressing **high** fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs nine in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our **firm**.

Since September 11th, the frequency of commercial airline service for Bradford, DuBois, and Franklin **had** been diminished, and **we** desperately need one of **the** USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge USDOT to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to **be** a recipient of a Small Community **Air** Service grant.

Respectfully,


Jerry Croasman

President

JEFFERSON WHOLESALE GROCERY COMPANY

814-938-8660

814938-2443 FAX

ELK RUN AVENUE

PUNXSUTAWNEY, PENNA. 15767

P.O. Box 430

April 3, 2002

Clearfield-Jefferson Counties
Regional Airport Authority
P O Box 299
Falls Creek PA 15840

Dear USDOT Representatives:

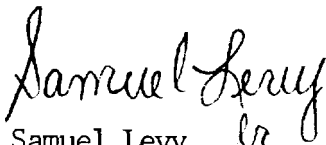
Commercial airline service is absolutely vital to the area in northwestern Pennsylvania served by the DuBois-Jefferson County Airport. Recognizing that commercial airline service is an essential part of our travel and economic infrastructure, our airports and our communities, working with the commercial carrier that serves our communities, have taken many independent steps to address our local service needs. These efforts have resulted in recent and positive steps toward addressing high fare issues that have caused our residents and visitors to abandon our local airports for more distant, competing airports.

But we need your help to continue our local initiatives and to take them to the next level. Our business employs 185 people in northwestern Pennsylvania. We also have a large number of customers and suppliers who travel to northwestern Pennsylvania each year to do business with our firm.

Since September 11th, the frequency of commercial airline service from Bradford, DuBois, and Franklin has been diminished, and we desperately need one of the USDOT grants from the Air 21 Small Community Air Service Program to restore this service. Our business is prepared to stand behind and to support air service at our local airport.

We urge **USDOT** to select the consortium of cities represented by Bradford, DuBois and Franklin, Pennsylvania to be a recipient of a Small Community Air Service grant.

Sincerely,


Samuel Levy
President

SL/lr